

TOWN COUNCIL STAFF REPORT

Title: Fiscal Year 23-24 Preliminary Budget (Department Requested).

Meeting Date: April 12, 2023

Prepared by: Rob Patterson, Administrative Services / Finance Director

RECOMMENDATION:

Staff is requesting Town Council comment and direction on the preliminary budget (Department Requested) that will assist staff in preparing the next phase of our FY23-24 budget. Staff will use direction and additional research to bring a balanced tentative (Manager Recommended) FY23-24 budget to Town Council in May for consideration.

BACKGROUND:

This report provides preliminary information related to the FY23-24 budget. The report primarily focuses on the General Fund but includes other key funds utilized for Town operations. The preliminary budget builds off the revenue information presented to the Town Council on March 15. There will be some additional changes to the budget based on requested Council direction, additional information obtained for both revenue and expenditures, along with fine tuning and final budget balancing adjustments. This report provides a basis to set expectations for the budget and to allow the Town Council to provide any comments or direction to assist in preparing a tentative budget in May.

This year we are focused on addressing certain policy questions with the Town Council that will help shape our budget processes going forward. We remain committed to a process that delivers a controlled growth of our operating budgets, aligned with Town Council priorities. Our revenue forecasting starts our budget cycle. The methodology and background used for each revenue forecast uses consistent methodology with prior years. We remain conservative in our estimates to prevent overreliance on high revenues, unduly increasing our annual operating budget. These revenue estimates were presented to the Town Council on March 15 and confirmation was received as to our recommendations. Staff has been working hard on the expenditure side to provide an accurate picture of department needs for the new fiscal year. Our goal is to provide the Council with a balanced operating budget, with only planned use of any reserves. This means the Town's operating revenues will equal or exceed operating expenditures. The preliminary budget is still a work in progress and therefore has additional work to address an almost \$82,000 deficit. Staff will process updates as received and make adjustments to the plans based on Town Council input, resulting in a balanced tentative budget presented to Town Council on May 17th.

The preliminary budget includes General Fund revenues of \$30,103,400 and expenditures (including transfers out) of \$30,184,433.

Policy Questions

There are a number of assumptions that staff used to produce the preliminary budget represented in this report. Some of these assumptions are specific policy questions that staff would like to confirm with Town Council to ensure we build a resilient budget that reflects the strategic priorities of Town Council.

Funding reserves from budget process – The adopted reserve policy includes four elements, Reserve for Economic Uncertainty (REU), Operating Reserve (OR), Debt Reserve (DR), and Contingency. Both REU and OR are tied to a percentage of base operating revenue, which should approximate the General Fund revenue per policy. This baseline revenue is updated annually, and staff recommends an increase

from \$27.5M to \$30M for FY23-24. The policy rates of 20% and 5% for REU and OR respectively, require an allocation of \$514,336, which has been built into this budget as presented. A \$100,000 contingency amount is included in the proposed budget. There are two options to provide funds to remain with our reserve policy. Staff can allocate the needed funds as part of the budget process, as has been done in this budget, or rely on excess revenue identified during the quarterly budget presentations. The allocation from current budget work, while more difficult to absorb in the operating budget, is a more fiscally responsible practice to ensure we are funding to policy within our budget constraints and not waiting for future revenues to provide the needed reserve funding.

Reserve Policy



Baseline Revenue is established on an annual basis during the budget process. Baseline Revenue must meet or exceed the General Fund Revenue in the Adopted Budget of the Fiscal Year



FY 23-24 Baseline Revenue \$30,000,000 to be used in the calculation of both REU and OR



Baseline General Fund Revenue: \$30,000,000

Reserve for Economic Uncertainty (REU) Target:	20% of \$30,000,000 =	\$6,000,000
Operating Reserve (OR) Target:	5% of \$30,000,000 =	\$1,500,000
Targeted Minimum Reserve Balance =		\$7,500,000

Current balance of REU and OR = \$6,985,664
Required Additional Reserves = \$ 514,336



Debt Reserve 50% Annual Payment - Lease Revenue Bond (2015) Police Facility - Refinance COP
(Average Annual Payment \$314,394 = \$157,197)



Debt Reserve 50% Annual Payment - Taxable Judgment Obligation Bonds (2017) (Average Annual Payment \$1,868,406 = \$934,203)

Debt Reserves (rounded and fully funded to policy) = \$1,100,000

Total Reserves = \$8,600,000

General Fund Required to fund these Reserves : \$514,336 (reflected in this budget)
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Contract funding to Mammoth Lakes Tourism for FY23-24 – Staff has built in the same amount of \$2.0M as the contract allocation to Mammoth Lakes Tourism (MLT) for FY23-24. The contract with MLT, derived from Measure A allocations, provides the Town Council with input into the work plans generated by MLT. This input is given as focus points which are used in generating specific deliverables, Exhibit B of the contract which is updated annually. The Measure A allocations are covered in more detail later in this report.

Excess Measure A Allocations to Housing NOW! - The Measure A allocations are represented in this budget consistent with prior Town Council expectations. This means we allocate the TOT budget to the

specific categories, identifying appropriate expenditures for each category and reflect any change in balance for the reserves. The prior Town Council directed staff to transfer any excess budget from Housing and Tourism to Fund 245 – Housing NOW! programs. This is reflected in the budget as presented and illustrated in more detail later in this report.

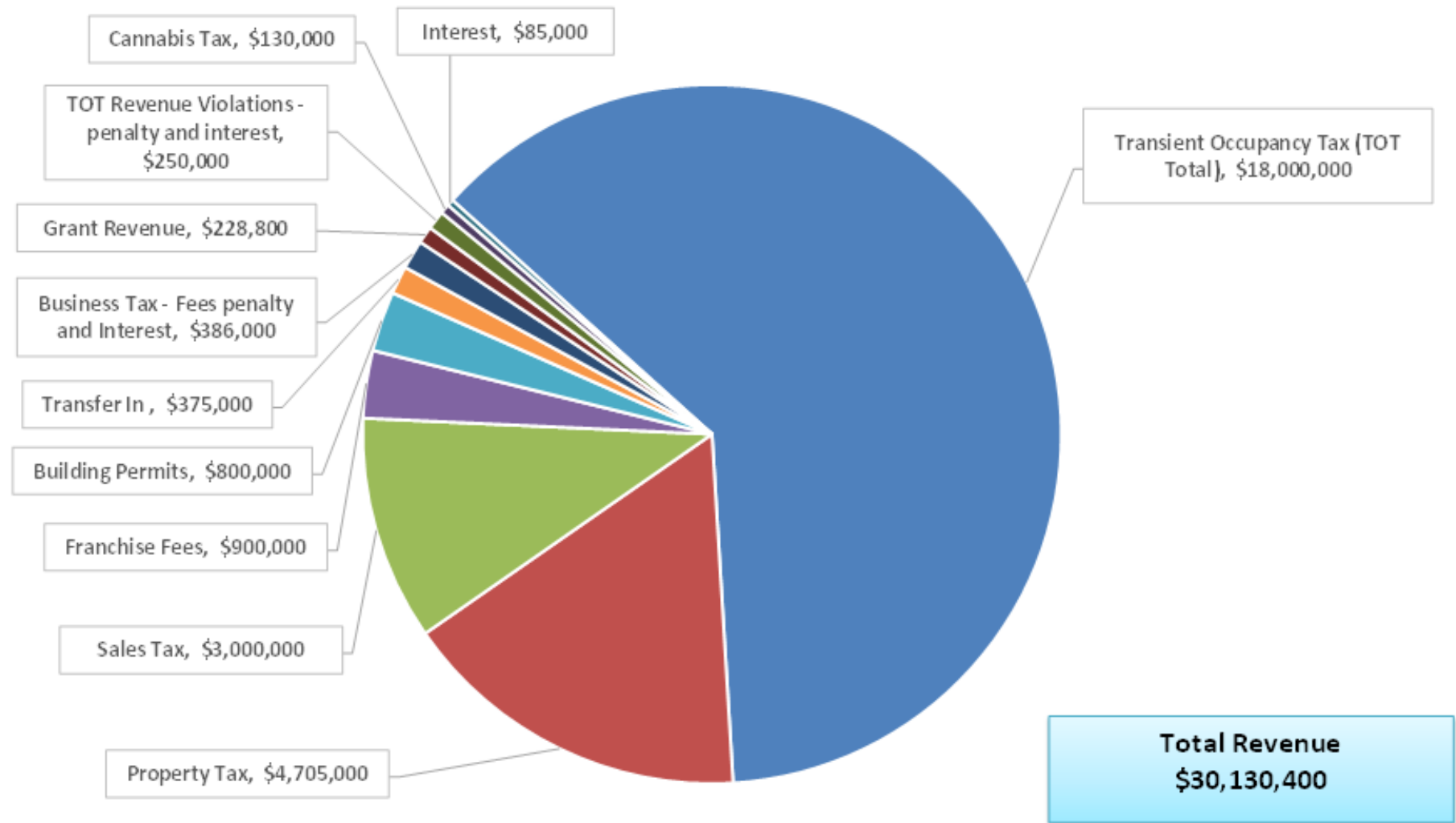
FY23-24 General Fund Revenue Projections

