

Estimated TBID Revenue Fiscal 2024-25

LODGING ALL	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. TOT Revenue	\$2,275,000	\$1,950,000	\$1,365,000	\$1,040,000	\$1,040,000	\$3,770,000	\$4,225,000	\$4,355,000	\$3,770,000	\$2,080,000	\$1,105,000	\$1,300,000	\$28,275,000
Actual Total Revenue	\$16,416,805	\$14,920,601	\$9,660,800	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$40,998,206
Est. TBID Revenue	\$17,500,000	\$15,000,000	\$10,500,000	\$8,000,000	\$8,000,000	\$29,000,000	\$32,500,000	\$33,500,000	\$29,000,000	\$16,000,000	\$8,500,000	\$10,000,000	\$217,500,000
Est. TBID Revenue @1%	\$175,000	\$150,000	\$105,000	\$80,000	\$80,000	\$290,000	\$325,000	\$335,000	\$290,000	\$160,000	\$85,000	\$100,000	\$2,175,000
Actual Revenue	\$164,168	\$149,206	\$96,608										\$409,982
\$ Change Bud to Act	(\$10,832)	(\$794)	(\$8,392)	(\$80,000)	(\$80,000)	(\$290,000)	(\$325,000)	(\$335,000)	(\$290,000)	(\$160,000)	(\$85,000)	(\$100,000)	(\$1,765,018)
% Change Bud to Act	-6.19%	-0.53%	-7.99%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-81.15%
Cummulative Act to Bud	(\$10,832)	(\$11,626)	(\$20,018)	(\$100,018)	(\$180,018)	(\$470,018)	(\$795,018)	(\$1,130,018)	(\$1,420,018)	(\$1,580,018)	(\$1,665,018)	(\$1,765,018)	

% of Total

30.2% Budget
35.2% Actual

Retail	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. Total Revenue	\$9,333,333	\$8,666,667	\$6,000,000	\$4,666,667	\$7,000,000	\$15,000,000	\$14,000,000	\$14,000,000	\$12,333,333	\$8,333,333	\$5,666,667	\$7,666,667	\$112,666,667
Actual Total Revenue	\$8,745,483	\$7,447,073	\$4,876,867	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$21,069,423
Est. TBID Revenue @ 1.5%	\$140,000	\$130,000	\$90,000	\$70,000	\$105,000	\$225,000	\$210,000	\$210,000	\$185,000	\$125,000	\$85,000	\$115,000	\$1,690,000
Actual Revenue	\$131,182	\$111,706	\$73,153										\$316,041
\$ Change Bud to Act	(\$8,818)	(\$18,294)	(\$16,847)	(\$70,000)	(\$105,000)	(\$225,000)	(\$210,000)	(\$210,000)	(\$185,000)	(\$125,000)	(\$85,000)	(\$115,000)	
% Change Bud to Act	-6.30%	-14.07%	-18.72%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-81.30%
Cummulative Act to Bud	(\$8,818)	(\$27,112)	(\$43,959)	(\$113,959)	(\$218,959)	(\$443,959)	(\$653,959)	(\$863,959)	(\$1,048,959)	(\$1,173,959)	(\$1,258,959)	(\$1,373,959)	

23.5% Budget
27.1% Actual

Restaurant	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. Total Revenue	\$8,666,667	\$7,333,333	\$5,666,667	\$4,000,000	\$6,333,333	\$11,666,667	\$11,666,667	\$13,333,333	\$12,000,000	\$7,666,667	\$4,000,000	\$5,333,333	\$97,666,667
Actual Total Revenue	\$7,696,437	\$7,497,490	\$5,101,400	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,295,327
Est. TBID Revenue @1.5%	\$130,000	\$110,000	\$85,000	\$60,000	\$95,000	\$175,000	\$175,000	\$200,000	\$180,000	\$115,000	\$60,000	\$80,000	\$1,465,000
Actual Revenue	\$115,447	\$112,462	\$76,521										\$304,430
\$ Change Bud to Act	(\$14,553)	\$2,462	(\$8,479)	(\$60,000)	(\$95,000)	(\$175,000)	(\$175,000)	(\$200,000)	(\$180,000)	(\$115,000)	(\$60,000)	(\$80,000)	
% Change Bud to Act	-11.19%	2.24%	-9.98%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-79.22%
Cummulative Act to Bud	(\$14,553)	(\$12,091)	(\$20,570)	(\$80,570)	(\$175,570)	(\$350,570)	(\$525,570)	(\$725,570)	(\$905,570)	(\$1,020,570)	(\$1,080,570)	(\$1,160,570)	

