### Agenda Item 10.3 - Additional documentation

# **TOML Ballot Measure Analysis**

Proceeds by volume and percent

Lodging Gross				
TOT Amount Recripts	2%	1.50%	1%	
\$ 29,000,000 \$ 223,076,900	\$ 4,461,500	\$ 3,346,200	\$ 2,230,800	
Tax Collected in 4 years	\$ 17,846,000	\$ 13,384,800	\$ 8,923,200	
Tax Collected in 10 years	\$ 44,615,000	\$ 33,462,000	\$ 22,308,000	
\$ 27,000,000 \$ 207,692,300	\$ 4,153,800	\$ 3,115,400	\$ 2,076,900	(1
Tax Collected in 4 years	\$ 16,615,200	\$ 12,461,600	\$ 8,307,600	
Tax Collected in 10 years	\$ 41,538,000	\$ 31,154,000	\$ 20,769,000	
\$ 25,000,000 \$ 192,307,700	\$ 3,846,200	\$ 2,884,600	\$ 1,923,100	(2
Tax Collected in 4 years	\$ 15,384,800	\$ 11,538,400	\$ 7,692,400	
Tax Collected in 10 years	\$ 38,462,000	\$ 28,846,000	\$ 19,231,000	
\$ 23,000,000 \$ 176,923,100	\$ 3,538,500	\$ 2,653,800	\$ 1,769,200	(3
Tax Collected in 4 years	\$ 14,154,000	\$ 10,615,200	\$ 7,076,800	
Tax Collected in 10 years	\$ 35,385,000	\$ 26,538,000	\$ 17,692,000	
\$ 21,000,000 \$ 161,538,500	\$ 3,230,800	\$ 2,423,100	\$ 1,615,400	(4
Tax Collected in 4 years	\$ 12,923,200	\$ 9,692,400	\$ 6,461,600	
Tax Collected in 10 years	\$ 32,308,000	\$ 24,231,000	\$ 16,154,000	

#### Notes

- 1) Expected in current fiscal year
- 2) More realistic for general softening we are seeing with no impact on ADR's
- 3) More realistic for general softening we are seeing along with potential decline in ADR as demand is reduced
- 4) Likely the level of TOT required to support Town Operations by FY26-27 (2-years)

Expected housing needs expected to be \$68M in the next 10-years (see estimated housing needs tab)

# **Housing Program Activity**

Housing Programs	FY2	3/24 Amount	<b>Annual Estimate</b>		Notes
Bridge Program.	\$	1,500,000	\$	1,500,000	Goal 10 - 12 Households - program continuing
Leasing to Locals	\$	450,000	\$	*	Year 1 - \$450k is funded, no additional years funded
Land Acquisition	\$	400,000	\$	300,000	average last few years
Public / Private Partnerships	\$	500,000	\$	500,000	Development Projects
Down Payment assistance	\$	-			Committee recommendation, not funded
	\$	2,850,000	\$	2,300,000	

#### **Long-Term Housing Projects**

These projects are typically funded by set aside during the quarterly budget review process, accumulating enough funds over time.

The Parcel	stimated cost per phas	Fu	ınding needs	Notes
Initial Purchase	\$6.5M - One Time			Funds Distributed
Phase I	\$850k -			Funds Distributed
Phase 2	\$7.9M - Committed			Funds secured, Not distributed
Phase 3	16.0M - Requested	\$	8,000,000	No Funds identified
Phase 4	\$10M - Estimated	\$	10,000,000	No Funds identified
Phase 5	\$10M - Estimated	\$	10,000,000	No Funds identified
Phase 6	\$10M - Estimated	\$	10,000,000	_No Funds identified
Parcel - All Phases	_	\$	38,000,000	

Phase funding needs are estimated

Town Projects		Initial Cost	Net Town Cost	Note
60 Joaquin	\$	2,700,000	\$ 800,000	4 Units - Fully Funded
Chaparal / Manzanita	\$	9,100,000	\$ 2,600,000	13 - Units - Land Aquired
Foundation Property	\$	16,800,000	\$ 3,600,000	24 Unis - Land Acquired
	•	28 600 000	\$ 7 000 000	-

Small Project initial cost is the cost of construction at \$700,000 per unit, today's identified cost.

The net to Town is roughly \$200,000 to make those homes affordable, selling at \$500,000.

Initial cost is requred for construction and net town is the final subsidy cost of the units.

Partner Support	Commi	tted Funds	<b>Additional Funds</b>	Notes
Eastern Sierra Community Housi	\$	2,200,000		Access Apartments
	\$	1,400,000		Innsbruck Lodge

## **Combined Need - Annual programs, The Parcel, and Town Projects**

Projected Cost by Year	Progra	am Annual Func	Lon	g-Term Project Fu	Notes
Year 1	\$	2,300,000	\$	4,500,000	
Year 2	\$	2,300,000	\$	4,500,000	Program Annual Funding matches annual
Year 3	\$	2,300,000	\$	4,500,000	Housing Program costs
Year 4	\$	2,300,000	\$	4,500,000	
Year 5	\$	2,300,000	\$	4,500,000	Long Term if comuliation of Small Projects and
Year 6	\$	2,300,000	\$	4,500,000	Parcel Phases
Year 7	\$	2,300,000	\$	4,500,000	
Year 8	\$	2,300,000	\$	4,500,000	
Year 9	\$	2,300,000	\$	4,500,000	
Year 10	\$	2,300,000	\$	4,500,000	_
	\$	23,000,000	\$	45,000,000	
	Total H	lousing Needs	\$	68,000,000	

The Parcel Original Map

Phase 2 & 3 on this map have been combined, Phase 6 is now 3 with home ownership, \$16M subsidy request because phase is not supported by affordable housing grant:

