

Estimated TBID Revenue Fiscal 2024-25

LODGING ALL	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	% of Total
Est. TOT Revenue	\$2,275,000	\$1,950,000	\$1,365,000	\$1,040,000	\$1,040,000	\$3,770,000	\$4,225,000	\$4,355,000	\$3,770,000	\$2,080,000	\$1,105,000	\$1,300,000	\$28,275,000	
Actual Total Revenue	\$16,416,805	\$14,920,601	\$9,702,890	\$7,670,919	\$6,960,602	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$55,671,817	
Est. Total Revenue	\$17,500,000	\$15,000,000	\$10,500,000	\$8,000,000	\$8,000,000	\$29,000,000	\$32,500,000	\$33,500,000	\$29,000,000	\$16,000,000	\$8,500,000	\$10,000,000	\$217,500,000	
Est. TBID Revenue @1%	\$175,000	\$150,000	\$105,000	\$80,000	\$80,000	\$290,000	\$325,000	\$335,000	\$290,000	\$160,000	\$85,000	\$100,000	\$2,175,000	30.2% Budget
Actual Revenue	\$164,168	\$149,206	\$97,029	\$76,709	\$69,606								\$556,718	31.6% Actual
\$ Change Bud to Act	(\$10,832)	(\$794)	(\$7,971)	(\$3,291)	(\$10,394)	(\$290,000)	(\$325,000)	(\$335,000)	(\$290,000)	(\$160,000)	(\$85,000)	(\$100,000)	(\$1,618,282)	
% Change Bud to Act	-6.19%	-0.53%	-7.59%	-4.11%	-12.99%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-74.40%	
Cummulative Act to Bud	(\$10,832)	(\$11,626)	(\$19,597)	(\$22,888)	(\$33,282)	(\$323,282)	(\$648,282)	(\$983,282)	(\$1,273,282)	(\$1,433,282)	(\$1,518,282)	(\$1,618,282)		

Retail	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	% of Total
Est. Total Revenue	\$9,333,333	\$8,666,667	\$6,000,000	\$4,666,667	\$7,000,000	\$15,000,000	\$14,000,000	\$14,000,000	\$12,333,333	\$8,333,333	\$5,666,667	\$7,666,667	\$112,666,667	
Actual Total Revenue	\$8,745,483	\$7,447,073	\$4,920,206	\$3,935,303	\$5,878,665	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$30,926,730	
Est. TBID Revenue @ 1.5%	\$140,000	\$130,000	\$90,000	\$70,000	\$105,000	\$225,000	\$210,000	\$210,000	\$185,000	\$125,000	\$85,000	\$115,000	\$1,690,000	23.5% Budget
Actual Revenue	\$131,182	\$111,706	\$73,803	\$59,030	\$88,180								\$463,901	26.3% Actual
\$ Change Bud to Act	(\$8,818)	(\$18,294)	(\$16,197)	(\$10,970)	(\$16,820)	(\$225,000)	(\$210,000)	(\$210,000)	(\$185,000)	(\$125,000)	(\$85,000)	(\$115,000)		
% Change Bud to Act	-6.30%	-14.07%	-18.00%	-15.67%	-16.02%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-72.55%	
Cummulative Act to Bud	(\$8,818)	(\$27,112)	(\$43,309)	(\$54,279)	(\$71,099)	(\$296,099)	(\$506,099)	(\$716,099)	(\$901,099)	(\$1,026,099)	(\$1,111,099)	(\$1,226,099)		

Restaurant	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	% of Total
Est. Total Revenue	\$8,666,667	\$7,333,333	\$5,666,667	\$4,000,000	\$6,333,333	\$11,666,667	\$11,666,667	\$13,333,333	\$12,000,000	\$7,666,667	\$4,000,000	\$5,333,333	\$97,666,667	
Actual Total Revenue	\$7,696,437	\$7,497,490	\$5,140,348	\$4,063,195	\$5,200,785	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$29,598,255	
Est. TBID Revenue @1.5%	\$130,000	\$110,000	\$85,000	\$60,000	\$95,000	\$175,000	\$175,000	\$200,000	\$180,000	\$115,000	\$60,000	\$80,000	\$1,465,000	20.3% Budget
Actual Revenue	\$115,447	\$112,462	\$77,105	\$60,948	\$78,012								\$443,974	25.2% Actual
\$ Change Bud to Act	(\$14,553)	\$2,462	(\$7,895)	\$948	(\$16,988)	(\$175,000)	(\$175,000)	(\$200,000)	(\$180,000)	(\$115,000)	(\$60,000)	(\$80,000)		
% Change Bud to Act	-11.19%	2.24%	-9.29%	1.58%	-17.88%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-69.69%	
Cummulative Act to Bud	(\$14,553)	(\$12,091)	(\$19,986)	(\$19,038)	(\$36,026)	(\$211,026)	(\$386,026)	(\$586,026)	(\$766,026)	(\$881,026)	(\$941,026)	(\$1,021,026)		