20.3% Budget
26.1% Actual

MMSA Lift & Ski School	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. Total Revenue	\$1,200,000	\$1,000,000	\$2,200,000	\$2,000,000	\$5,800,000	\$12,600,000	\$15,200,000	\$15,200,000	\$12,000,000	\$5,000,000	\$1,400,000	\$1,200,000	\$74,800,000
Actual Total Revenue	\$2,207,900	\$2,988,911	\$172,640	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,369,451
Est. TBID Revenue @2.5%	\$30,000	\$25,000	\$55,000	\$50,000	\$145,000	\$315,000	\$380,000	\$380,000	\$300,000	\$125,000	\$35,000	\$30,000	\$1,870,000
Actual Revenue	\$55,197	\$74,723	\$4,316										\$134,236
\$ Change Bud to Act	\$25,197	\$49,723	(\$50,684)	(\$50,000)	(\$145,000)	(\$315,000)	(\$380,000)	(\$380,000)	(\$300,000)	(\$125,000)	(\$35,000)	(\$30,000)	
% Change Bud to Act	83.99%	198.89%	-92.15%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-92.82%
Cummulative Act to Bud	\$25,197	\$74,920	\$24,236	(\$25,764)	(\$170,764)	(\$485,764)	(\$865,764)	(\$1,245,764)	(\$1,545,764)	(\$1,670,764)	(\$1,705,764)	(\$1,735,764)	

26.0% Budget
11.5% Actual

Monthly TBID Rev Budget	\$475,000	\$415,000	\$335,000	\$260,000	\$425,000	\$1,005,000	\$1,090,000	\$1,125,000	\$955,000	\$525,000	\$265,000	\$325,000	\$7,200,000
ACTUALS by Month	\$465,994	\$448,097	\$250,598	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,164,690
Budget vs. Actual	(\$9,006)	\$33,097	(\$84,402)	(\$260,000)	(\$425,000)	(\$1,005,000)	(\$1,090,000)	(\$1,125,000)	(\$955,000)	(\$525,000)	(\$265,000)	(\$325,000)	(\$6,035,310)
% Difference Budget to Actual	-1.90%	7.98%	-25.19%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-83.82%
Cumulative Budget \$\$\$	\$475,000	\$890,000	\$1,225,000	\$1,485,000	\$1,910,000	\$2,915,000	\$4,005,000	\$5,130,000	\$6,085,000	\$6,610,000	\$6,875,000	\$7,200,000	
YTD Actual Cumulative \$\$\$	\$465,994	\$914,092	\$1,164,690	\$1,164,690	\$1,164,690	\$1,164,690	\$1,164,690	\$1,164,690	\$1,164,690	\$1,164,690	\$1,164,690	\$1,164,690	
Cumm Diff Budget to Actual	(\$9,006)	\$24,092	(\$60,310)	(\$320,310)	(\$745,310)	(\$1,750,310)	(\$2,840,310)	(\$3,965,310)	(\$4,920,310)	(\$5,445,310)	(\$5,710,310)	(\$6,035,310)	
% Difference to Actual	-1.90%	2.71%	-4.92%	-21.57%	-39.02%	-60.04%	-70.92%	-77.30%	-80.86%	-82.38%	-83.06%	-83.82%	
Actual 2023-24	\$436,316	\$380,501	\$324,510	\$249,732	\$387,281	\$857,907	\$1,032,218	\$1,075,512	\$894,616	\$508,979	\$242,902	\$294,650	\$6,685,122
\$ Difference YOY	\$29,678	\$67,596	(\$73,912)	(\$249,732)	(\$387,281)	(\$857,907)	(\$1,032,218)	(\$1,075,512)	(\$894,616)	(\$508,979)	(\$242,902)	(\$294,650)	
% Difference YOY	6.80%	17.77%	-22.78%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	
LY Cumulative	\$436,316	\$816,817	\$1,141,327	\$1,391,058	\$1,778,340	\$2,636,247	\$3,668,464	\$4,743,976	\$5,638,592	\$6,147,571	\$6,390,473	\$6,685,122	
Cumulative YOY \$ Change	\$29,678	\$97,274	\$23,363	(\$226,369)	(\$613,650)	(\$1,471,557)	(\$2,503,774)	(\$3,579,287)	(\$4,473,903)	(\$4,982,881)	(\$5,225,783)	(\$5,520,433)	
Cummulative % Diff YOY	6.80%	11.91%	2.05%	-16.27%	-34.51%	-55.82%	-68.25%	-75.45%	-79.34%	-81.05%	-81.77%	-82.58%	