

# *FY23-24 Budget Presentation*

*Second Quarter Update*

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Town Manager

March 20, 2024



*Mammoth Lakes*™

CALIFORNIA

# Transient Occupancy Tax

## Transient Occupancy Tax

### Revenue Budget Distribution

Month	Budget Distribution		Actual	Variance	Estimate
July	9.2%	\$ 1,658,000	\$ 2,187,641	\$ 529,641	
August	7.6%	\$ 1,374,000	\$ 1,930,626	\$ 556,626	
September	3.8%	\$ 675,000	\$ 1,445,408	\$ 770,408	
October	3.4%	\$ 606,000	\$ 1,060,034	\$ 454,034	
November	5.1%	\$ 916,000	\$ 1,017,401	\$ 101,401	
December	12.0%	\$ 2,165,000	\$ 3,211,335	\$ 1,046,335	
January	13.7%	\$ 2,471,000	\$ 4,009,841	\$ 1,538,841	
February	14.5%	\$ 2,602,000			\$ 4,000,000
March	12.2%	\$ 2,198,000			\$ 3,000,000
April	8.5%	\$ 1,530,000			\$ 1,900,000
May	4.2%	\$ 752,000			\$ 900,000
June	5.9%	\$ 1,053,000			\$ 1,500,000
		\$ 18,000,000	\$ 14,862,286	\$ 4,997,286	\$ 11,300,000
			Remaining Budget	\$ 8,135,000	
			Total TOT - Actual and Estimated		\$ 26,162,286
			Estimated variance to Budget		\$ 8,162,286
			<b>Quarter 2 Recommend TOT Increase</b>		<b>\$ 5,000,000</b>

Note: Shading denotes a record for that month.

# General Fund Revenue

## General Fund - Revenue

Through January 31, 2024

### Transient Occupancy Tax

Through January 31, 2024

Item	Amount
Adopted Budget FY23-24	\$ 18,000,000
Budget Adjustment - Quarter 1	\$ -
Modified Budget	\$ 18,000,000
Actual Through January 31, 2024	\$ 14,862,286
Recommended Budget Increase 2nd Qtr FY22-23	\$ 5,000,000
Total Amended TOT Budget	\$ 23,000,000
Anticipated revenue for February - June 2024	\$11.0M - \$11.5M
Reserve Components	Amount
Tourism Reserve - 2.35 Points or 18.0769% of TOT	\$ 903,800
Transit Reserve - .85 Points or 6.5385% of TOT	\$ 326,900
Housing Reserve - .85 Points or 6.5385% of TOT	\$ 326,900
	\$ 1,557,600

# General Fund Summary

## Summary - Second Quarter FY23-24 Adjustments

Item	Amount	Notes
<b>Revenue</b>		
Transient Occupancy Tax	\$ 5,000,000	Approximately 60% of annual of expected adjustment FY23-24, Q3, Q4 still remaining CAMP and LAIF performance against limited budget expectations
Interest	\$ 1,200,000	
	\$ 6,200,000	
<b>Political Commitments</b>		
Tourism Reserve- 2.35 Points or 18.0769% of TOT	\$ 903,800	Based on \$5M additional TOT realized above
Transit Reserve - .85 Points or 6.5385% of TOT	\$ 326,900	
Housing Reserve - .85 Points or 6.5385% of TOT	\$ 326,900	
	\$ 1,557,600	
Funds Available for allocation	\$ 4,642,400	
<b>Expenditure Adjustments</b>		
Police Department - Overtime	\$ 50,000	Vacant Sgt, injury and new recruit
Parks & Building Maintenance - Overtime	\$ 30,000	Research
Planning - Contractual Services	\$ 50,000	Inspection and Storm response
Facilities Maintenance - Contractual Services	\$ 10,000	Switch for Town office emergency generator
Total Expenditures	\$ 140,000	
Funds Available after Expenses	\$ 4,502,400	

# Staff Recommendations

## Staff Recommendations

<b>Bond Payment Reserve</b>	<b>\$</b>	<b>1,335,000</b>	<b>Covers required supplemental debt payments 2025-2036</b>
<b>Future Capital</b>	<b>\$</b>	<b>1,300,000</b>	<b>Undesignated capital</b>
<b>Fund 245 - Housing Now! - Programs</b>	<b>\$</b>	<b>1,000,000</b>	<b>Bridge Program</b>
<b>General Fund - Capital Project Main Street (Phase I and II)</b>	<b>\$</b>	<b>465,000</b>	<b>Fully fund main street landscaping</b>
<b>Fund 245 - Housing Now! - Programs</b>	<b>\$</b>	<b>300,000</b>	<b>Undesignated</b>
<b>Additions to the Fleet - Administrative</b>	<b>\$</b>	<b>60,000</b>	<b>Town Administration (Town Manager) vehicle</b>
<b>Total Staff Recommendations</b>	<b>\$</b>	<b>4,460,000</b>	
<b>Undesignated General Fund Balance</b>	<b>\$</b>	<b>42,400</b>	

# Staff Recommendations



**Bond Payment Reserve** - (\$1,335,000) - Provide funds to draw down on annual debt service payment. This amount represents difference between identified funding sources and annually debt payment through FY35-36



**Future Capital** - (\$1,300,000) Funding support for multiple large scale projects planned for the next 2-years. This funding for future capital projects ensures quick financial response when project needs are identified.



**Housing Now! Programs** - (\$1,000,000) Continue funding for Housing Bridge Program efforts to fund additional 4-5 units converted to deed restricted housing

# Staff Recommendations



**Housing Now! Programs** - (\$450,000) Establish funding for rental subsidy program - year 1 to augment Housing Now! initiatives in untested solution. (Funded by Tourism and Housing Reserve )



**Housing Now! Programs** - (\$300,000) Incremental funding for undesignated Housing Now! initiative. Funding is set aside for final development of down payment assistance program or other Town Council directed housing programs.



**Addition to the Fleet - Administration** - (\$60,000) - Current administrative vehicle covers needs of multiple departments in the Town. This addition would provide Town Manager vehicle per contract for employment.

# Housing & Tourism Reserve

## Housing Reserves

Item	Amount	Notes
<b>Revenue</b>		
Allocated Reserve Elements - 2nd Qtr.	\$ 326,900	Commitment to housing
	\$ 326,900	
<b>Staff Recommendations</b>		
Fund 245 - Housing Now! - Programs	\$ 225,000	Rental Subsidy - Year 1
Remaining Reserves from 2nd quarter allocation	\$ 101,900	

## Tourism Reserve

Item	Amount	Notes
<b>Revenue</b>		
Allocated Reserve Elements - 2nd Qtr.	\$ 903,800	
	\$ 903,800	
<b>Staff Recommendations</b>		
Fund 245 - Housing Now! - Programs	\$ 225,000	Rental Subsidy - Year 1
Air Subsidy - Town (Advanced Air - MMH)	\$ 250,000	Town Contribution to Pricing and promotions
Remaining Reserves from 2nd quarter allocation	\$ 428,800	



**Air Subsidy - Town (Advanced Air - MMH)** - (\$250,000) Town specific for special pricing and promotional packs, designed to attract more customers to achieve 10,000 enplanement goal.