

**Estimated TBID Revenue Fiscal 2023-24**

<b>LODGING ALL</b>	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. TOT Revenue	2,470,000.00	1,625,000.00	1,170,000.00	975,000.00	975,000.00	3,900,000.00	4,225,000.00	3,900,000.00	3,380,000.00	2,080,000.00	1,105,000.00	1,300,000.00	27,105,000.00
Est. Total Revenue	19,000,000.00	12,500,000.00	9,000,000.00	7,500,000.00	7,500,000.00	30,000,000.00	32,500,000.00	30,000,000.00	26,000,000.00	16,000,000.00	8,500,000.00	10,000,000.00	208,500,000.00
Est. TBID Revenue @1%	190,000.00	125,000.00	90,000.00	75,000.00	75,000.00	300,000.00	325,000.00	300,000.00	260,000.00	160,000.00	85,000.00	100,000.00	2,085,000.00
Actual Revenue	160,163.69	144,840.51	104,244.16										409,248.36
\$ Change Bud to Act	(29,836.31)	19,840.51	14,244.16	(75,000.00)	(75,000.00)	(300,000.00)	(325,000.00)	(300,000.00)	(260,000.00)	(160,000.00)	(85,000.00)	(100,000.00)	(1,675,751.64)
% Change Bud to Act	-15.70%	15.87%	15.83%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-80.37%
Cummulative Act to Bud	(29,836.31)	(9,995.80)	4,248.36	(70,751.64)	(145,751.64)	(445,751.64)	(770,751.64)	(1,070,751.64)	(1,330,751.64)	(1,490,751.64)	(1,575,751.64)	(1,675,751.64)	

% of Total
29.8% Budget
35.9% Actual

<b>Retail</b>	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. Total Revenue	10,000,000.00	8,666,666.67	6,000,000.00	4,666,666.67	7,666,666.67	16,666,666.67	13,333,333.33	13,333,333.33	12,333,333.33	8,333,333.33	5,666,666.67	7,666,666.67	114,333,333.33
Est. TBID Revenue @ 1.5%	150,000.00	130,000.00	90,000.00	70,000.00	115,000.00	250,000.00	200,000.00	200,000.00	185,000.00	125,000.00	85,000.00	115,000.00	1,715,000.00
Actual Revenue	126,413.14	117,653.71	81,857.68										325,924.53
\$ Change Bud to Act	(23,586.86)	(12,346.29)	(8,142.32)	(70,000.00)	(115,000.00)	(250,000.00)	(200,000.00)	(200,000.00)	(185,000.00)	(125,000.00)	(85,000.00)	(115,000.00)	
% Change Bud to Act	-15.72%	-9.50%	-9.05%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-81.00%
Cummulative Act to Bud	(23,586.86)	(35,933.15)	(44,075.47)	(114,075.47)	(229,075.47)	(479,075.47)	(679,075.47)	(879,075.47)	(1,064,075.47)	(1,189,075.47)	(1,274,075.47)	(1,389,075.47)	

% of Total
24.5% Budget
28.6% Actual

<b>Restaurant</b>	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. Total Revenue	8,666,666.67	7,333,333.33	5,666,666.67	4,000,000.00	6,333,333.33	13,333,333.33	13,333,333.33	13,333,333.33	11,666,666.67	7,666,666.67	4,000,000.00	5,333,333.33	100,666,666.67
Est. TBID Revenue @1.5%	130,000.00	110,000.00	85,000.00	60,000.00	95,000.00	200,000.00	200,000.00	200,000.00	175,000.00	115,000.00	60,000.00	80,000.00	1,510,000.00
Actual Revenue	124,598.30	100,598.90	86,076.01										311,033.21
\$ Change Bud to Act	(5,401.70)	(9,401.10)	(1,923.99)	(60,000.00)	(95,000.00)	(200,000.00)	(200,000.00)	(200,000.00)	(175,000.00)	(115,000.00)	(60,000.00)	(80,000.00)	
% Change Bud to Act	-4.34%	-8.55%	-2.24%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-79.40%
Cummulative Act to Bud	(5,401.70)	(15,042.80)	(33,966.79)	(73,966.79)	(168,966.79)	(368,966.79)	(568,966.79)	(768,966.79)	(943,966.79)	(1,058,966.79)	(1,118,966.79)	(1,198,966.79)	