In preparing for the FY23-24 budget, several key revenue projections are made to set the stage for the expenditure side of the budget. Staff presented the proposed revenue budget to the Town Council on March 15, and no adjustments have been made since that presentation. While there is continual information and analysis expected on this revenue forecast, staff will provide a reconciliation of any adjustments recommended in the next budget presentation. The following is a brief review of revenue projections totaling \$30,103,400 for FY23-24.

Major Revenue Components

Item	FY20-21 Actual	FY21-22 Actual	FY22-23 Adopted Budget	FY23-24 Proposed Budget	Variance to FY22-23	%	% of Total Revenue
Transient Occupancy Tax (TOT)	\$ 16,599,247	\$ 26,643,209	\$ 16,000,000	\$ 18,000,000	\$ 2,000,000	12.5%	59.8%
TOT Revenue Violations	\$ 148,977	\$ 201,286	\$ 100,000	\$ 100,000	\$ -	0.0%	0.3%
TOT Penalty and Interest	\$ 167,766	\$ 257,665	\$ 150,000	\$ 150,000	\$ -	0.0%	0.5%
Total TOT Revenue	\$ 16,915,990	\$ 27,102,161	\$ 16,250,000	\$ 18,250,000	\$ 2,000,000	12.3%	60.6%
 Property Tax	 \$ 4,572,245	 \$ 4,736,931	 \$ 4,650,000	 \$ 4,705,000	 \$ 55,000	 1.2%	 15.6%
Sales Tax	\$ 2,513,299	\$ 3,358,773	\$ 2,700,000	\$ 3,000,000	\$ 300,000	11.1%	10.0%
Franchise Fees	\$ 858,936	\$ 918,042	\$ 900,000	\$ 900,000	\$ -	0.0%	3.0%
 Other Revenue							
Building Permits	\$ 934,970	\$ 1,219,892	\$ 760,000	\$ 800,000	\$ 40,000	5.3%	2.7%
Business Tax (New, Renewal, and Penalties)	\$ 336,897	\$ 393,892	\$ 336,000	\$ 386,000	\$ 50,000	14.9%	1.3%
Cannabis Tax	\$ 161,553	\$ 158,723	\$ 130,000	\$ 130,000	\$ -	0.0%	0.4%
Interest	\$ 150,389	\$ 129,617	\$ 85,000	\$ 85,000	\$ -	0.0%	0.3%
Grant Revenue	\$ 380,379	\$ 297,213	\$ 228,800	\$ 228,800	\$ -	0.0%	0.8%
Transfer In	\$ 623,000	\$ 160,027	\$ 375,000	\$ 375,000	\$ -		1.2%
Misc Revenue	\$ 183,164	\$ 1,770,424	\$ 1,216,090	\$ 1,243,600	\$ 27,510	2.3%	4.1%
Total Budgeted Revenue (General Fund)	\$ 27,630,823	\$ 40,245,695	\$ 27,630,890	\$ 30,103,400	\$ 2,472,510	8.9%	100.0%

FY23-24 General Fund Revenue



Revenue Allocation “Measure A”

As the transient occupancy tax rate has been increased over time through various ballot measures, Town Council established a set of commitments that outline the rate at which TOT would be distributed to Tourism, Transit and Housing, and Town General Fund. While the ballot measures had various names, they are collectively called “Measure A” allocations. While the various measures made “political” commitments on the use of the funds the measures were passed as general taxes which may be used for general fund purposes. The allocation and use of these revenues have gone through a few different adjustments over time, with the most recent being in 2017 as noted. Below is a brief history of the adjustments to TOT rate:

History of TOT Ballot Measures

The TOT Tax Rate in Mammoth Lakes was increased through 4 Ballot Measures to the current rate of 13%:

- ✓ June 3, 1986 – Measure A (Increased the rate from 6% to 9%)
- ✓ March 26, 1996, Measure 96-A (Increased the rate from 9% to 10%)
- ✓ March 5, 2002 – Measure A (Increased the rate from 10% to 12%)
- ✓ June 6, 2006 – Measure T (Increased the rate from 12% to 13%)

In 2017 the Town Council recalibrated the allocation to better address the current needs of the community and allocate more funds to housing. This recalibration established the current rates we use today which are referenced in points reflected in 13% collected for the tax.

- ✓ **Tourism – 2.35 points or 18.0769% of the collected tax**
- ✓ **Transit – .85 points or 6.5385% of the collected tax**
- ✓ **Housing – .85 points or 6.5385% of the collected tax**

The rates above are used to allocate funding to each category based on the amount of budgeted TOT on an annual basis. These allocations established the amount of revenue available for each category for budget purposes. Within the General Fund, there are specific departments for each category where staff will build budgets specific to this activity. The TOT budget for FY23-24 is \$18.0M resulting in the following allocations:

Measure A - Allocation of Transient Occupancy Tax

Budget for Transient Occupancy Tax \$ 18,000,000

Category	Rate	Amount
Department 100-480 - Tourism	18.076923%	\$ 3,253,800
Department 100-475 - Transit ⁽¹⁾	6.538462%	\$ 1,176,900
Department 100-445 - Housing	6.538462%	\$ 1,176,900
Town General Fund		\$ 12,392,400

Notes:

1. Transit has additional funding source called "Transit Fee" which is \$135,000 for FY 23-24

The primary expenditure in each category is usually the annual contract amount for the Non-Governmental Agency (NGO) responsible for providing the work plans in each category.

- ✓ **Housing – Mammoth Lakes Housing**
- ✓ **Tourism – Mammoth Lakes Tourism and Mammoth Lakes Chamber of Commerce**
- ✓ **Transit – Eastern Sierra Transit Authority**

In addition to the initial allocation, the Town Council established a reserve for each category where actual funds received, above the budgeted TOT, would remain allocated to these categories but not automatically available for use. The reserves require Town Council action to make the funds available for specific projects or funding needs. Over time, these funds have been used for appropriate expenditures specific to the category but more recently, Tourism and Housing have been used almost exclusively for housing programs. Additional funds may be allocated as part of the quarterly budget updates. Staff also provide a reconciliation of these reserve balances annually during the fund balance presentation. The charts below reflect the budget contents for each of the Measure A allocation elements for FY23-24.

Housing Allocation Budget

Item	Amount
Revenue:	
General Fund Contribution	
General Fund TOT Budget = \$18,000,000	
Allocation (revenue) calculated as $+\$18.0M * 6.53846\% =$	\$ 1,176,900
Total FY23-24 Revenue for 100-445 Housing	\$ 1,176,900
Expenditures:	
Mammoth Lakes Housing (MLH) - Contract	\$ 336,000
Staff Time - Town	\$ 233,983
Deed Restriction Monitoring Contract (Hastings)	\$ 11,500
Clerk Services - TOML	\$ 10,000
Advertising & Legal Notices	\$ 1,000
Total FY23-24 Expenditure for 100-445 Housing	\$ 592,483
Transfer to Fund 245 - Housing NOW!	\$ 584,417

Planned Change in Reserve Balance \$ -

Note: The Town and MLH have not finalized contract negotiations and the stated amount may change.

