## Mammoth Lakes Tourism Financial Report <br> April 3, 2024

## Preliminary Transient Occupancy Tax (TOT)

- TOT collections for February 2024 came in at $\$ 4,158,628$ which is $+\$ 1,556,739$ and $+60 \%$ to budget
- Year-to-date overall TOT revenues are $\$ 19,091,256$ which is $+\$ 6,624,616$ and $+53 \%$ to budget and \$1,856,229 and -9\% to LY
- February TOT was $+\$ 38,907$ and flat to LY


## Preliminary Tourism Business Improvement District (TBID)

- TBID collections for February 2024 came in at $\$ 1,060,387$ which is $+\$ 92,387$ and $+9.5 \%$ to budget.
- Year-to-date overall TBID revenues are $\$ 4,782,851$ which is $-\$ 38,348$ and $-0.8 \%$ to budget and $-\$ 262,512$ and -5.3\% to LY
- February TBID was $+\$ 33,191$ and $+3.2 \%$ to LY

|  | 2023 | 2024 | Budget | Diff to LY | Difference to Budget |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Lodging | $\$ 338,671$ | $\$ 322,540$ | $\$ 300,000$ | $-\$ 16,131$ | $+22,540$ | $+7.5 \%$ |
| Retail | $\$ 196,498$ | $\$ 174,277$ | $\$ 184,000$ | $-\$ 22,221$ | $-\$ 9,723$ | $-5.3 \%$ |
| Restaurant | $\$ 196,249$ | $\$ 186,584$ | $\$ 184,000$ | $-\$ 9,665$ | $+\$ 2,584$ | $+1.4 \%$ |
| Ski Area* | $\$ 295,778$ | $\$ 376,985$ | $\$ 300,000$ | $+\$ 81,207$ | $+\$ 76,985$ | $+25.7 \%$ |

*Ski area now collects $2.5 \%$ versus $2 \%$ LY

## Bank Balances

- Measure A Checking account balance $=\$ 1,481,463.74$
- Measure A Savings account balance $=\$ 5,020.51$
- TBID Checking account balance $=\$ 1,836,063.33$
- TBID Savings account balance $=\$ 5,015.78$
- Special Events Checking account balance $=\$ 5,000.00$


## Certificate of Deposit Account Registry Service (CDARS)

CDARS are accounts in place because the FDIC only provides bank accounts with up to $\$ 250,000$ in insurance if a bank fails and it is a way for us to protect our funds and make a small amount of interest.

- Measure A CDARS account balance $=\$ 464,376.43$
- Special Event CDARS account balance $=\$ 620,092.75$


## Money Market Account

Balance of the FDIC Insured TBID Money Market account is $\$ 2,755,257.67$

## Tourism Reserve Fund

Estimated balance in the Town Council/MLT Tourism Reserve Account - tourism funds more than budgeted TOT.

- The current balance is $\$ 1,197,527$


## Profit and Loss Statements (P\&L)

- Please let us know if you have any questions.