MMSA Lift & Ski School	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	% of Total
Est. Total Revenue	\$1,200,000	\$1,000,000	\$2,200,000	\$2,000,000	\$5,800,000	\$12,600,000	\$15,200,000	\$15,200,000	\$12,000,000	\$5,000,000	\$1,400,000	\$1,200,000	\$74,800,000	
Actual Total Revenue	\$2,207,900	\$2,988,911	\$172,640	\$1,238,330	\$5,320,653	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$11,928,433	
Est. TBID Revenue @2.5%	\$30,000	\$25,000	\$55,000	\$50,000	\$145,000	\$315,000	\$380,000	\$380,000	\$300,000	\$125,000	\$35,000	\$30,000	\$1,870,000	26.0% Budget
Actual Revenue	\$55,197	\$74,723	\$4,316	\$30,958	\$133,016								\$298,211	16.9% Actual
\$ Change Bud to Act	\$25,197	\$49,723	(\$50,684)	(\$19,042)	(\$11,984)	(\$315,000)	(\$380,000)	(\$380,000)	(\$300,000)	(\$125,000)	(\$35,000)	(\$30,000)		
% Change Bud to Act	83.99%	198.89%	-92.15%	-38.08%	-8.26%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-84.05%	
Cummulative Act to Bud	\$25,197	\$74,920	\$24,236	\$5,195	(\$6,789)	(\$321,789)	(\$701,789)	(\$1,081,789)	(\$1,381,789)	(\$1,506,789)	(\$1,541,789)	(\$1,571,789)		

Monthly TBID Rev Budget	\$475,000	\$415,000	\$335,000	\$260,000	\$425,000	\$1,005,000	\$1,090,000	\$1,125,000	\$955,000	\$525,000	\$265,000	\$325,000	\$7,200,000	
ACTUALS by Month	\$465,994	\$448,097	\$252,253	\$227,645	\$368,814	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,762,804	
Budget vs. Actual	(\$9,006)	\$33,097	(\$82,747)	(\$32,355)	(\$56,186)	(\$1,005,000)	(\$1,090,000)	(\$1,125,000)	(\$955,000)	(\$525,000)	(\$265,000)	(\$325,000)	(\$5,437,196)	
% Difference Budget to Actual	-1.90%	7.98%	-24.70%	-12.44%	-13.22%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-75.52%	
Cumulative Budget \$\$\$	\$475,000	\$890,000	\$1,225,000	\$1,485,000	\$1,910,000	\$2,915,000	\$4,005,000	\$5,130,000	\$6,085,000	\$6,610,000	\$6,875,000	\$7,200,000		
YTD Actual Cumulative \$\$\$	\$465,994	\$914,092	\$1,166,345	\$1,393,990	\$1,762,804	\$1,762,804	\$1,762,804	\$1,762,804	\$1,762,804	\$1,762,804	\$1,762,804	\$1,762,804		
Cumm Diff Budget to Actual	(\$9,006)	\$24,092	(\$58,655)	(\$91,010)	(\$147,196)	(\$1,152,196)	(\$2,242,196)	(\$3,367,196)	(\$4,322,196)	(\$4,847,196)	(\$5,112,196)	(\$5,437,196)		
% Difference to Actual	-1.90%	2.71%	-4.79%	-6.13%	-7.71%	-39.53%	-55.98%	-65.64%	-71.03%	-73.33%	-74.36%	-75.52%		
Actual 2023-24	\$436,316	\$380,501	\$324,510	\$249,732	\$387,281	\$857,907	\$1,032,218	\$1,075,512	\$894,616	\$508,979	\$242,902	\$294,650	\$6,685,122	
\$ Difference YOY	\$29,678	\$67,596	(\$72,256)	(\$22,087)	(\$18,467)	(\$857,907)	(\$1,032,218)	(\$1,075,512)	(\$894,616)	(\$508,979)	(\$242,902)	(\$294,650)		
% Difference YOY	6.80%	17.77%	-22.27%	-8.84%	-4.77%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%		
LY Cummulative	\$436,316	\$816,817	\$1,141,327	\$1,391,058	\$1,778,340	\$2,636,247	\$3,668,464	\$4,743,976	\$5,638,592	\$6,147,571	\$6,390,473	\$6,685,122		
Cumulative YOY \$ Change	\$29,678	\$97,274	\$25,018	\$2,931	(\$15,536)	(\$873,443)	(\$1,905,660)	(\$2,981,172)	(\$3,875,788)	(\$4,384,767)	(\$4,627,669)	(\$4,922,319)		
Cummulative % Diff YOY	6.80%	11.91%	2.19%	0.21%	-0.87%	-33.13%	-51.95%	-62.84%	-68.74%	-71.33%	-72.42%	-73.63%		