



**Axon Enterprise, Inc.**  
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 Scottsdale, Arizona 85255  
 United States  
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Q-456077-44981.635DB

Issued: 02/24/2023

Quote Expiration: 03/31/2023

Estimated Contract Start Date: 04/15/2023

Account Number: 106446

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
58 Thompsons Way 58 THOMPSONS WAY MAMMOTH LAKES, CA 93546-9230 USA	Mammoth Lakes Police Dept. - CA PO Box 1609 Mammoth Lakes, CA 93546-1609 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Daniel Birt Phone: Email: dbirt@axon.com Fax:	Jason Heilman Phone: (760) 965-3704 Email: jheilman@townofmammothlakes.ca.gov Fax:

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$142,811.57</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$147,592.80</b>

### Discount Summary

Average Savings Per Year	\$12,795.29
<b>TOTAL SAVINGS</b>	<b>\$63,976.43</b>

### Payment Summary

Date	Subtotal	Tax	Total
Mar 2023	\$28,253.60	\$932.32	\$29,185.92
Apr 2023	\$1,543.57	\$119.63	\$1,663.20
Mar 2024	\$28,253.60	\$932.32	\$29,185.92
Mar 2025	\$28,253.60	\$932.32	\$29,185.92
Mar 2026	\$28,253.60	\$932.32	\$29,185.92
Mar 2027	\$28,253.60	\$932.32	\$29,185.92
<b>Total</b>	<b>\$142,811.57</b>	<b>\$4,781.23</b>	<b>\$147,592.80</b>

Quote Unbundled Price:	\$206,788.00
Quote List Price:	\$180,409.00
Quote Subtotal:	\$142,811.57

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
100552	TRANSFER CREDIT - GOODS	1			\$1.00	\$3,855.00	\$3,855.00	\$298.77	\$4,153.77
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$2,311.43)	(\$2,311.43)	(\$179.14)	(\$2,490.57)
OSP7	2021 - OFFICER SAFETY PLAN 7	15	60	\$212.38	\$183.07	\$155.30	\$139,770.00	\$4,545.50	\$144,315.50
<b>A la Carte Hardware</b>									
AB3C	AB3 Camera Bundle	13			\$749.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3C	AB3 Camera Bundle	2			\$749.00	\$749.00	\$1,498.00	\$116.10	\$1,614.10
AB3MBD	AB3 Multi Bay Dock Bundle	2			\$1,595.00	\$0.00	\$0.00	\$0.00	\$0.00
AB31BD	AB3 1-Bay Dock Bundle	1			\$229.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Services</b>									
20120	TASER INSTRUCTOR COURSE VOUCHER	2			\$495.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>							<b>\$142,811.57</b>	<b>\$4,781.23</b>	<b>\$147,592.80</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 - OFFICER SAFETY PLAN 7	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	15	03/15/2023
2021 - OFFICER SAFETY PLAN 7	20018	TASER 7 BATTERY PACK, TACTICAL	18	03/15/2023
2021 - OFFICER SAFETY PLAN 7	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	15	03/15/2023
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	45	03/15/2023
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	30	03/15/2023
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	45	03/15/2023
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	30	03/15/2023
2021 - OFFICER SAFETY PLAN 7	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	30	03/15/2023
2021 - OFFICER SAFETY PLAN 7	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	30	03/15/2023
2021 - OFFICER SAFETY PLAN 7	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	15	03/15/2023
2021 - OFFICER SAFETY PLAN 7	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	15	03/15/2023
2021 - OFFICER SAFETY PLAN 7	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	03/15/2023
2021 - OFFICER SAFETY PLAN 7	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	03/15/2023
2021 - OFFICER SAFETY PLAN 7	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	30	03/15/2023
2021 - OFFICER SAFETY PLAN 7	74200	TASER 7 6-BAY DOCK AND CORE	1	03/15/2023
2021 - OFFICER SAFETY PLAN 7	75015	SIGNAL SIDEARM KIT	15	03/15/2023
2021 - OFFICER SAFETY PLAN 7	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	03/15/2023
2021 - OFFICER SAFETY PLAN 7	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	03/15/2023
AB3 1-Bay Dock Bundle	71104	NORTH AMER POWER CORD FOR AB3 & T7 1-BAY DOCK/DATAPORT	1	03/15/2023
AB3 1-Bay Dock Bundle	74211	AXON BODY 3 - 1 BAY DOCK	1	03/15/2023
AB3 Camera Bundle	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	15	03/15/2023
AB3 Camera Bundle	11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK	3	03/15/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	15	03/15/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	3	03/15/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	13	03/15/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	2	03/15/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	03/15/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	2	03/15/2023
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	30	03/15/2024
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	30	03/15/2024
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	30	03/15/2025
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	30	03/15/2025
2021 - OFFICER SAFETY PLAN 7	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	30	03/15/2025
2021 - OFFICER SAFETY PLAN 7	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	30	03/15/2025
2021 - OFFICER SAFETY PLAN 7	73309	AXON CAMERA REFRESH ONE	15	09/15/2025
2021 - OFFICER SAFETY PLAN 7	73313	1-BAY DOCK AXON CAMERA REFRESH ONE	1	09/15/2025
2021 - OFFICER SAFETY PLAN 7	73689	MULTI-BAY BWC DOCK 1ST REFRESH	2	09/15/2025
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	30	03/15/2026
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	30	03/15/2026
2021 - OFFICER SAFETY PLAN 7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	30	03/15/2027

## Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 - OFFICER SAFETY PLAN 7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	30	03/15/2027
2021 - OFFICER SAFETY PLAN 7	73310	AXON CAMERA REFRESH TWO	15	03/15/2028
2021 - OFFICER SAFETY PLAN 7	73314	1-BAY DOCK AXON CAMERA REFRESH TWO	1	03/15/2028
2021 - OFFICER SAFETY PLAN 7	73688	MULTI-BAY BWC DOCK 2ND REFRESH	2	03/15/2028

## Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 - OFFICER SAFETY PLAN 7	20248	TASER EVIDENCE.COM ACCESS LICENSE	15	04/15/2023	04/14/2028
2021 - OFFICER SAFETY PLAN 7	20248	TASER EVIDENCE.COM ACCESS LICENSE	1	04/15/2023	04/14/2028
2021 - OFFICER SAFETY PLAN 7	73449	RESPOND DEVICE LICENSE	15	04/15/2023	04/14/2028
2021 - OFFICER SAFETY PLAN 7	73638	STANDARDS ACCESS LICENSE	15	04/15/2023	04/14/2028
2021 - OFFICER SAFETY PLAN 7	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	15	04/15/2023	04/14/2028
2021 - OFFICER SAFETY PLAN 7	73746	PROFESSIONAL EVIDENCE.COM LICENSE	15	04/15/2023	04/14/2028

## Services

Bundle	Item	Description	QTY
2021 - OFFICER SAFETY PLAN 7	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	15
A la Carte	20120	TASER INSTRUCTOR COURSE VOUCHER	2

## Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 - OFFICER SAFETY PLAN 7	80464	EXT WARRANTY, CAMERA (TAP)	15	04/15/2023	04/14/2028
2021 - OFFICER SAFETY PLAN 7	80374	EXT WARRANTY, TASER 7 BATTERY PACK	18	03/15/2024	04/14/2028
2021 - OFFICER SAFETY PLAN 7	80395	EXT WARRANTY, TASER 7 HANDLE	15	03/15/2024	04/14/2028
2021 - OFFICER SAFETY PLAN 7	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	03/15/2024	04/14/2028
2021 - OFFICER SAFETY PLAN 7	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	2	03/15/2024	04/14/2028
2021 - OFFICER SAFETY PLAN 7	80466	EXT WARRANTY, SINGLE-BAY DOCK (TAP)	1	03/15/2024	04/14/2028

