## Estimated TBID Revenue Fiscal 2024-25

LODGING ALL	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	% of Total
Est. TOT Revenue	\$2,275,000	\$1,950,000	\$1,365,000	\$1,040,000	\$1,040,000	\$3,770,000	\$4,225,000	\$4,355,000	\$3,770,000	\$2,080,000	\$1,105,000	\$1,300,000	\$28,275,000	
Actual Total Revenue	\$16,416,805	\$14,920,601	\$9,660,800	\$7,608,871	\$1,040,000	\$0	\$4,225,000	\$4,355,000	\$3,770,000	\$2,080,000	\$1,105,000	\$1,300,000	\$48,607,077	
Est. Total Revenue	\$17,500,000	\$15,000,000	\$10,500,000	\$8,000,000	\$8,000,000	\$29,000,000	\$32,500,000	\$33,500,000	\$29,000,000	\$16,000,000	\$8,500,000	\$10,000,000	\$217,500,000	ı ————————————————————————————————————
Est. TBID Revenue @1%	\$175,000	\$150,000	\$105,000	\$80,000	\$80,000	\$290,000	\$325,000	\$335,000	\$290,000	\$160,000	\$85,000	\$100,000	\$2,175,000	30.2% Budget
Actual Revenue	\$164,168	\$149,206	\$96,608	\$76,089									\$486,071	35.0% Actual
\$ Change Bud to Act	(\$10,832)	(\$794)	(\$8,392)	(\$3,911)	(\$80,000)	(\$290,000)	(\$325,000)	(\$335,000)	(\$290,000)	(\$160,000)	(\$85,000)	(\$100,000)	(\$1,688,929)	1
% Change Bud to Act	-6.19%	-0.53%	-7.99%	-4.89%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-77.65%	1
Cummulative Act to Bud	(\$10,832)	(\$11,626)	(\$20,018)	(\$23,929)	(\$103,929)	(\$393,929)	(\$718,929)	(\$1,053,929)	(\$1,343,929)	(\$1,503,929)	(\$1,588,929)	(\$1,688,929)		
Retail	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	
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Est. Total Revenue	\$9,333,333	\$8,666,667	\$6,000,000	\$4,666,667	\$7,000,000	\$15,000,000	\$14,000,000	\$14,000,000	\$12,333,333	\$8,333,333	\$5,666,667	\$7,666,667	\$112,666,667	
Actual Total Revenue	\$8,745,483	\$7,447,073	\$4,876,867	\$3,935,303	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$25,004,725	
Est. TBID Revenue @ 1.5%	\$140,000	\$130,000	\$90,000	\$70,000	\$105,000	\$225,000	\$210,000	\$210,000	\$185,000	\$125,000	\$85,000	\$115,000	\$1,690,000	23.5% Budge
Actual Revenue	\$131,182	\$111,706	\$73,153	\$59,030									\$375,071	27.0% Actual
\$ Change Bud to Act	(\$8,818)	(\$18,294)	(\$16,847)	(\$10,970)	(\$105,000)	(\$225,000)	(\$210,000)	(\$210,000)	(\$185,000)	(\$125,000)	(\$85,000)	(\$115,000)		
% Change Bud to Act	-6.30%	- <b>14.07</b> %	-18.72%	- <b>15.67</b> %	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-77.81%	
Cummulative Act to Bud	(\$8,818)	(\$27,112)	(\$43,959)	(\$54,929)	(\$159,929)	(\$384,929)	(\$594,929)	(\$804,929)	(\$989,929)	(\$1,114,929)	(\$1,199,929)	(\$1,314,929)		ı
Restaurant	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	
Est. Total Revenue	\$8,666,667	\$7,333,333	\$5,666,667	\$4,000,000	\$6,333,333	\$11,666,667	\$11,666,667	\$13,333,333	\$12,000,000	\$7,666,667	\$4,000,000	\$5,333,333	\$97,666,667	
