# FY22-23 Budget Presentation

Second Quarter Update

### **Rob Patterson**

Administrative Services / Finance Director
March 1, 2023



# **Transient Occupancy Tax**

### Transient Occupancy Tax

**Revenue Budget Distribution** 

Month	Budge	t Distri	bution		Actual		Variance		Estimate
July	9.3%	\$	1,490,000	\$	2,236,159	\$	746,159		
August	8.2%	\$	1,315,000	\$	1,763,009	\$	448,009		
September	5.5%	\$	880,000	\$	1,235,515	\$	355,515		
October	3.3%	\$	520,000	\$	901,607	\$	381,607		
November	3.1%	\$	495,000	\$	1,359,801	\$	864,801		
December	13.2%	\$	2,105,000	\$	4,425,090	\$	2,320,090		
January	14.7%	\$	2,350,000	\$	4,453,355	\$	2,103,355		
February	13.1%	\$	2,100,000					\$	4,000,000
March	12.4%	\$	1,990,000					\$	3,000,000
April	8.1%	\$	1,300,000					\$	1,700,000
May	3.7%	\$	585,000					\$	900,000
June	5.4%	\$	870,000					\$	1,500,000
		\$	16,000,000	\$	16,374,536	\$	7,219,536	\$	11,100,000
				Rem	aining Budget	\$	9,195,000		
			Total TOT	\$	27,474,536				
			Estima	Estimated variance to Budget					11,474,536
			Quarter 2 Reco	mmend	TOT Increase			\$	4,000,000

Note: Shading denotes a record for that month.



### **General Fund Revenue**

### General Fund - Revenue

Through December 31, 2022

### **Transient Occupancy Tax**

Through December 31, 2022

Item		Amount
Adopted Budget FY22-23	\$	16,000,000
Budget Adjustment - Quarter 1	\$	-
Modified Budget	\$	16,000,000
Actual Through December 31, 2022	\$	11,921,181
Recommended Budget Increase 2nd Qtr FY22-23	\$	4,000,000
Total Amended TOT Budget	\$	20,000,000
Anticipated revenue for January - June 2023	\$13	.5M - \$15.0M
Reserve Components		Amount
Tourism Reserve - 2.35 Points or 18.0769% of TOT	\$	723,100
Transit Reserve85 Points or 6.5385% of TOT	\$	261,500
Housing Reserve85 Points or 6.5385% of TOT	\$	261,500
	\$	1,246,100



# **General Fund Summary**

### **Summary - Second Quarter FY22-23 Adjustments**

Item		Amount	Notes		
Revenue					
Transient Occupancy Tax	\$	4,000,000	Approximately 1/3 of expected adjustment FY22- 23, Q3, Q4 coming		
Interest	\$	150,000	More expected with recent changes to CAMP investments		
	\$	4,150,000	-		
Political Commitments					
Tourism Reserve- 2.35 Points or 18.0769% of TOT	\$	723,100	Based on \$4M additional TOT realized above		
Transit Reserve85 Points or 6.5385% of TOT	\$	261,500			
Housing Reserve85 Points or 6.5385% of TOT	\$	261,500			
	\$	1,246,100	-		
Funds Available for allocation	\$	2,903,900			
Expenditure Adjustments					
Police Department - Overtime	\$	50,000	Shift change and staff coverage		
General Services - Facility Lease	\$	75,000	Common area maintenance (CAM) - Town offices (snow removal)		
Total Expenditures	\$	125,000	-		
Funds Available after Expenses	\$	2,778,900			

# **Staff Recommendations**

Item	Amount	Notes
Fund 245 - Housing Now! - Programs	\$ 1,000,000	Commitment to housing
General Fund Transfer to Gas Tax	\$ 400,000	Additional snow removal costs, supported by General Fund
Child Care - Foundation Property	\$ 300,000	Additional capital for implementation of acquired units
Restroom - Foundation Property	\$ 300,000	Dog Park, Amphitheater double unit - 90 per hour
Future Capital	\$ 213,900	Undesignated capital
Restroom - Park at the Parcel	\$ 200,000	Single unit - 45 per hour
Additions to the Fleet - Trackless	\$ 165,000	Snow removal operations - Parcel and amenities
Police Recruitments - Wage and Academy Costs - FY22-23	\$ 100,000	Two Recruits through the academy
Airport Maintenance	\$ 100,000	Snow impacts and facility updates
Total Staff Recommendations	\$ 2,778,900	
Undesignated General Fund Balance	\$ -	



# **Staff Recommendations**



**Housing Now! Programs** - (\$1,784,600) Undesignated to specific program but available for ongoing investment in housing solutions defined in the Housing Now! work program. Funding sources, \$1,000,000 - General Fund, \$523,100 - Tourisn Reserve, \$261,500 - Housing Reserve.



