

Estimated TBID Revenue Fiscal 2024-25

LODGING ALL	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	% of Total
Est. TOT Revenue	\$2,275,000	\$1,950,000	\$1,365,000	\$1,040,000	\$1,040,000	\$3,770,000	\$4,225,000	\$4,355,000	\$3,770,000	\$2,080,000	\$1,105,000	\$1,300,000	\$28,275,000	
Actual Total Revenue	\$16,416,805	\$14,920,601	\$9,702,890	\$7,670,919	\$7,122,800	\$28,691,600	\$31,589,239	\$0	\$0	\$0	\$0	\$0	\$116,114,854	
Est. Total Revenue	\$17,500,000	\$15,000,000	\$10,500,000	\$8,000,000	\$8,000,000	\$29,000,000	\$32,500,000	\$33,500,000	\$29,000,000	\$16,000,000	\$8,500,000	\$10,000,000	\$217,500,000	
Est. TBID Revenue @1%	\$175,000	\$150,000	\$105,000	\$80,000	\$80,000	\$290,000	\$325,000	\$335,000	\$290,000	\$160,000	\$85,000	\$100,000	\$2,175,000	30.2% Budget
Actual Revenue	\$164,168	\$149,206	\$97,029	\$76,709	\$71,228	\$286,916	\$315,892						\$1,161,149	30.2% Actual
\$ Change Bud to Act	(\$10,832)	(\$794)	(\$7,971)	(\$3,291)	(\$8,772)	(\$3,084)	(\$9,108)	(\$335,000)	(\$290,000)	(\$160,000)	(\$85,000)	(\$100,000)	(\$1,013,851)	
% Change Bud to Act	-6.19%	-0.53%	-7.59%	-4.11%	-10.97%	-1.06%	-2.80%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-46.61%	
Cummulative Act to Bud	(\$10,832)	(\$11,626)	(\$19,597)	(\$22,888)	(\$31,660)	(\$34,744)	(\$43,851)	(\$378,851)	(\$668,851)	(\$828,851)	(\$913,851)	(\$1,013,851)		
Retail														
	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	% of Total
Est. Total Revenue	\$9,333,333	\$8,666,667	\$6,000,000	\$4,666,667	\$7,000,000	\$15,000,000	\$14,000,000	\$14,000,000	\$12,333,333	\$8,333,333	\$5,666,667	\$7,666,667	\$112,666,667	
Actual Total Revenue	\$8,745,483	\$7,447,073	\$4,920,206	\$3,935,303	\$5,878,665	\$11,366,600	\$12,849,673	\$0	\$0	\$0	\$0	\$0	\$55,143,003	
Est. TBID Revenue @ 1.5%	\$140,000	\$130,000	\$90,000	\$70,000	\$105,000	\$225,000	\$210,000	\$210,000	\$185,000	\$125,000	\$85,000	\$115,000	\$1,690,000	23.5% Budget
Actual Revenue	\$131,182	\$111,706	\$73,803	\$59,030	\$88,180	\$170,499	\$192,745						\$827,145	21.5% Actual
\$ Change Bud to Act	(\$8,818)	(\$18,294)	(\$16,197)	(\$10,970)	(\$16,820)	(\$54,501)	(\$17,255)	(\$210,000)	(\$185,000)	(\$125,000)	(\$85,000)	(\$115,000)	(\$862,855)	
% Change Bud to Act	-6.30%	-14.07%	-18.00%	-15.67%	-16.02%	-24.22%	-8.22%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-51.06%	
Cummulative Act to Bud	(\$8,818)	(\$27,112)	(\$43,309)	(\$54,279)	(\$71,099)	(\$125,600)	(\$142,855)	(\$352,855)	(\$537,855)	(\$662,855)	(\$747,855)	(\$862,855)		
Restaurant														
	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	% of Total
Est. Total Revenue	\$8,666,667	\$7,333,333	\$5,666,667	\$4,000,000	\$6,333,333	\$11,666,667	\$11,666,667	\$13,333,333	\$12,000,000	\$7,666,667	\$4,000,000	\$5,333,333	\$97,666,667	
Actual Total Revenue	\$7,696,437	\$7,497,490	\$5,140,348	\$4,063,195	\$5,200,785	\$11,165,000	\$11,946,465	\$0	\$0	\$0	\$0	\$0	\$52,709,720	
Est. TBID Revenue @1.5%	\$130,000	\$120,000	\$85,000	\$60,000	\$95,000	\$175,000	\$175,000	\$200,000	\$180,000	\$115,000	\$60,000	\$80,000	\$1,465,000	20.3% Budget
Actual Revenue	\$115,447	\$112,462	\$77,105	\$60,948	\$78,012	\$167,475	\$179,197						\$790,646	20.5% Actual
\$ Change Bud to Act	(\$14,553)	\$2,462	(\$7,895)	\$948	(\$16,988)	(\$7,525)	\$4,197	(\$200,000)	(\$180,000)	(\$115,000)	(\$60,000)	(\$80,000)	(\$674,354)	
% Change Bud to Act	-11.19%	2.24%	-9.29%	1.58%	-17.88%	-4.30%	2.40%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-46.03%	