Actual Total Revenue	\$7,696,437	\$7,497,490	\$5,101,400	\$3,991,719	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$24,287,046	
Est. TBID Revenue @1.5%	\$130,000	\$110,000	\$85,000	\$60,000	\$95,000	\$175,000	\$175,000	\$200,000	\$180,000	\$115,000	\$60,000	\$80,000	\$1,465,000	20.3% Budget
Actual Revenue	\$115,447	\$112,462	\$76,521	\$59,876									\$364,306	26.2% Actual
\$ Change Bud to Act	(\$14,553)	\$2,462	(\$8,479)	(\$124)	(\$95,000)	(\$175,000)	(\$175,000)	(\$200,000)	(\$180,000)	(\$115,000)	(\$60,000)	(\$80,000)		1
% Change Bud to Act	-11.19%	2.24%	-9.98%	-0.21%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-75.13%	1
Cummulative Act to Bud	(\$14,553)	(\$12,091)	(\$20,570)	(\$20,694)	(\$115,694)	(\$290,694)	(\$465,694)	(\$665,694)	(\$845,694)	(\$960,694)	(\$1,020,694)	(\$1,100,694)		
MMSA Lift & Ski School	July	August	September	October	November	December	January	February	March	April	Мау	June	TOTAL	
Est. Total Revenue	\$1,200,000	\$1,000,000	\$2,200.000	\$2,000,000	\$5,800,000	\$12,600,000	\$15,200,000	\$15,200,000	\$12,000,000	\$5.000.000	\$1,400,000	\$1,200,000	\$74.800.000	
Actual Total Revenue	\$2,207,900	\$2,988,911	\$172,640	\$1,238,330	\$3,800,000	\$12,800,000	\$13,200,000	\$15,200,000	\$12,000,000	\$3,000,000	\$1,400,000	\$1,200,000	\$6,607,780	
Est. TBID Revenue @2.5%	\$30,000	\$25,000	\$55,000	\$50,000	\$145,000	\$315,000	\$380,000	\$380,000	\$300,000	\$125,000	\$35,000	\$30,000	\$1,870,000	26.0% Budget
Actual Revenue	\$55,197	\$74,723	\$4,316	\$30,958	<b>\$</b> 210,000	¥010,000	\$000,000	\$000,000	+000,000	\$120,000	\$00,000	<i><b>400,000</b></i>	\$165,195	11.9% Actual
\$ Change Bud to Act	\$25,197	\$49,723	(\$50,684)	(\$19,042)	(\$145,000)	(\$315,000)	(\$380,000)	(\$380,000)	(\$300,000)	(\$125,000)	(\$35,000)	(\$30,000)	\$100,100	
% Change Bud to Act	83.99%	198.89%	-92.15%	-38.08%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-91.17%	1
Cummulative Act to Bud	\$25,197	\$74,920	\$24,236	\$5,195	(\$139,805)	(\$454,805)	(\$834,805)	(\$1,214,805)	(\$1,514,805)	(\$1,639,805)	(\$1,674,805)	(\$1,704,805)	0111770	1
Monthly TBID Rev Budget	\$475,000	\$415,000	\$335,000	\$260,000	\$425,000	\$1,005,000	\$1,090,000	\$1,125,000	\$955,000	\$525,000	\$265,000	\$325,000	\$7,200,000	
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ACTUALS by Month	\$465,994	\$448,097	\$250,598	\$225,952	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,390,642	1
Budget vs. Actual	(\$9,006)	\$448,097 <b>\$33,097</b>	\$250,598 <b>(\$84,402)</b>	\$225,952 <b>(\$34,048)</b>	\$0 <b>(\$425,000)</b>	\$0 <b>(\$1,005,000)</b>	\$0 <b>(\$1,090,000)</b>	\$0 <b>(\$1,125,000)</b>	\$0 <b>(\$955,000)</b>	\$0 <b>(\$525,000)</b>	(\$265,000)	(\$325,000)	(\$5,809,358)	ļ