Tourism Allocation Budget

Item	Amount
Revenue:	
General Fund Contribution	
General Fund TOT Budget = \$18,000,000	
Allocation (revenue) calculated as $+\$18.0M * 18.0769\% =$	\$ 3,253,800
Total FY23-24 Revenue for 100-480 Tourism	\$ 3,253,800
Expenditures:	
Mammoth Lakes Tourism (MLT) - Contract	\$ 2,000,000
Mammoth Lakes Chamber of Commerce - Contract	\$ 300,000
LA Kings - CRC Contract	\$ 100,000
Litigation Support	\$ 100,000
Host Program - TOML	\$ 100,000
Fish Stocking Program - TOML	\$ 50,000
Clerk Services - TOML	\$ 10,000
Total FY23-24 Expenditure for 100-480 Tourism	\$ 2,660,000
Transfer to Fund 245 - Housing NOW!	\$ 593,800
Planned Change in Reserve Balance	\$ -

The allocation of revenue for activities outside of the base MLT contract provides funding for programs previously funded through MLT. The shift reduced the amount of time and process required to manage these funds between the Town and MLT.

The policy question for the Town Council is the allocation of \$2.0M to MLT for the annual marketing contract as currently planned for in the budget as illustrated above. The Town and MLT have not finalized a contract and the amount may be reviewed again as part of the process. Also, the contribution of any excess budget for both Housing and Tourism in the previous charts totals \$1,178,217. This amount is currently reflected in the budget and will be transferred to Fund 245 Housing NOW! programs.

Transit Allocation Budget

Item	Amount
Revenue:	
General Fund Contribution	
General Fund TOT Budget = \$18,000,000	
Allocation (revenue) calculated as $+\$18.0M * 6.53846\% =$	\$ 1,176,900
Transit Fee	\$ 135,000
Total FY23-24 Revenue for 100-475 Transit	\$ 1,311,900
Expenditures:	
Eastern Sierra Transit Authority (ESTA) - Contract	\$ 1,023,130
19,058 hours @ \$54 per hours (est.)	
Staff - TOML - Bus Stop Cleaning and Snow Removal	\$ 20,000
Public Utilities	\$ 15,000
Sign Replacement	\$ 10,000
Maintenance Supplies	\$ 500
Total FY23-24 Expenditure for 100-475 Transit	\$ 1,068,630
 Planned Change in Reserve Balance	 \$ 243,270

Over the past few years, the Transit reserves have been used to fund increased operating costs and to set aside funding to serve as a grant match for vehicle replacement.

FY23-24 General Fund Expenditures

The focus on the General Fund is to prepare a balanced operating budget. This simply means that operating revenues will be equal to or greater than annual operating expenditures. The focus on the General Fund is important as it has the greatest level of flexibility in meeting local government expenditures. A number of other funds that are restricted by law (i.e., revenues may only be expended for certain purposes like Measure R and U, Assessment Districts, or Gas Tax or some funds restricted by Council action). A number of these funds will include the planned use of reserves or encumbered funds. This is often the case for capital projects or larger planning items that span multiple fiscal years. A detailed Capital Improvement Program will also be prepared as the budget process moves forward.

Our approach with General Fund expenditures was to review each department's performance to date to identify trends we see emerging that will affect our future needs. There is a focus to develop added capacity, through efficiency and process improvement, within all Town operations. Staff costs are the largest combined cost to the Town and therefore require good oversight and strategic planning. Departments are focused on adding employees only for critical needs and increased capacities above and beyond what can be achieved through efficiency. Department Heads and the Town Manager begin the annual position review by determining what service level impacts are expected and how proper administration of positions will address those needs. The budget includes approximately 6.0 Full-time equivalent (FTE) employees for FY23-24, which were added in FY22-23. The full-time positions were all added within FY22-23 and are reflected as new in this budget as they were not a part of the original budget to start FY22-23. The total labor cost increase for this budget is \$1,783,789, 11.9% for FY23-24. This increase includes positions added during FY22-23, recommended changes for FY23-24 and benefit cost increases. Staff has summarized these impacts below.

Recreation Supervisor - Adult Programming and Facility Operations

The Recreation Supervisor is responsible for delivering primarily Adult (18+ years) recreation programming and the operation and programming of Town-owned or managed parks and facilities, excluding the Community Recreation Center (CRC). Primary duties include delivering scalable and sustainable, year-round adult programming for residents and visitors, such as adult clinics, leagues, tournaments, activities, and events. Primary responsibilities also include the operations and programming of the Whitmore Pool, Whitmore Track and Sports Field, Community Center & Tennis Courts, proposed Pickleball Center, Shady Rest Park & Disc Golf Park, Trails End Park & Volcom Brothers Skatepark, Mammoth Creek Park and the Edison Theatre. Position may support other supervisory functions performed by the Parks and Recreation Department. The position is necessary to effectively manage the span of control over programs and staff (full time and part time) in the implementation of services and programs.

Police Officer

The addition of a police officer was approved in mid FY22-23 in response to potential loss of some patrol officers to other agencies. The Town's police force does operate 24 hours a day 7 days a week with the current staff. This work plan doesn't have the capacity to absorb a loss of an officer without requiring significant overtime and burden on existing staff. The addition of this officer provides additional capacity and prepares for potential retirements or other loss of personnel. In the past, the Town has been very successful at attracting the lateral move of officers from other agencies when needed, however the last recruitment process resulted in a stark change from previous with much fewer applications. The Town also has a desire to augment police staff by one officer to open the opportunity to assign an officer to a detective position. This is an important position that would assist with investigations. This position will allow officers to continue to focus on patrol and related duties, provide greater attention to certain cases, enhance coordination with other agencies and can still support patrol operations when necessary. Currently this critical need is dependent on work by each patrol officer and relies more on the availability of the District Attorney investigative personnel.

Police Recruits

As stated under the Police officer section, the Town is having more difficulty recruiting law enforcement positions. One way staff have addressed this is to put two recruits through the POST academy. This is an effective process as you are typically drawing from existing community members, people who are already established with housing and roots locally. This process provides an opportunity for community members seeking a career in law enforcement. The last time the Town put a recruit through the academy was 2006. That officer is still employed with the Town today. The academy will take approximately six months for the recruit to graduate. After graduation they will be a part of our patrol force working with

a field training officer for an additional four months. So, start to finish, a recruit is almost a full year until they are considered ready for patrol on their own.

Part-Time

Staff have also made appropriate adjustments to part-time staff as our structure and amenities have come online. The Police Department has an ongoing program to use Reserve Officers. These officers are generally retired officers living in the area and provide a variety of support services to the Department. This includes event assistance, conducting background checks on new officers, limited backfilling of patrol when officers are out or in the case of significant calls for service, assistance with investigative follow up, traffic operations and may assist with transport of people to jail. The budget includes funding for one reserve officer recently hired as a Reserve Officer.

The key adjustments from recreation are additional programs that will come online with the Community Recreation Center (CRC). These are not significant adjustments, resulting in approximately 1,200 additional hours per year. The programs and staffing are dependent on the recruitment of part-time staff. In the Fall of FY22-23, the outdoor host program shifted from being under MLTPA to the Town. The positions are managed by the Office of Outdoor Recreation. This is better aligned with funding and oversight being provided by the Office of Outdoor Recreation. Additional part-time hours are also reflected in trail maintenance/construction and grooming program, which are subject to weather conditions and permitting process.

In total the changes reflected in new staff introduced in FY22-23 or recommended for FY23-24 have increased the labor expense by \$658,669 which is 35.9% of the total labor increases reflected in this budget.