Cummulative Act to Bud	(\$14,553)	(\$12,091)	(\$19,986)	(\$19,038)	(\$36,026)	(\$43,551)	(\$39,354)	(\$239,354)	(\$419,354)	(\$534,354)	(\$594,354)	(\$674,354)		
MMSA Lift & Ski School														
	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	% of Total
Est. Total Revenue	\$1,200,000	\$1,000,000	\$2,200,000	\$2,000,000	\$5,800,000	\$12,600,000	\$15,200,000	\$15,200,000	\$12,000,000	\$5,000,000	\$1,400,000	\$1,200,000	\$74,800,000	
Actual Total Revenue	\$2,207,900	\$2,988,911	\$172,640	\$1,238,330	\$5,320,653	\$15,302,680	\$15,656,940	\$0	\$0	\$0	\$0	\$0	\$42,888,054	
Est. TBID Revenue @2.5%	\$30,000	\$50,000	\$55,000	\$50,000	\$145,000	\$315,000	\$380,000	\$380,000	\$300,000	\$125,000	\$35,000	\$30,000	\$1,870,000	26.0% Budget
Actual Revenue	\$55,197	\$74,723	\$4,316	\$30,958	\$133,016	\$382,567	\$391,424						\$1,072,201	27.8% Actual
\$ Change Bud to Act	\$25,197	\$49,723	(\$50,684)	(\$19,042)	(\$11,984)	\$67,567	\$11,424	(\$380,000)	(\$300,000)	(\$125,000)	(\$35,000)	(\$30,000)	(\$800,000)	
% Change Bud to Act	83.99%	198.89%	-92.15%	-38.08%	-8.26%	21.45%	3.01%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-42.66%	
Cummulative Act to Bud	\$25,197	\$74,920	\$24,236	\$5,195	(\$6,789)	\$60,778	\$72,201	(\$307,799)	(\$607,799)	(\$732,799)	(\$767,799)	(\$797,799)		
Monthly TBID Rev Budget	\$475,000	\$415,000	\$335,000	\$260,000	\$425,000	\$1,005,000	\$1,090,000	\$1,125,000	\$955,000	\$525,000	\$265,000	\$325,000	\$7,200,000	
ACTUALS by Month	\$465,994	\$448,097	\$252,253	\$227,645	\$370,436	\$1,007,457	\$1,079,258	\$0	\$0	\$0	\$0	\$0	\$3,851,141	
Budget vs. Actual	(\$9,006)	\$33,097	(\$82,747)	(\$32,355)	(\$54,564)	\$2,457	(\$10,742)	(\$1,125,000)	(\$955,000)	(\$525,000)	(\$265,000)	(\$325,000)	(\$3,348,859)	
% Difference Budget to Actual	-1.90%	7.98%	-24.70%	-12.44%	-12.84%	0.24%	-0.99%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-46.51%	
Cummulative Budget \$\$\$	\$475,000	\$890,000	\$1,225,000	\$1,485,000	\$1,910,000	\$2,915,000	\$4,005,000	\$5,130,000	\$6,085,000	\$6,610,000	\$6,875,000	\$7,200,000		
YTD Actual Cumulative \$\$\$	\$465,994	\$914,092	\$1,166,345	\$1,393,990	\$1,764,426	\$2,771,883	\$3,851,141	\$3,851,141	\$3,851,141	\$3,851,141	\$3,851,141	\$3,851,141		
Cumm Diff Budget to Actual	(\$9,006)	\$24,092	(\$58,655)	(\$91,010)	(\$145,574)	(\$143,117)	(\$153,859)	(\$1,278,859)	(\$2,233,859)	(\$2,758,859)	(\$3,023,859)	(\$3,348,859)		
% Difference to Actual	-1.90%	2.71%	-4.79%	-6.13%	-7.62%	-4.91%	-3.84%	-24.93%	-36.71%	-41.74%	-43.98%	-46.51%		
Actual 2023-24	\$436,316	\$380,501	\$324,510	\$249,732	\$387,281	\$857,907	\$1,032,218	\$1,075,512	\$894,616	\$508,979	\$242,902	\$294,650	\$6,685,122	
\$ Difference YOY	\$29,678	\$67,596	(\$72,256)	(\$22,087)	(\$16,845)	\$149,550	\$47,040	(\$1,075,512)	(\$894,616)	(\$508,979)	(\$242,902)	(\$294,650)		
% Difference YOY	6.80%	17.77%	-22.27%	-8.84%	-4.35%	17.43%	4.56%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%		
LY Cumulative	\$436,316	\$816,817	\$1,141,327	\$1,391,058	\$1,778,340	\$2,636,247	\$3,668,464	\$4,743,976	\$5,638,592	\$6,147,571	\$6,390,473	\$6,685,122		
Cummulative YOY \$ Change	\$29,678	\$97,274	\$25,018	\$2,931	(\$13,914)	\$135,636	\$182,677	(\$892,836)	(\$1,787,452)	(\$2,296,430)	(\$2,539,332)	(\$2,833,982)		
Cummulative % Diff YOY	6.80%	11.91%	2.19%	0.21%	-0.78%	5.15%	4.98%	-18.82%	-31.70%	-37.36%	-39.74%	-42.39%		