		\$448,097	\$250,598	\$225,952	\$0	\$0	\$0	\$0	\$0	\$0				ļ
Budget vs. Actual	(\$9,006)	\$448,097 <b>\$33,097</b>	\$250,598 <b>(\$84,402)</b>	\$225,952 <b>(\$34,048)</b>	\$0 <b>(\$425,000)</b>	\$0 <b>(\$1,005,000)</b>	\$0 <b>(\$1,090,000)</b>	\$0 <b>(\$1,125,000)</b>	\$0 <b>(\$955,000)</b>	\$0 <b>(\$525,000)</b>	(\$265,000)	(\$325,000)	(\$5,809,358)	1
Budget vs. Actual % Difference Budget to Actual	<b>(\$9,006)</b> -1.90%	\$448,097 <b>\$33,097</b> 7.98%	\$250,598 <b>(\$84,402)</b> -25.19%	\$225,952 <b>(\$34,048)</b> -13.10%	\$0 <b>(\$425,000)</b> -100.00%	\$0 <b>(\$1,005,000)</b> -100.00%	\$0 <b>(\$1,090,000)</b> -100.00%	\$0 <b>(\$1,125,000)</b> -100.00%	\$0 <b>(\$955,000)</b> -100.00%	\$0 <b>(\$525,000)</b> -100.00%	<b>(\$265,000)</b> -100.00%	<b>(\$325,000)</b> -100.00%	(\$5,809,358)	1
Budget vs. Actual % Difference Budget to Actual Cumulative Budget \$\$\$	( <b>\$9,006</b> ) -1.90% \$475,000	\$448,097 <b>\$33,097</b> 7.98% \$890,000	\$250,598 ( <b>\$84,402)</b> -25.19% \$1,225,000	\$225,952 ( <b>\$34,048)</b> -13.10% \$1,485,000	\$0 ( <b>\$425,000)</b> -100.00% \$1,910,000	\$0 ( <b>\$1,005,000)</b> -100.00% \$2,915,000	\$0 <b>(\$1,090,000)</b> -100.00% \$4,005,000	\$0 ( <b>\$1,125,000)</b> -100.00% \$5,130,000	\$0 ( <b>\$955,000)</b> -100.00% \$6,085,000	\$0 ( <b>\$525,000)</b> -100.00% \$6,610,000	<b>(\$265,000)</b> -100.00% \$6,875,000	<b>(\$325,000)</b> -100.00% \$7,200,000	(\$5,809,358)	1
Budget vs. Actual % Difference Budget to Actual Cumulative Budget \$\$\$ YTD Actual Cumulative \$\$\$	( <b>\$9,006)</b> -1.90% \$475,000 \$465,994	\$448,097 <b>\$33,097</b> 7.98% \$890,000 \$914,092	\$250,598 ( <b>\$84,402</b> ) -25.19% \$1,225,000 \$1,164,690	\$225,952 (\$34,048) -13.10% \$1,485,000 \$1,390,642	\$0 ( <b>\$425,000</b> ) -100.00% \$1,910,000 \$1,390,642	\$0 (\$1,005,000) -100.00% \$2,915,000 \$1,390,642	\$0 (\$1,090,000) -100.00% \$4,005,000 \$1,390,642	\$0 ( <b>\$1,125,000</b> ) -100.00% \$5,130,000 \$1,390,642	\$0 ( <b>\$955,000)</b> -100.00% \$6,085,000 \$1,390,642	\$0 ( <b>\$525,000</b> ) -100.00% \$6,610,000 \$1,390,642	(\$265,000) -100.00% \$6,875,000 \$1,390,642	(\$325,000) -100.00% \$7,200,000 \$1,390,642	(\$5,809,358)	I
Budget vs. Actual % Difference Budget to Actual Cumulative Budget \$\$\$ YTD Actual Cumulative \$\$\$ Cumm Diff Budget to Actual	(\$9,006) -1.90% \$475,000 \$465,994 (\$9,006)	\$448,097 <b>\$33,097</b> 7.98% \$890,000 \$914,092 <b>\$24,092</b>	\$250,598 (\$84,402) -25.19% \$1,225,000 \$1,164,690 (\$60,310)	\$225,952 (\$34,048) -13.10% \$1,485,000 \$1,390,642 (\$94,358)	\$0 (\$425,000) -100.00% \$1,910,000 \$1,390,642 (\$519,358)	