

Air Service Update

Bookings

Advanced Airlines

Introduced 10-pack options for pre-purchase (5 round trips) and sold out (120) of the first-tier pricing in less than three weeks from launch. Second-tier pricing now available as well as a locals 10-pack at the original sale price but restricted to outbound Thursday & Friday and inbound Sunday & Monday flights.

- Carlsbad continues to be the leader pacing 177 round trips ahead of 2021-22
- Hawthorne follows closely behind pacing 155 round trips ahead of 2021-22
- Burbank is falling a bit short of last year pacing 7 round trips behind 2021-22

We are heavily promoting the access to LAX from HHR via a free shuttle offered by Advanced Airlines. Visitors and residents alike can fly to Hawthorne, and then be shuttled to LAX (just 6 miles away) to connect to flights worldwide.

United Airlines

Starting with summer 2022, MLT has taken on all contracting with United Airlines moving forward and will continue our cost sharing relationship with Mammoth Mountain

MLT has also secured financial support from Inyo County for subsidy for this fiscal year to be used to work to secure year-round service with United from SFO starting fall 2023

BIH well into the verification process to accept the E175 aircraft – this will be a gamechanger for air service to the Eastern Sierra and will hopefully be approved for use by March 2023. United alone has 196 of these aircraft in their fleet (currently only 19 CRJ700's) 75 passenger, 12 first class seats, more efficient, flight distance of 1800 miles (vs. 1600 with the CRJ) and operated by all major carriers.

Denver – pacing 1548 round trips ahead of 2021-22 which is by far our winningest market. These are people coming from the points East, staying longer (midweek), spending more, and having less impact (cleaning etc.). All Months December through March pacing well ahead of last year.

San Francisco – pacing 589 round trips ahead of 2021-22. January is the only month not pacing ahead by triple digits at 60 round trips ahead of 2021-22.

Summer Service

United Airlines paced well for the first year of service in Bishop finishing the summer with a load factor of nearly 50% (summer 2019 from LAX to MMH was 54%)

Advanced Airlines flew roughly 30% load factor from both Carlsbad and Hawthorne Airports this summer. We will evaluate service for summer 2023 to maximize passenger count and minimize subsidy expenses