Other effects to Labor Costs

Staff tracks the change in cost for specific labor elements on an annual basis. Health insurance rates are provided on an annual (calendar year) basis by our service provider. This year we realized a rate increase of approximately 7.9% for the year. This increase, from rate only, is approximately \$205,000 and represents 11.2% of the total labor increases reflected in this budget. Merit increases are a part of the salary structure adopted by the Town to ensure we have competitive starting wages but reflect the expected increase in productivity as additional experience is gained over time. This is reflected as 5% steps for the General Employee Association (GEA) and Public Works Employee Association (PWEA). Ranges are also established in the Management Employee Association (MEA) but are a range and not reflected in specific steps. If the annual progression of each employee is deemed successful by their supervisor in an annual review, they will receive a 5% pay increase annually based on their hire date. When an employee reaches the top of their range, they no longer receive merit increases and the only pay increases are based on negotiated pay adjustments. The increased labor costs associated with merit increases is \$345,866 and represents 18.8% of the total labor increases reflected in this budget.

The Town is currently in contract negotiation with each of these employee associations. The Police employee associations have existing contracts with previously negotiated adjustments reflected in the budget.

The negotiations include a number of elements, both financial and policy, which affect each employee. The main financial component is the salary adjustment which effectively moves the salary range and salaries up by a negotiated percentage. Unlike the merit increases discussed previously, these range adjustments affect all employees and for those at the top of their range, represent the only pay adjustment they will receive, remaining in their current job. While the negotiations are still in process, staff have made estimates on the financial components of that negotiation and those are reflected in the budget. The anticipated impact of negotiations is approximately \$390,000 and represents 21.2% of the total labor

increases reflected in this budget, this may change based on the final contract negotiations. Worker compensation is an annual estimate provided by our insurance carriers and is based on the previous year's performance and existing claims. This year, our Workers' Compensation expense increased \$43,403 and represents 2.4% of the total labor increase reflected in this budget. Comprehensive leave is a calculation of the cost of increasing leave balances for accrued time off. If an employee uses all time off accrued on an annual basis, there will be no additional expense for comprehensive leave accrual. The use of the leave would reduce regular time worked, salary, expense as comprehensive leave would pay the salary. However, if hours are accumulated and unused, they represent an increase in accrued liability expense for the Town. The accrual and usage are analyzed as part of the budget process. The additional expense is \$192,758 and represents 10.5% of the total labor increase reflected in this budget.

Employee Count Comparison

Full Time Equivalent (FTE) = 1 FTE is 2,080 hours

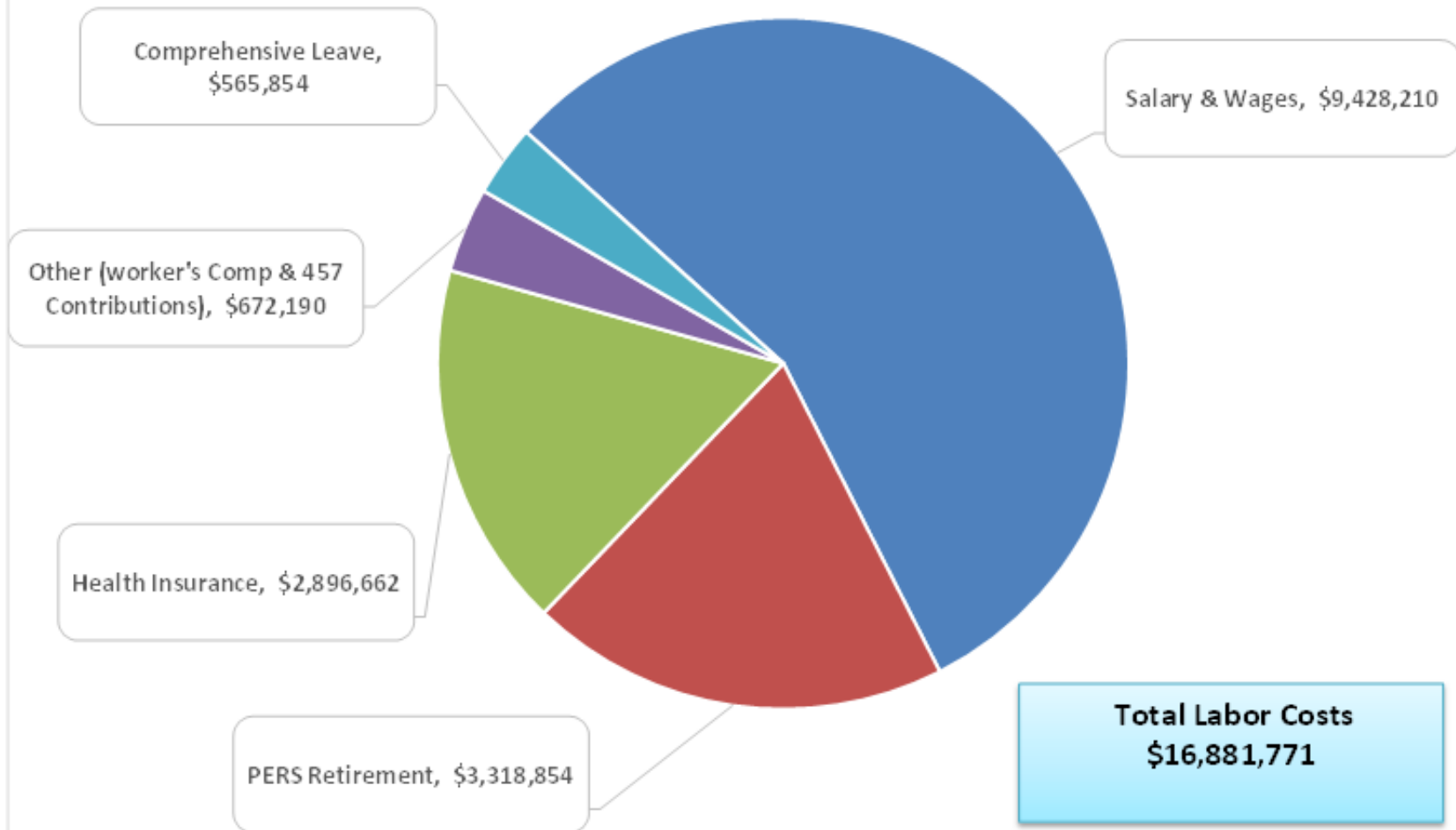
Employee Statistics	FY22-23 Budget Count	FY21-22 Budget Count	Change	
Full Time Employees	92.0	88.0	4.0	
Part Time Employees - Measured in Full Time Equivalents (FTE)				
Police	0.8	0.3	0.5	Reserve Officer
Recreation Programs	9.0	8.4	0.6	Programing Updates
Parks Maintenance	1.7	1.7	-	
Finance	0.5	0.5	-	
Arts & Culture	1.4	1.4	-	
Planning & Building	0.5	0.5	-	
Capital Projects	0.8	0.8	-	
Airport Operations	0.9	0.9	-	
Measure R - Trails	1.5	1.5	-	
Outdoor Recreation	0.9	0.0	0.9	Hosts
Roads & Snow Removal	1.4	1.4	-	
Facilities Maintenance	0.3	0.3	-	
Total Part Time Employees (FTE)	19.7	17.7	2.0	
Total Employee (FTE)	111.7	105.7	6.0	

Labor Costs - All Funds

Item	FY23-24 Budget Total	FY22-23 Budget Total	Variance by Item	% of Total Labor
Salary & Wages	\$ 9,428,210	\$ 8,403,138	12.2%	55.8%
PERS Retirement	\$ 3,318,854	\$ 3,068,849	8.1%	19.7%
Health Insurance	\$ 2,896,662	\$ 2,591,871	11.8%	17.2%
Other (worker's Comp & 457 Contributions)	\$ 672,190	\$ 609,324	10.3%	4.0%
Comprehensive Leave	\$ 565,854	\$ 373,096	51.7%	3.4%
	\$ 16,881,771	\$ 15,046,277	12.2%	100.0%
		Variance \$ 1,835,493		
		% 12.20%		

