Revised 2022-23 Budget Cycle Funding Allocation

Measure A								Changes
	Me	asure A 2021-22		Measure A 2022-23		YOY \$ Change	YOY % Change	
	T							Down slightly from \$427,586.28
								due to change in employee revie
Wages & Payroll Taxes	\$	439,578.71		\$ 425,726.62	. !	\$ (13,852.09)	-3%	changes
	$\bot \downarrow$							
								Down substantially (\$40,800) as
Formieros Benefita		07.000.00		ć 110.400.00		. 12 400 00	1.40/	not covering employee
Employee Benefits	\$	97,000.00		\$ 110,400.00	- + 3	\$ 13,400.00	14%	dependants 100%
	† †							Up \$3500 for \$5m General Liabii
Overhead	\$	145,550.00		\$ 200,275.00	!	\$ 54,725.00	38%	Insurance neede for United
								Up \$100,000 due to air subsidy
Marketing	s	1,043,962.86		\$ 1,193,116.50	١,	\$ 149,153.64	14%	timing +\$49,000 in Oct for summ & +\$51,000 for summer 2023 in
iviaricenig	1 7	1,043,302.00		ÿ 1,155,110.50	Ħ	Ç 143,133.04	1470	Q 1932,000 for 3dfillion 2023 iii
Sales	\$	293,500.00		\$ 393,000.00	:	\$ 99,500.00	34%	No Change
	₩.							
Communications	\$	261,450.00		\$ 302,053.00		\$ 40,603.00	16%	No Change
Special Events	\$	261,569.00		\$ 423,219.00	-	\$ 161,650.00	62%	No Change
.,	† † †	,		,		,		
Total Expenses	\$	2,542,610.57		\$ 3,047,790.12	. !	\$ 505,179.55	20%	
	+							
Projected Revenue	\$	2,392,279.00		\$ 3,047,790.12	Ш.	\$ 655,511.12	27%	Measure A reserve funds to balance
Projected Revenue	7	2,332,273.00		3 3,047,730.12	- 1	5 655,511.12	21/0	balarice
		TBID 2021-22		TBID 2022-23		YOY \$ Change	YOY % Change	
								Down slightly from \$427,586.28
								due to change in employe review
Wages & Payroll Taxes	\$	439,578.71		\$ 425,726.62	!	\$ (13,852.09)	0%	changes
Employee Benefits	\$	_		\$ -	٠,	\$ -	0%	-
Employee Belleties	 			Ψ	Ħ	7	070	
Overhead	\$	95,859.00		\$ 126,000.00	. !	\$ 30,141.00	31%	No Change
	+							4000 000
								Up \$200,000 in air subsidy with \$120,350 for summer 23 in June
Marketing								and \$79.650 for summer 22 final
iviaiketiiig	\$	4,104,908.00		\$ 6,903,528.00		\$ 2,798,620.00	68%	and \$79,650 for summer 22 final payment
-								payment
	\$	4,104,908.00 77,500.00		\$ 6,903,528.00 \$ 155,000.00		\$ 2,798,620.00	100%	and \$79,650 for summer 22 final payment No Change
Sales	\$	77,500.00		\$ 155,000.00	:	\$ 77,500.00	100%	payment No Change
					:			payment
Sales	\$	77,500.00		\$ 155,000.00	:	\$ 77,500.00	100%	payment No Change
Sales Communications Total Expenses	\$ \$	77,500.00 63,200.00 4,781,045.71		\$ 155,000.00 \$ 131,250.00 \$ 7,741,504.62		\$ 77,500.00 \$ 68,050.00 \$ 2,960,458.91	100% 108% 62%	payment No Change
Sales Communications Total Expenses	\$	77,500.00 63,200.00		\$ 155,000.00 \$ 131,250.00		\$ 77,500.00 \$ 68,050.00	100%	payment No Change
Sales Communications	\$ \$	77,500.00 63,200.00 4,781,045.71		\$ 155,000.00 \$ 131,250.00 \$ 7,741,504.62		\$ 77,500.00 \$ 68,050.00 \$ 2,960,458.91	100% 108% 62%	payment No Change
Sales Communications Total Expenses Projected Revenue	\$ \$	77,500.00 63,200.00 4,781,045.71		\$ 155,000.00 \$ 131,250.00 \$ 7,741,504.62		\$ 77,500.00 \$ 68,050.00 \$ 2,960,458.91	100% 108% 62%	payment No Change
Sales Communications Total Expenses Projected Revenue Combined - Overall Budget	\$ \$ \$ \$ Cor	77,500.00 63,200.00 4,781,045.71 4,792,957.00 mbined 2021-22		\$ 155,000.00 \$ 131,250.00 \$ 7,741,504.62 \$ 7,741,504.62		\$ 77,500.00 \$ 68,050.00 \$ 2,960,458.91 \$ 2,948,547.62 YOY \$ Change	100% 108% 62% 62% YOY % Change	payment No Change
Sales Communications Total Expenses Projected Revenue	\$ \$	77,500.00 63,200.00 4,781,045.71 4,792,957.00	#	\$ 155,000.00 \$ 131,250.00 \$ 7,741,504.62 \$ 7,741,504.62		\$ 77,500.00 \$ 68,050.00 \$ 2,960,458.91 \$ 2,948,547.62 YOY \$ Change	100% 108% 62%	payment No Change
Communications Total Expenses Projected Revenue Combined - Overall Budget	\$ \$ \$ \$ Cor	77,500.00 63,200.00 4,781,045.71 4,792,957.00 mbined 2021-22		\$ 155,000.00 \$ 131,250.00 \$ 7,741,504.62 \$ 7,741,504.62		\$ 77,500.00 \$ 68,050.00 \$ 2,960,458.91 \$ 2,948,547.62 YOY \$ Change	100% 108% 62% 62% YOY % Change	payment No Change

326,275.00

8,096,644.50

548,000.00

433,303.00

423,219.00

10,789,294.74

10,789,294.74

\$ 84,866.00

\$ 2,947,773.64

\$ 108,653.00

\$ 161,650.00

\$ 3,465,638.46

\$ 3,604,058.74

177,000.00

35%

57%

48%

33%

62%

47%

50%

241,409.00 # \$

5,148,870.86 # \$

371,000.00 # \$

324,650.00 # \$

\$

261,569.00

7,323,656.28

7,185,236.00

\$

\$

\$

\$

\$

\$

Overhead

Marketing

Communications

Special Events

Total Expenses

Projected Revenue

Sales