\$0 (\$1,005,000) -100.00% \$2,915,000 \$1,390,642 (\$1,524,358)	\$0 (\$1,090,000) -100.00% \$4,005,000 \$1,390,642 (\$2,614,358)	\$0 (\$1,125,000) -100.00% \$5,130,000 \$1,390,642 (\$3,739,358)	\$0 (\$955,000) -100.00% \$6,085,000 \$1,390,642 (\$4,694,358)	\$0 ( <b>\$525,000</b> ) -100.00% \$6,610,000 \$1,390,642 ( <b>\$5,219,358</b> )	(\$265,000) -100.00% \$6,875,000 \$1,390,642 (\$5,484,358)	(\$325,000) -100.00% \$7,200,000 \$1,390,642 (\$5,809,358)	(\$5,809,358)	I
Budget vs. Actual % Difference Budget to Actual Cumulative Budget \$\$\$ YTD Actual Cumulative \$\$\$ Cumm Diff Budget to Actual % Difference to Actual	(\$9,006) -1.90% \$475,000 \$465,994 (\$9,006) -1.90%	\$448,097 \$33,097 7.98% \$890,000 \$914,092 \$24,092 2.71%	\$250,598 (\$84,402) -25.19% \$1,225,000 \$1,164,690 (\$60,310) -4.92%	\$225,952 (\$34,048) -13.10% \$1,485,000 \$1,390,642 (\$94,358) -6.35%	\$0 (\$425,000) -100.00% \$1,910,000 \$1,390,642 (\$519,358) -27.19%	\$0 (\$1,005,000) -100.00% \$2,915,000 \$1,390,642 (\$1,524,358) -52.29%	\$0 (\$1,090,000) -100.00% \$4,005,000 \$1,390,642 (\$2,614,358) -65.28%	\$0 (\$1,125,000) -100.00% \$5,130,000 \$1,390,642 (\$3,739,358) -72.89%	\$0 (\$955,000) -100.00% \$6,085,000 \$1,390,642 (\$4,694,358) -77.15%	\$0 (\$525,000) -100.00% \$6,610,000 \$1,390,642 (\$5,219,358) -78.96%	(\$265,000) -100.00% \$6,875,000 \$1,390,642 (\$5,484,358) -79.77%	(\$325,000) -100.00% \$7,200,000 \$1,390,642 (\$5,809,358) -80.69%	<b>(\$5,809,358)</b> -80.69%	I
Budget vs. Actual % Difference Budget to Actual Cumulative Budget \$\$\$ YTD Actual Cumulative \$\$\$ Cumm Diff Budget to Actual % Difference to Actual Actual 2023-24	(\$9,006) -1.90% \$475,000 \$465,994 (\$9,006) -1.90% \$436,316	\$448,097 <b>\$33,097</b> 7.98% \$890,000 \$914,092 <b>\$24,092</b> 2.71% \$380,501	\$250,598 (\$84,402) -25.19% \$1,225,000 \$1,164,690 (\$60,310) -4.92% \$324,510	\$225,952 (\$34,048) -13.10% \$1,485,000 \$1,390,642 (\$94,358) -6.35% \$249,732	\$0 (\$425,000) -100.00% \$1,910,000 \$1,390,642 (\$519,358) -27.19% \$387,281	\$0 (\$1,005,000) -100.00% \$2,915,000 \$1,390,642 (\$1,524,358) -52.29% \$857,907	\$0 (\$1,090,000) -100.00% \$4,005,000 \$1,390,642 (\$2,614,358) -65.28% \$1,032,218	\$0 (\$1,125,000) -100.00% \$5,130,000 \$1,390,642 (\$3,739,358) -72.89% \$1,075,512	\$0 (\$955,000) -100.00% \$6,085,000 \$1,390,642 (\$4,694,358) -77.15% \$894,616	\$0 (\$525,000) -100.00% \$6,610,000 \$1,390,642 (\$5,219,358) -78.96% \$508,979	(\$265,000) -100.00% \$6,875,000 \$1,390,642 (\$5,484,358) -79.77% \$242,902	(\$325,000) -100.00% \$7,200,000 \$1,390,642 (\$5,809,358) -80.69% \$294,650	<b>(\$5,809,358)</b> -80.69%	l