Breakdown of Labor Increase	Amount	% total increase	Notes
New Employees (Full Time and Part Time)	\$ 658,669	35.9%	Salary, PERS, Health Insurance, 457 Contributions
Labor Negotiations (Estimate)	\$ 390,000	21.2%	Salary and PERS
Merit Increases (5% step for developing employees)	\$ 345,866	18.8%	Salary and PERS
Health Insurance	\$ 204,797	11.2%	Changes in Health Insurance Cost
Worker's Comp and 457 Contributions	\$ 43,403	2.4%	Changes in Worker's Compensation Cost
Comprehensive Leave	\$ 192,758	10.5%	Changes in # comp leave hours accrued and used.
	\$ 1,835,493		

Labor Costs - All Funds



Full-Time Staff

Account	Department	FTE	Salary	Comp	Leave	Health Insurance	457 Contribution	Total Health Ins	Worker's Comp	PERS	Total
100-413	Town Manager	2.0	\$ 348,508	\$	46,275	\$ 74,211	\$ 2,940	\$ 77,151	\$ 24,917	\$ 145,049	\$ 641,898
100-414	Town Clerk	2.0	\$ 183,070	\$	12,280	\$ 76,338	\$ 2,400	\$ 78,738	\$ 12,475	\$ 67,312	\$ 353,875
100-415	Finance	6.9	\$ 648,736	\$	47,786	\$ 268,597	\$ 8,894	\$ 277,491	\$ 44,408	\$ 213,202	\$ 1,231,623
100-417	Personnel	2.0	\$ 185,131	\$	9,970	\$ 61,702	\$ 3,000	\$ 64,702	\$ 12,459	\$ 58,123	\$ 330,385
100-420	Police	22.0	\$ 2,454,649	\$	140,575	\$ 593,276	\$ 7,800	\$ 601,076	\$ 165,726	\$ 1,204,759	\$ 4,566,785
100-432	Parks & Recreation	3.5	\$ 339,810	\$	38,985	\$ 94,739	\$ 4,800	\$ 99,539	\$ 24,179	\$ 127,933	\$ 630,446
100-434	Whitmore Recreation	1.1	\$ 87,205	\$	10,524	\$ 29,399	\$ 1,368	\$ 30,767	\$ 6,241	\$ 30,486	\$ 165,223
100-436	Arts & Culture	0.0	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
100-438	Parks Maintenance	3.3	\$ 247,201	\$	33,302	\$ 74,866	\$ 3,924	\$ 78,790	\$ 17,912	\$ 95,815	\$ 473,020
100-440	Planning	4.6	\$ 470,221	\$	34,534	\$ 141,803	\$ 6,102	\$ 147,905	\$ 32,233	\$ 165,489	\$ 850,382
100-442	Building	4.0	\$ 330,755	\$	18,482	\$ 146,323	\$ 4,776	\$ 151,099	\$ 22,412	\$ 120,636	\$ 643,383
100-444	Code Compliance	1.0	\$ 70,882	\$	180	\$ 33,784	\$ 1,200	\$ 34,984	\$ 4,538	\$ 21,170	\$ 131,754
100-445	Housing	1.2	\$ 123,548	\$	9,072	\$ 43,516	\$ 1,482	\$ 44,998	\$ 8,469	\$ 47,896	\$ 233,983
100-460	Engineering	5.3	\$ 527,181	\$	23,281	\$ 141,074	\$ 6,862	\$ 147,935	\$ 35,151	\$ 176,281	\$ 909,829
100-464	Facilities Maintenance	0.8	\$ 37,826	\$	555	\$ 14,361	\$ 900	\$ 15,261	\$ 2,451	\$ 11,434	\$ 67,526
100-467	Office of Outdoor	3.0	\$ 233,090	\$	3,751	\$ 73,462	\$ 3,600	\$ 77,062	\$ 15,124	\$ 75,755	\$ 404,782
100-475	Transit	0.0	\$ 0	\$	-	\$ -	\$ -	\$ -	\$ 0	\$ 0	\$ 0
General Fund Total		62.6	\$ 6,287,814	\$	429,549	\$ 1,867,450	\$ 60,048	\$ 1,927,498	\$ 428,696	\$ 2,561,338	\$ 11,634,896

Full-Time Staff - continued

Account	Department	FTE	Salary	Comp	Leave	Health Insurance	457 Contribution	Total Health Ins	Worker's Comp	PERS	Total
205-490	Solid Waste	0.1	\$ 6,377	\$	230	\$ 2,128	\$ 60	\$ 2,188	\$ 422	\$ 2,456	\$ 11,673
Solid Waste		0.1	\$ 6,377	\$	230	\$ 2,128	\$ 60	\$ 2,188	\$ 422	\$ 2,456	\$ 11,673
210-450	MaintenanceStreets (May-Sept)	5.7	\$ 397,308	\$	24,180	\$ 161,628	\$ 6,852	\$ 168,480	\$ 26,915	\$ 134,573	\$ 751,457
210-452	Snow Removal (Oct-April)	7.5	\$ 518,195	\$	32,958	\$ 203,960	\$ 8,976	\$ 212,936	\$ 35,196	\$ 176,014	\$ 975,298
210-456	Facilities Maintenance	0.1	\$ 5,043	\$	74	\$ 1,915	\$ 120	\$ 2,035	\$ 327	\$ 1,525	\$ 9,004
Gas Tax		13.3	\$ 920,546	\$	57,212	\$ 367,503	\$ 15,948	\$ 383,451	\$ 62,438	\$ 312,111	\$ 1,735,758
215-511	Measure R - Trails	0.3	\$ 21,686	\$	519	\$ 6,510	\$ 408	\$ 6,918	\$ 1,418	\$ 6,615	\$ 37,156
Measure R - Trails		0.3	\$ 21,686	\$	519	\$ 6,510	\$ 408	\$ 6,918	\$ 1,418	\$ 6,615	\$ 37,156
220-471	Airport	4.8	\$ 388,343	\$	19,997	\$ 156,625	\$ 5,760	\$ 162,385	\$ 26,076	\$ 127,403	\$ 724,204
220-531	Airport AIP Capital	0.2	\$ 18,926	\$	538	\$ 6,170	\$ 240	\$ 6,410	\$ 1,243	\$ 6,438	\$ 33,556
Airport		5.00	\$ 407,269	\$	20,536	\$ 162,796	\$ 6,000	\$ 168,796	\$ 27,319	\$ 133,841	\$ 757,760
250-540	LTC	0.0	\$ 7,272	\$	581	\$ 470	\$ 72	\$ 542	\$ 501	\$ 2,919	\$ 11,816
Local Transportation		0.04	\$ 7,272	\$	581	\$ 470	\$ 72	\$ 542	\$ 501	\$ 2,919	\$ 11,816
300-530	Capital Projects - Streets	0.0	\$ 2,641	\$	143	\$ 1,178	\$ 41	\$ 1,219	\$ 178	\$ 829	\$ 5,011
300-531	Capital Projects - Other	0.9	\$ 94,938	\$	3,818	\$ 33,724	\$ 1,171	\$ 34,895	\$ 6,306	\$ 31,044	\$ 171,001
Capital Projects		0.95	\$ 97,579	\$	3,961	\$ 34,902	\$ 1,212	\$ 36,114	\$ 6,484	\$ 31,873	\$ 176,012
856-452	OMR Assessment Snow Removal	0.4	\$ 24,092	\$	1,973	\$ 8,533	\$ 420	\$ 8,953	\$ 1,664	\$ 8,499	\$ 45,181
856-531	OMR Capital	0.0	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
857-452	OMR Assessment Snow Removal	0.3	\$ 21,223	\$	1,518	\$ 8,063	\$ 372	\$ 8,435	\$ 1,452	\$ 7,201	\$ 39,829
858-436	Fractional MelloRoos	2.5	\$ 153,266	\$	5,141	\$ 77,477	\$ 2,940	\$ 80,417	\$ 10,116	\$ 47,695	\$ 296,635
858-438	Fractional Mello Roos										
CFD - Trails End Park											
Assessment Districts		3.11	\$ 198,581	\$	8,632	\$ 94,073	\$ 3,732	\$ 97,805	\$ 13,232	\$ 63,395	\$ 381,645
910-456	Garage Facility	6.6	\$ 523,500	\$	44,634	\$ 189,006	\$ 7,920	\$ 196,926	\$ 36,280	\$ 185,439	\$ 986,779
Garage Services		6.6	\$ 523,500	\$	44,634	\$ 189,006	\$ 7,920	\$ 196,926	\$ 36,280	\$ 185,439	\$ 986,779
Worksheet Total		92.0	\$ 8,470,624	\$	565,854	\$ 2,724,838	\$ 95,400	\$ 2,820,238	\$ 576,790	\$ 3,299,989	\$ 15,733,495