## Payment Details

### Mar 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20120	TASER INSTRUCTOR COURSE VOUCHER	2	\$0.00	\$0.00	\$0.00
Year 1	AB31BD	AB3 1-Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 1	AB3C	AB3 Camera Bundle	13	\$0.00	\$0.00	\$0.00
Year 1	AB3C	AB3 Camera Bundle	2	\$299.60	\$23.22	\$322.82
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$0.00	\$0.00	\$0.00
Year 1	OSP7	2021 - OFFICER SAFETY PLAN 7	15	\$27,954.00	\$909.10	\$28,863.10
<b>Total</b>				<b>\$28,253.60</b>	<b>\$932.32</b>	<b>\$29,185.92</b>

### Apr 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	100552	TRANSFER CREDIT - GOODS	1	\$3,855.00	\$298.77	\$4,153.77
Invoice Upon Fulfillment	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,311.43)	(\$179.14)	(\$2,490.57)
<b>Total</b>				<b>\$1,543.57</b>	<b>\$119.63</b>	<b>\$1,663.20</b>

### Mar 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	20120	TASER INSTRUCTOR COURSE VOUCHER	2	\$0.00	\$0.00	\$0.00
Year 2	AB31BD	AB3 1-Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 2	AB3C	AB3 Camera Bundle	13	\$0.00	\$0.00	\$0.00
Year 2	AB3C	AB3 Camera Bundle	2	\$299.60	\$23.22	\$322.82
Year 2	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$0.00	\$0.00	\$0.00
Year 2	OSP7	2021 - OFFICER SAFETY PLAN 7	15	\$27,954.00	\$909.10	\$28,863.10
<b>Total</b>				<b>\$28,253.60</b>	<b>\$932.32</b>	<b>\$29,185.92</b>

### Mar 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20120	TASER INSTRUCTOR COURSE VOUCHER	2	\$0.00	\$0.00	\$0.00
Year 3	AB31BD	AB3 1-Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 3	AB3C	AB3 Camera Bundle	13	\$0.00	\$0.00	\$0.00
Year 3	AB3C	AB3 Camera Bundle	2	\$299.60	\$23.22	\$322.82
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$0.00	\$0.00	\$0.00
Year 3	OSP7	2021 - OFFICER SAFETY PLAN 7	15	\$27,954.00	\$909.10	\$28,863.10
<b>Total</b>				<b>\$28,253.60</b>	<b>\$932.32</b>	<b>\$29,185.92</b>

### Mar 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	20120	TASER INSTRUCTOR COURSE VOUCHER	2	\$0.00	\$0.00	\$0.00
Year 4	AB31BD	AB3 1-Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 4	AB3C	AB3 Camera Bundle	13	\$0.00	\$0.00	\$0.00
Year 4	AB3C	AB3 Camera Bundle	2	\$299.60	\$23.22	\$322.82

**Mar 2026**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$0.00	\$0.00	\$0.00
Year 4	OSP7	2021 - OFFICER SAFETY PLAN 7	15	\$27,954.00	\$909.10	\$28,863.10
<b>Total</b>				<b>\$28,253.60</b>	<b>\$932.32</b>	<b>\$29,185.92</b>

**Mar 2027**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	20120	TASER INSTRUCTOR COURSE VOUCHER	2	\$0.00	\$0.00	\$0.00
Year 5	AB31BD	AB3 1-Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 5	AB3C	AB3 Camera Bundle	13	\$0.00	\$0.00	\$0.00
Year 5	AB3C	AB3 Camera Bundle	2	\$299.60	\$23.22	\$322.82
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$0.00	\$0.00	\$0.00
Year 5	OSP7	2021 - OFFICER SAFETY PLAN 7	15	\$27,954.00	\$909.10	\$28,863.10
<b>Total</b>				<b>\$28,253.60</b>	<b>\$932.32</b>	<b>\$29,185.92</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

## Exceptions to Standard Terms and Conditions

Agency has existing contract #00021216 and is terminating that contract upon the new license start date (4/15/2023) of this quote.

The parties agree that Axon is charging a debit of \$1543.57. This is based on a ship date range of 3/15/2023 - 3/31/2023, resulting in a 4/15/2023 license date. Any change in this date and resulting license start date will result in modification of this value which may result in additional fees due to or from Axon.

Debit is contingent on payment of any outstanding invoices of contract 21217

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Signature

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Date Signed

2/24/2023