Budget vs. Actual % Difference Budget to Actual Cumulative Budget \$\$\$ YTD Actual Cumulative \$\$\$ Cumm Diff Budget to Actual % Difference to Actual Actual 2023-24 \$ Difference YOY	(\$9,006) -1.90% \$475,000 \$465,994 (\$9,006) -1.90% \$436,316 \$29,678	\$448,097 <b>\$33,097</b> 7.98% \$890,000 \$914,092 <b>\$24,092</b> 2.71% \$380,501 \$67,596	\$250,598 (\$84,402) -25.19% \$1,225,000 \$1,164,690 (\$60,310) -4.92% \$324,510 (\$73,912)	\$225,952 (\$34,048) -13.10% \$1,485,000 \$1,390,642 (\$94,358) -6.35% \$249,732 (\$23,779)	\$0 (\$425,000) -100.00% \$1,910,000 \$1,390,642 (\$519,358) -27.19% \$387,281 (\$387,281)	\$0 (\$1,005,000) -100.00% \$2,915,000 \$1,390,642 (\$1,524,358) -52.29% \$857,907 (\$857,907)	\$0 (\$1,090,000) -100.00% \$4,005,000 \$1,390,642 (\$2,614,358) -65.28% \$1,032,218 (\$1,032,218)	\$0 (\$1,125,000) -100.00% \$5,130,000 \$1,390,642 (\$3,739,358) -72.89% \$1,075,512 (\$1,075,512)	\$0 (\$955,000) -100.00% \$6,085,000 \$1,390,642 (\$4,694,358) -77.15% \$894,616 (\$894,616)	\$0 (\$525,000) -100.00% \$6,610,000 \$1,390,642 (\$5,219,358) -78.96% \$508,979 (\$508,979)	(\$265,000) -100.00% \$6,875,000 \$1,390,642 (\$5,484,358) -79.77% \$242,902 (\$242,902)	(\$325,000) -100.00% \$7,200,000 \$1,390,642 (\$5,809,358) -80.69% \$294,650 (\$294,650)	<b>(\$5,809,358)</b> -80.69%	I
Budget vs. Actual % Difference Budget to Actual Cumulative Budget \$\$\$ YTD Actual Cumulative \$\$\$ Cumm Diff Budget to Actual % Difference to Actual Actual 2023-24 \$ Difference YOY % Difference YOY	(\$9,006) -1.90% \$475,000 \$465,994 (\$9,006) -1.90% \$436,316 \$29,678 6.80%	\$448,097 <b>\$33,097</b> 7.98% \$890,000 \$914,092 <b>\$24,092</b> 2.71% \$380,501 \$67,596 17.77%	\$250,598 (\$84,402) -25.19% \$1,225,000 \$1,164,690 (\$60,310) -4.92% \$324,510 (\$73,912) -22.78%	\$225,952 (\$34,048) -13.10% \$1,485,000 \$1,390,642 (\$94,358) -6.35% \$249,732 (\$23,779) -9.52%	\$0 (\$425,000) -100.00% \$1,910,000 \$1,390,642 (\$519,358) -27.19% \$387,281 (\$387,281) -100.00%	\$0 (\$1,005,000) -100.00% \$2,915,000 \$1,390,642 (\$1,524,358) -52.29% \$857,907 (\$857,907) -100.00%	\$0 (\$1,090,000) -100.00% \$4,005,000 \$1,390,642 (\$2,614,358) -65.28% \$1,032,218 (\$1,032,218) (\$1,032,218) -100.00%	\$0 (\$1,125,000) -100.00% \$5,130,000 \$1,390,642 (\$3,739,358) -72.89% \$1,075,512 (\$1,075,512) -100.00%	\$0 (\$955,000) -100.00% \$6,085,000 \$1,390,642 (\$4,694,358) -77.15% \$894,616 (\$894,616) -100.00%	\$0 (\$525,000) -100.00% \$6,610,000 \$1,390,642 (\$5,219,358) -78.96% \$508,979 (\$508,979) (\$508,979) -100.00%	(\$265,000) -100.00% \$6,875,000 \$1,390,642 (\$5,484,358) -79.77% \$242,902 (\$242,902) -100.00%	(\$325,000) -100.00% \$7,200,000 \$1,390,642 (\$5,809,358) -80.69% \$294,650 (\$294,650) -100.00%	<b>(\$5,809,358)</b> -80.69%	I