Part-Time Staff

Account	Department	Salary	FTE	Health Insurance	PARS	Total
100-410	Town Council	\$ 62,635	-	\$ 171,824	\$ 1,235	\$ 235,694
100-415	Finance	\$ 30,167	0.47	\$ -	\$ 595	\$ 30,762
100-420	Police	\$ 63,439	0.76	\$ -	\$ 1,251	\$ 64,689
100-432	Recreation Programs	\$ 169,403	4.13	\$ -	\$ 3,340	\$ 172,743
100-434	Whitmore Recreation Area	\$ 101,765	2.34	\$ -	\$ 2,006	\$ 103,771
100-436	Arts & Culture	\$ 54,780	1.41	\$ -	\$ 1,080	\$ 55,860
100-438	Parks Maintenance	\$ 65,983	1.66	\$ -	\$ 1,301	\$ 67,284
100-440	Planning & Building	\$ 18,689	0.47	\$ -	\$ 368	\$ 19,057
100-464	Facilities	\$ 15,674	0.34	\$ -	\$ 305	\$ 15,979
100-467	Office of Outdoor Rec	\$ 40,966	0.94	\$ -	\$ 808	\$ 41,774
		\$ 623,502	12.53	\$ 171,824	\$ 12,287	\$ 807,614
210-452	Temp Snow Removal	\$ 83,456	1.41	\$ -	\$ 1,645	\$ 85,101
215-438	Measure R - Trails	\$ 59,649	1.49	\$ -	\$ 1,176	\$ 60,825
220-471	Airport Operations	\$ 60,406	0.94	\$ -	\$ 1,191	\$ 61,597
300-530	Capital Projects - Streets	\$ 15,474	0.38	\$ -	\$ 301	\$ 15,775
300-531	Capital Projects - Other	\$ 15,474	0.38	\$ -	\$ 301	\$ 15,775
		\$ 30,949	0.77	\$ -	\$ 602	\$ 31,550
858-436	Fractional MelloRoos	\$ 99,625	2.49	\$ -	\$ 1,964	\$ 101,589
		\$ 957,586	19.6	\$ 171,824	\$ 18,865	\$ 1,148,275

In addition to labor expense, each department has expense lines that match the core services provided by that department. In some instances, there are contracts with third party entities that perform some critical function within that department work plan. For example, in Finance, there is a contract expense for our online short-term rental monitoring programs. Departments will also have expenses related to training, conferences and meetings, uniform costs, misc. supplies, potential overtime wage, and advertising and legal notices. Each department Director has reviewed the needs of the year and completed the preliminary budget. There may be adjustments as we continue review and analysis and at some point, minor reductions may be necessary to balance the budget. These adjustments will determine those that have the least impact on the overall delivery of core services. The departmental expenses for FY23-24 remain consistent with prior years. Below is a chart that shows the inclusion of these expenses and additional labor costs noted above by department. This chart shows a comparison of these budgets to the previous year's expenditures and adopted budget FY22-23 budget.