Childcare Facility, Foundation Property - (\$300,000) Additional funds to augment the program. Includes implementation, additional site work, playground, and interior improvements.



**Restroom, Foundation Property** - (\$300,000) Two unit modular restroom to support new amenities, dog park and outdoor amphitheater, that will accommodate 90 people per hour.



**Future Capital** - (\$213,900) Set aside remaining balance of revenue realized in 2nd quarter update. This dynamic funding for future capital projects ensures quick financial response when a project is identified.

### **Staff Recommendations**



**Restroom, Park at the Parcel** - (\$200,000) One unit modular restroom to support park and playground structures at the new Park at the Parcel. This unit is a general public restroom that can accommodate 45 people per hour.



Addition to the Fleet, Trackless - (\$165,000) Provide flexible snow removal solution for amenities like the Community Recreation Center and elements of the Parcel. Providing resources in our core services. Will be a part of the Vehicle Replacement program once acquired



**Police Recruits** - (\$100,000) Funding for two Police Recruits to attend the academy, including wage, housing and academy fees.



**Airport Capital & Maintenance** - (\$100,000) Funding to support Airport capital contingency for the ARFF building being constructed in FY23-24. Also coverage for existing airport maintenance needs.

### **Gas Tax Review**

#### Dept 450 - Street Maintenance

			Requested	Amended	
Item	Current	Budget	Change	Budget	Notes
Overtime Wages	\$	-	\$ 20,000	\$ 20,000	
Public Utilities	\$	15,000	\$ 15,000	\$ 30,000	
Total Expenditure adjustments			\$ 35,000		

#### Dept 452 - Snow Removal

			Requested	Amended	
Item	Current	Budget	Change	Budget	Notes
Overtime Wages	\$	125,000	\$ 100,000	\$ 225,000	Staff costs related to incremental
Special Operational	\$	3,000	\$ 17,000	\$ 20,000	snow removal
Contractual Services			\$ 88,000		Contracted Snow Removal
Total Expenditure adjustments			\$ 205,000		-

### Dept 455 - Winter Equipent Garage

			Requested	Amended	
Item	Current	Budget	Change	Budget	Notes
Gasoline & Diesel	\$	90,000	\$ 110,000	\$ 200,000	Vehicle costs related to incremental
Vehicle Repair & Maintenance	\$	210,000	\$ 50,000	\$ 260,000	snow removal
Total Expenditure adjustments			\$ 160,000		-

### **Summary Gas Tax Expenditures**

Item	Amount
Street Maintenance	\$ 35,000
Snow Removal	\$ 205,000
Winter Equipment Garage	\$ 160,000
Gas Tax Expense Adjustments	\$ 400,000



## **Housing & Tourism Reserve**

### **Housing Reserves**

Item		Amount	Notes		
Revenue					
Allocated Reserve Elements - 2nd Qtr.	\$	261,500	Commitment to housing		
	\$	261,500			
Staff Recommendations					
Fund 245 - Housing Now! - Programs	\$	261,500			
Remaining Reserves from 2nd quarter allocation	Ś				

#### **Tourism Reserve**

Item		Amount	Notes
Revenue			
Allocated Reserve Elements - 2nd Qtr.	\$	723,100	
	\$	723,100	
Staff Recommendations			
Fund 245 - Housing Now! - Programs	\$	523,100	Commitment to housing
Air Subsidy - Town (Advanced Air - MMH)	\$	200,000	Town Contribution to Pricing and promotions
Remaining Reserves from 2nd quarter alloca	ti \$		



**Air Subsidy - Town (Advanced Air - MMH) - (\$200,000)** Town specific for special pricing and promotional packs, designed to attract more customers to achieve 10,000 enplanement goal.