% of Total
21.6% Budget
27.3% Actual

<b>MMSA Lift &amp; Ski School</b>	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. Total Revenue	1,500,000.00	1,500,000.00	1,500,000.00	1,000,000.00	5,500,000.00	15,750,000.00	17,500,000.00	15,000,000.00	12,500,000.00	10,000,000.00	1,750,000.00	1,000,000.00	84,500,000.00
Est. TBID Revenue @2%	30,000.00	30,000.00	30,000.00	20,000.00	110,000.00	315,000.00	350,000.00	300,000.00	250,000.00	200,000.00	35,000.00	20,000.00	1,690,000.00
Actual Revenue	25,381.01	17,408.08	52,331.69										95,120.78
\$ Change Bud to Act	(4,618.99)	(12,591.92)	22,331.69	(20,000.00)	(110,000.00)	(315,000.00)	(350,000.00)	(300,000.00)	(250,000.00)	(200,000.00)	(35,000.00)	(20,000.00)	
% Change Bud to Act	-15.40%	-41.97%	74.44%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-94.37%
Cummulative Act to Bud	(4,618.99)	(17,210.91)	5,120.78	(14,879.22)	(124,879.22)	(439,879.22)	(789,879.22)	(1,089,879.22)	(1,339,879.22)	(1,539,879.22)	(1,574,879.22)	(1,594,879.22)	

% of Total
24.1% Budget
8.3% Actual

Monthly TBID Rev Budget	\$ 500,000.00	\$ 395,000.00	\$ 295,000.00	\$ 225,000.00	\$ 395,000.00	\$ 1,065,000.00	\$ 1,075,000.00	\$ 1,000,000.00	\$ 870,000.00	\$ 600,000.00	\$ 265,000.00	\$ 315,000.00	<b>\$ 7,000,000.00</b>
ACTUALS by Month	\$ 436,316.14	\$ 380,501.20	\$ 324,509.54	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	<b>\$ 1,141,326.88</b>
Budget vs. Actual	(63,683.86)	(14,498.80)	29,509.54	(225,000.00)	(395,000.00)	(1,065,000.00)	(1,075,000.00)	(1,000,000.00)	(870,000.00)	(600,000.00)	(265,000.00)	(315,000.00)	(5,858,673.12)
% Difference Budget to Actual	-12.74%	-3.67%	10.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-83.70%
Cumulative Budget \$\$\$	500,000.00	895,000.00	1,190,000.00	1,415,000.00	1,810,000.00	2,875,000.00	3,950,000.00	4,950,000.00	5,820,000.00	6,420,000.00	6,685,000.00	7,000,000.00	
YTD Actual Cumulative \$\$\$	436,316.14	816,817.34	1,141,326.88	1,141,326.88	1,141,326.88	1,141,326.88	1,141,326.88	1,141,326.88	1,141,326.88	1,141,326.88	1,141,326.88	1,141,326.88	
Cumm Diff Budget to Actual	(63,683.86)	(78,182.66)	(48,673.12)	(273,673.12)	(668,673.12)	(1,733,673.12)	(2,808,673.12)	(3,808,673.12)	(4,678,673.12)	(5,278,673.12)	(5,543,673.12)	(5,858,673.12)	
% Difference to Actual	-12.74%	-8.74%	-4.09%	-19.34%	-36.94%	-60.30%	-71.11%	-76.94%	-80.39%	-82.22%	-82.93%	-83.70%	
Actual 2022-23	440,644.00	384,720.06	302,754.20	201,910.11	450,292.58	1,086,578.35	1,097,269.35	1,027,195.55	762,049.31	648,316.17	341,227.32	281,741.97	7,024,698.97
\$ Difference YOY	(4,327.86)	(4,218.86)	21,755.34	(201,910.11)	(450,292.58)	(1,086,578.35)	(1,097,269.35)	(1,027,195.55)	(762,049.31)	(648,316.17)	(341,227.32)	(281,741.97)	
% Difference YOY	-0.98%	-1.10%	7.19%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	
LY Cumulative	440,644.00	825,364.06	1,128,118.26	1,330,028.37	1,780,320.95	2,866,899.30	3,964,168.65	4,991,364.20	5,753,413.51	6,401,729.68	6,742,957.00	7,024,698.97	
Cumulative YOY \$ Change	(4,327.86)	(8,546.72)	13,208.62	(188,701.49)	(638,994.07)	(1,725,572.42)	(2,822,841.77)	(3,850,037.32)	(4,612,086.63)	(5,260,402.80)	(5,601,630.12)	(5,883,372.09)	
Cummulative % Diff YOY	-0.98%	-1.04%	1.17%	-14.19%	-35.89%	-60.19%	-71.21%	-77.13%	-80.16%	-82.17%	-83.07%	-83.75%	