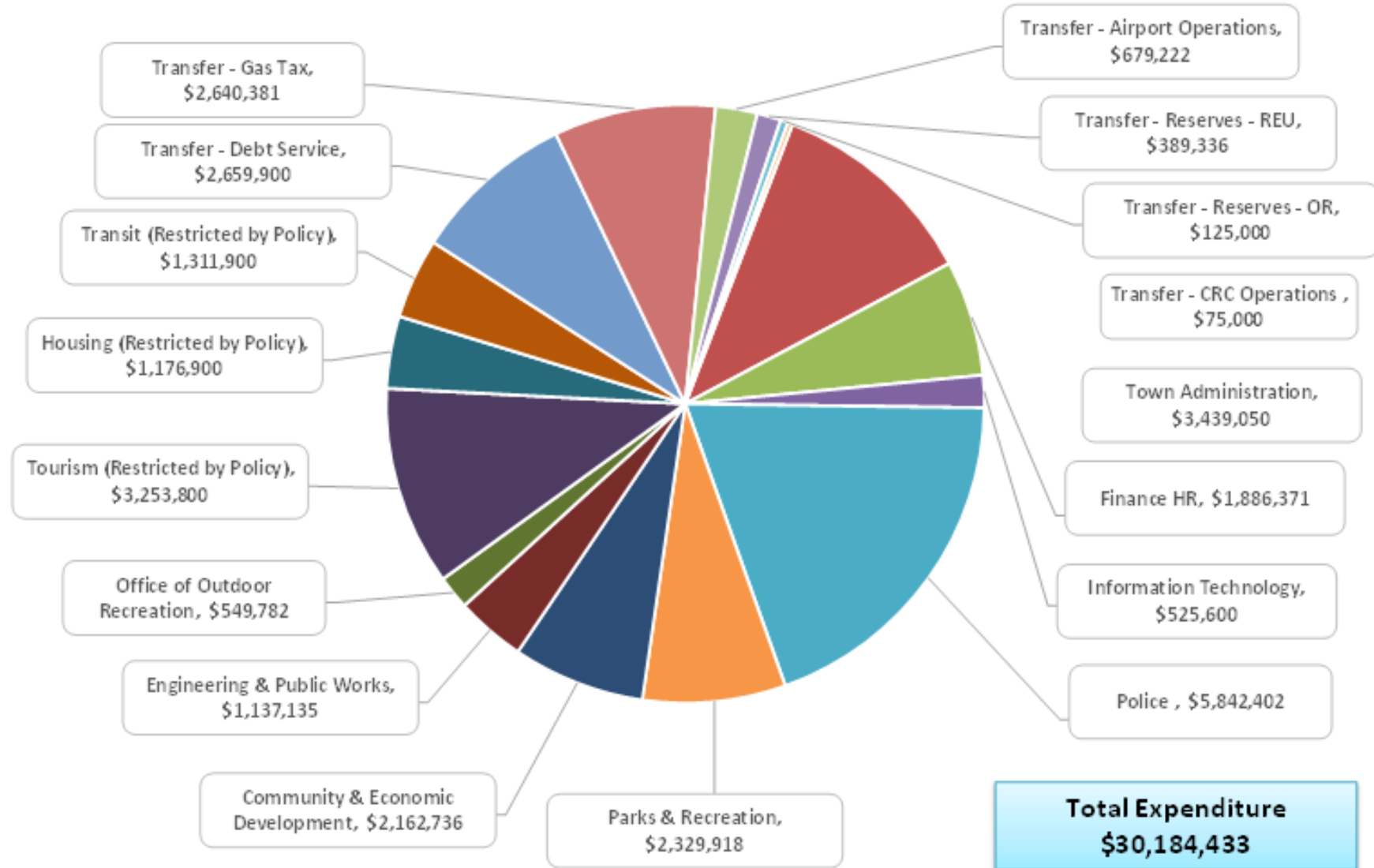
Department Expense Summary

General Fund Expenditures by Department

Department	FY20-21 Actual	FY21-22 Actual	FY22-23 Budget	FY23-24 Budget	Variance to Prior Year Budget	
DEPT 410 - TOWN COUNCIL	\$ 118,017	\$ 124,737	\$ 183,449	\$ 260,694	\$ 77,245	42.1%
DEPT 412 - LEGAL SERVICES	\$ 106,568	\$ 184,795	\$ 190,000	\$ 225,000	\$ 35,000	18.4%
DEPT 413 - TOWN ADMINISTRATION	\$ 563,323	\$ 509,131	\$ 636,886	\$ 725,398	\$ 88,513	13.9%
DEPT 414 - TOWN CLERK	\$ 294,432	\$ 314,754	\$ 381,324	\$ 421,625	\$ 40,301	10.6%
DEPT 415 - FINANCE	\$ 1,092,313	\$ 1,160,340	\$ 1,383,402	\$ 1,518,985	\$ 135,583	9.8%
DEPT 416 - GENERAL SERVICES	\$ 1,877,094	\$ 1,318,118	\$ 1,534,135	\$ 1,806,333	\$ 272,198	17.7%
DEPT 417 - HUMAN RESOURCES	\$ 319,968	\$ 341,290	\$ 347,129	\$ 367,385	\$ 20,257	5.8%
DEPT 418 - INFORMATION SERVICES	\$ 474,367	\$ 549,065	\$ 495,600	\$ 525,600	\$ 30,000	6.1%
DEPT 420 - POLICE SERVICES	\$ 4,522,510	\$ 4,881,253	\$ 4,984,809	\$ 5,842,402	\$ 857,593	17.2%
DEPT 432 - RECREATION PROGRAMS	\$ 624,730	\$ 574,119	\$ 960,710	\$ 1,071,488	\$ 129,778	13.5%
DEPT 434 - WHITMORE POOL & REC AREA	\$ 205,918	\$ 209,019	\$ 378,207	\$ 415,911	\$ 37,704	10.0%
DEPT 436 - ARTS & CULTURE	\$ -	\$ -	\$ 92,242	\$ 94,360	\$ 2,118	100.0%
DEPT 438 - PARKS, BLDGS & TRAIL MAINT	\$ 603,037	\$ 644,301	\$ 769,561	\$ 842,518	\$ 72,957	9.5%
DEPT 440 - PLANNING DIVISION	\$ 924,409	\$ 975,956	\$ 1,032,722	\$ 1,275,139	\$ 307,181	29.7%
DEPT 442 - BUILDING DIVISION	\$ 654,846	\$ 541,755	\$ 823,170	\$ 657,383	\$ (165,787)	-20.1%
DEPT 444 - CODE COMPLIANCE	\$ 79,841	\$ 109,078	\$ 126,369	\$ 135,854	\$ 9,485	7.5%
DEPT 445 - HOUSING PROGRAMS & PLANNING	\$ 969,091	\$ 678,308	\$ 1,046,200	\$ 1,176,900	\$ 130,700	12.5%
DEPT 460 - ENG, PUBLIC WORKS & ADMIN	\$ 689,694	\$ 478,660	\$ 919,087	\$ 996,129	\$ 77,043	8.4%
DEPT 464 - FACILITIES MAINTENANCE	\$ 99,841	\$ 130,539	\$ 132,017	\$ 141,006	\$ 8,988	6.8%
DEPT 467 - OFFICE OF OUTDOOR RECREATION	\$ -	\$ -	\$ 608,205	\$ 549,782	\$ (58,423)	100.0%
DEPT 475 - TRANSIT SERVICES	\$ 897,668	\$ 923,219	\$ 1,171,200	\$ 1,311,900	\$ 140,700	12.0%
DEPT 480 - TOURISM & BUSINESS DEVELOPMENT	\$ 2,855,864	\$ 2,054,333	\$ 2,892,300	\$ 3,253,800	\$ 361,500	12.5%
INTERFUND TRANSFER	\$ 10,789,898	\$ 9,264,681	\$ 6,509,350	\$ 6,568,839	\$ 59,489	0.9%
Sub-Total	\$ 17,973,534	\$ 16,702,771	\$ 21,088,723	\$ 23,615,594	\$ 2,610,635	12.4%
Transfer Out	\$ 10,789,898	\$ 9,264,681	\$ 6,509,350	\$ 6,568,839	\$ 59,489	0.9%
Total General Fund	\$ 28,763,431	\$ 25,967,452	\$ 27,598,073	\$ 30,184,433	\$ 2,670,124	9.7%

The graph below shows the relative size of department expenditures within the General Fund.

FY23 - 24 General Fund Expenditure



Gas Tax Fund (210)

The Gas Tax Fund is the second largest operating fund following the General Fund. The fund provides for road infrastructure maintenance and snow removal. The revenue for FY23-24 includes \$2,818,033 in State Gas Tax funds. This includes the reimbursement for snow removal estimated at \$2,400,000. This reimbursement is significantly higher than prior years and is based on the snow year experienced in FY22-23. A portion of this reimbursement is transferred to the various assessment districts, estimated at \$175,000 in total. Since this revenue is based on prior year actual snow removal cost, Fund 210 will see an increase of 37.1% from prior year snow removal revenue. This annual fluctuation in current year expense and subsequent year revenue requires the Town to fund the excess cost of snow removal in heavy snow years. While this is always the dynamic of this fund, it has not been more evident than in the last three years where we have had near record high and low snowfall totals. The Fund is supported by a General Fund and Garage Services transfer of \$2,700,381 which is 12.6% lower than prior year, which reflects the estimated higher reimbursement amount for snow removal.

Gas Tax Fund Revenue by Category

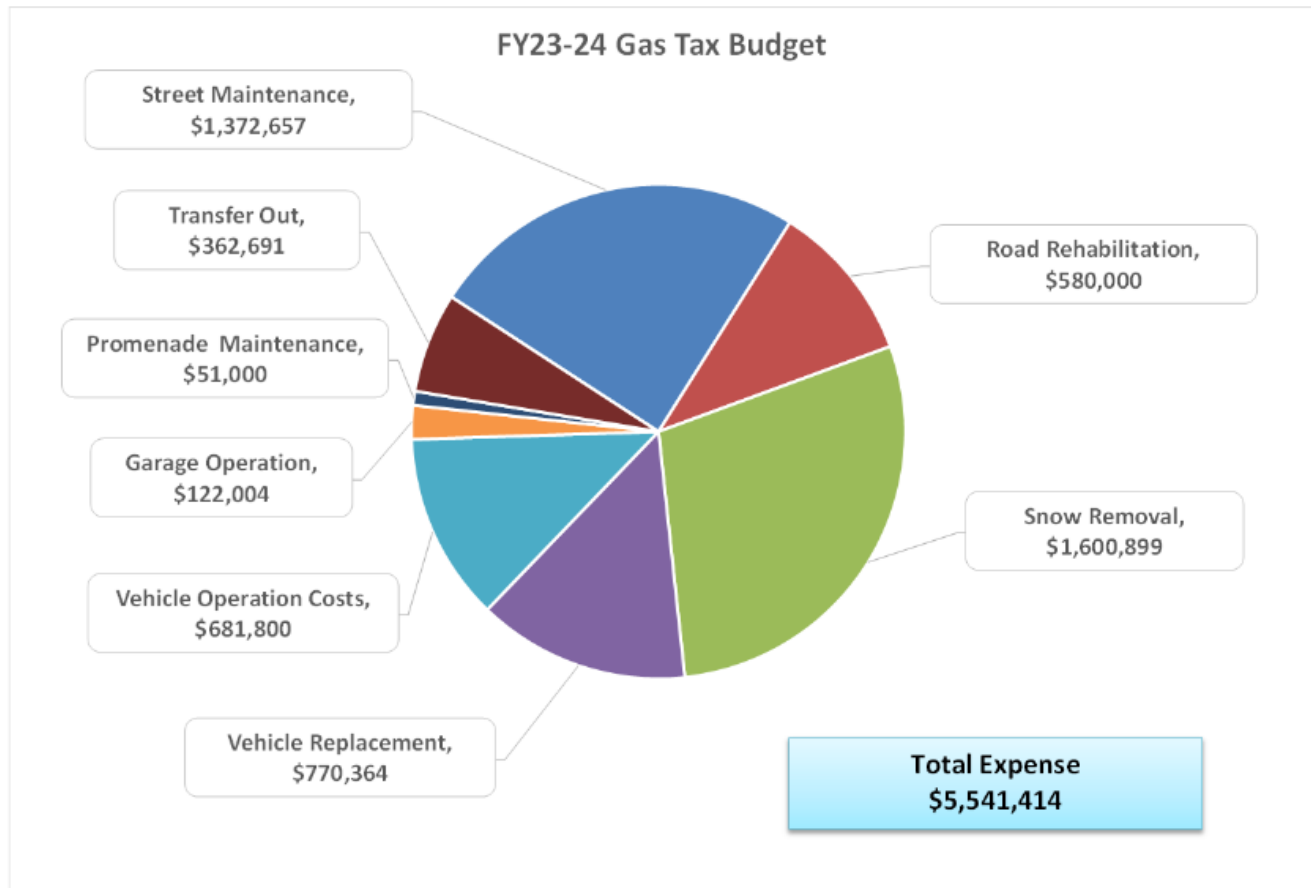
Item	FY2019-20 Actual	FY20-21 Actual	FY21-22 Actual	FY22-23 Budget	FY23-24 Budget	Variance to Prior Year Budget	
Gas Tax	\$ 206,948	\$ 208,821	\$ 223,898	\$ 230,342	\$ 230,342	\$ -	0.0%
Gas Tax - Snow Removal	\$ 1,999,871	\$ 2,186,069	\$ 1,531,985	\$ 1,750,000	\$ 2,400,000	\$ 650,000	37.1%
Gas Tax - SB1	\$ 142,612	\$ 139,710	\$ 161,785	\$ 187,691	\$ 187,691	\$ -	0.0%
Total Gas Tax	\$ 2,349,431	\$ 2,534,600	\$ 1,917,669	\$ 2,168,033	\$ 2,818,033	\$ 650,000	30.0%
Transfer In - General Fund & Garage Services	2,232,652	2,695,390	3,040,926	3,091,086	2,700,381	\$ (390,705)	-12.6%
Misc Revenue	26,567	50,838	137,112	23,000	23,000	\$ -	0.0%
Total Gas Tax Revenue	\$ 4,608,650	\$ 5,280,828	\$ 5,095,707	\$ 5,282,119	\$ 5,541,414	\$ 259,295	4.9%

SB1 Funds listed in the revenue numbers above must be spent on specified capital projects. For the purpose of this budget, the projected revenue from SB1 is also listed as a transfer out to capital projects. Any unexpended funds remain in capital projects and not Gas Tax Fund 210.

The majority of expenditure adjustment is reflective of the change in labor costs for the road department, along with increased snow removal and transfers to other districts for snow removal.

Gas Tax Fund Expenditures by Category

Department	FY2019-20 Actual	FY20-21 Actual	FY21-22 Actual	FY22-23 Budget	FY23-24 Budget	Variance to Prior Year Budget	
Street Maintenance	\$ 899,943	\$ 1,082,159	\$ 1,499,890	\$ 1,283,889	\$ 1,372,657	\$ 88,768	6.9%
Road Rehabilitation	\$ 69,595	\$ 99,007	\$ 68,208	\$ 430,000	\$ 580,000	\$ 150,000	34.9%
Snow Removal	\$ 1,120,282	\$ 1,180,015	\$ 1,145,689	\$ 1,509,201	\$ 1,600,899	\$ 91,698	6.1%
Vehicle Replacement	\$ 668,246	\$ 815,227	\$ 738,020	\$ 770,364	\$ 770,364	\$ 0	0.0%
Vehicle Operation Costs	\$ 650,143	\$ 589,140	\$ 677,500	\$ 681,100	\$ 681,800	\$ 700	0.1%
Garage Operation	\$ 135,770	\$ 150,807	\$ 174,984	\$ 118,874	\$ 122,004	\$ 3,130	2.6%
Promenade Maintenance	\$ 50,796	\$ 57,464	\$ 48,323	\$ 51,000	\$ 51,000	\$ -	0.0%
Operational Costs	\$ 3,594,775	\$ 3,973,819	\$ 4,352,615	\$ 4,844,428	\$ 5,178,723	\$ 334,296	6.9%
Transfer Out - Assessment District Snow	\$ 155,206	\$ 101,230	\$ 77,251	\$ 100,000	\$ 175,000	\$ 75,000	75.0%
Transfer Out - SB1 & Road funds for Capital Projects	\$ 190,629	\$ 25,137	\$ 1,210,000	\$ 337,691	\$ 187,691	\$ (150,000)	-44.4%
Total Transfers Outs	\$ 345,835	\$ 2,003,461	\$ 2,003,461	\$ 225,609	\$ 362,691	\$ 137,082	60.8%
Total Gas Tax Expenditures	\$ 3,940,610	\$ 5,977,280	\$ 6,356,076	\$ 5,070,037	\$ 5,541,414	\$ 471,378	9.3%



Snow removal is the key expense in this fund that drives operating changes year over year. This not only affects the snow removal line item but vehicle operation costs. Other line items can vary year over year depending on road rehabilitation projects. These projects can be handled within this fund or may show significant transfers out for larger capital projects. All of these elements are shown in the above numbers.

Debt Service / Future Capital Fund (990)

The Town has a variety of debt including the bond for the police station, the bond payment for the MLLA settlement, and inter-fund loan between the General Fund and the Vehicle Replacement Fund. The Town has been accelerating the repayment of the internal loan and expects to have this debt paid off no later than FY24-25 with a current outstanding balance of \$931,207. The chart below reflects the debt payments made to external entities. The 2004 Bluff's development funding, paid for by assessments on property tax in the Bluffs was fully paid in FY21-22 and is no longer a part of our debt schedule. This adjustment is noted in Fund 990 for debt payments as well as Fund 852 where the assessment revenue and expenditures are noted. A summary of the Town's operating debt service is as follows:

Town of Mammoth Lakes - Debt Schedule

DEBT	PURPOSE	INITIAL DEBT AMOUNT	Current Balance	ANNUAL PAYMENT FY23-24	TERM	END DATE	INTEREST RATE	SOURCE OF PAYMENT
Lease Revenue Bond (2015)	Refinance COP and Police Facility Funding	\$ 3,550,000	\$ 2,179,000	\$ 314,900	15 Years	FY2029-30	3.51%	General Fund Fund 100
Installment Sales Agreement (2017)	Multi Use Facility	\$ 5,500,000	\$ 3,445,000	\$ 613,482	10 Years	FY2027-28	2.23%	Measure R Fund 216
Taxable Judgment Obligation Bonds (2017)	MLLA Debt	\$ 23,995,000	\$ 19,830,000	\$ 1,871,113	18 Years	FY2035-36	1.750% increasing 0.25% each Year to a maximum interest rate of 4.375%	General Fund Fund 100
Vehicle Replacement - Internal Loan	Operating Cash during economic crisis 2012	\$ 4,369,207	\$ 1,271,207	\$340,000 accelerated to \$820,000	No Term	Est. FY23-24	0.00%	General Fund Fund 100
CFD 2001-1 Refunding Bonds, (2016)	North Village Development	\$ 6,626,919	\$ 5,066,352	\$ 510,690	17 Years	FY2033-34	3.31%	North Village Assessment District Fund 854
Total		\$ 44,041,126		\$ 3,650,184				
General Fund Debt				\$ 2,526,013				
Measure R Debt				\$ 613,482				
Assessment District Debt				\$ 510,690				

This fund also includes future capital components for technology improvement or minor facility improvements that are undesignated but available for any capital project. Staff recommends continuing the practice of transferring the full \$2M payment for MLLA settlement and allowing excess funds to accumulate for future capital projects. The difference between the \$2M allocation and actual debt payment will provide \$128,887 in funding for a future capital project.

CONCLUSION

Balancing the FY23-24 preliminary budget deficit will be accomplished working through the various departmental budgets and revenue updates. We anticipate some changes in both revenue and some expense reductions. Staff is committed to working within the Town's financial limits and the policy direction provided by Town Council as we provide services to our community. We are also requesting specific policy direction in a few areas that will assist in both budget development and work program implementation. Based on any requested adjustments by the Town Council, staff will proceed to develop the tentative budget.

As the tentative budget is developed, staff will provide additional budget details, comparisons and other relevant information that serves to inform the overall budget development. The tentative budget will include additional areas of the Town overall budget, (Restricted Funds, Assessment Districts, DIF, Capital Projects, and others). Town Council will be provided the tentative budget for review on May 17th, prior to the proposed final budget hearing and adoption scheduled for June 21, 2023.