TBID SUMMARY

Mammoth Lakes Tourism

2025-26 TBID Budget

Expense Accounts	July	August	September	October	November	December	January	February	March	April	May	June	Total	LY $ Totals	$ Change YOY	% Change YOY
100% Wages & Payroll Taxes	$ 94,177.05	$ 94,177.05	$ 94,177.05	$ 94,594.23	$ 94,594.23	$ 94,594.23	$ 94,594.23	$ 94,594.23	$ 94,594.23	$ 94,594.23	$ 94,594.23	$ 236,461.64	$ 1,275,746.63	$ 1,074,577.90	$201,168.73	18.72%
100% Benefits (401k + Health Insurance)	$ 11,200.00	$ 11,200.00	$ 11,200.00	$ 11,200.00	$ 11,200.00	$ 11,200.00	$ 11,200.00	$ 11,200.00	$ 11,200.00	$ 11,200.00	$ 11,200.00	$ 11,200.00	$ 134,400.00	$ 120,000.00	$14,400.00	12.00%
Overhead	$ 40,205.00	$ 22,255.00	$ 18,380.00	$ 40,330.00	$ 240,170.00	$ 32,680.00	$ 43,610.00	$ 36,780.00	$ 31,330.00	$ 30,480.00	$ 17,880.00	$ 17,580.00	$ 571,680.00	$ 553,360.00	$18,320.00	3.31%
Marketing	$ 1,337,779.50	$ 129,334.00	$ 153,572.00	$ 272,186.50	$ 353,630.00	$ 205,222.00	$ 1,219,586.50	$1,139,834.00	$ 109,802.00	$ 72,256.50	$ 99,707.00	$ 523,552.00	$ 5,616,462.00	$ 6,017,837.71	($401,375.71)	-6.67%
Sales	$ 327,500.00	$ 16,000.00	$ 10,000.00	$ 24,000.00	$ 2,500.00	$ -	$ 22,000.00	$ 4,000.00	$ 28,500.00	$ 3,000.00	$ 24,500.00	$ -	$ 462,000.00	$ 505,000.00	($43,000.00)	-8.51%
Communications & PR	$ 28,825.00	$ 16,675.00	$ 15,675.00	$ 20,025.00	$ 26,175.00	$ 28,175.00	$ 31,975.00	$ 20,875.00	$ 19,225.00	$ 20,525.00	$ 16,850.00	$ 15,675.00	$ 260,675.00	$ 307,504.00	($46,829.00)	-15.23%
Events	$ 8,850.00	$ 7,350.00	$ 4,850.00	$ -	$ -	$ 250.00	$ -	$ -	$ 8,000.00	$ 4,250.00	$ 6,500.00	$ 6,500.00	$ 46,550.00	$ 50,000.00	($3,450.00)	-6.90%
Community Engagement	$ 31,925.00	$ 29,449.00	$ 45,625.00	$ 21,319.00	$ 8,550.00	$ 16,550.00	$ 17,050.00	$ 16,550.00	$ 7,525.00	$ 4,550.00	$ 6,400.00	$ 4,550.00	$ 210,043.00	$ 67,800	$142,243.00	209.80%
BUDGETED TBID EXPENSES	$ 1,880,461.55	$ 326,440.05	$ 353,479.05	$ 483,654.73	$ 736,819.23	$ 388,671.23	$ 1,440,015.73	$1,323,833.23	$ 310,176.23	$ 240,855.73	$ 277,631.23	$ 815,518.64	$ 8,577,556.63	$ 8,696,079.61	($118,522.98)	-1.36%
BUDGETED TBID REVENUE	$ 490,000.00	$ 455,000.00	$ 320,000.00	$ 245,000.00	$ 400,000.00	$ 1,035,000.00	$ 1,125,000.00	$1,160,000.00	$ 1,005,000.00	$ 560,000.00	$ 270,000.00	$ 335,000.00	$ 7,400,000.00	$ 7,200,000.00	$200,000.00	2.78%
TBID Penalties and Interest	$ 2,500.00	$ 4,500.00	$ 5,500.00	$ 4,500.00	$ 4,500.00	$ 5,000.00	$ 8,500.00	$ 9,000.00	$ 6,500.00	$ 3,500.00	$ 2,500.00	$ 3,500.00	$ 60,000.00	$ 52,500	$7,500.00	14.29%
TBID Tier 1 & 2 Fees	$ -	$ -	$ -	$ -	$ -	$ 3,000.00	$ 4,750.00	$ 750.00	$ -	$ -	$ -	$ -	$ 8,500.00	$ 8,500	$0.00	0.00%
TBID Interest on Investments	$ -	$ 1,100.00	$ -	$ 3,500.00	$ 1,200.00	$ 4,750.00	$ 7,000.00	$ 8,000.00	$ 6,000.00	$ 2,000.00	$ 1,000.00	$ 1,000.00	$ 35,550.00	$ 35,550	$0.00	0.00%
Possible Outside Air Subsidy Support	$ -	$ -	$ -	$ -	$ 510,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ 550,000.00	$ 1,060,000.00	$ 500,000	$560,000.00	112.00%
PROJECTED OVERALL REVENUE	$ 492,500.00	$ 460,600.00	$ 325,500.00	$ 253,000.00	$ 915,700.00	$ 1,047,750.00	$ 1,145,250.00	$1,177,750.00	$ 1,017,500.00	$ 565,500.00	$ 273,500.00	$ 889,500.00	$ 8,564,050.00	$ 7,796,550	$767,500.00	9.84%
Projected Budget Surplus/Shortfall	$ (1,387,961.55)	$ 134,159.95	$ (27,979.05)	$ (230,654.73)	$ 178,880.77	$ 659,078.77	$ (294,765.73)	$ (146,083.23)	$ 707,323.77	$ 324,644.27	$ (4,131.23)	$ 73,981.36	$ (13,506.63)	$ 899,530	($913,036.24)	-101.50%
TBID Reserves to Balance Budget		$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 899,530	($899,529.61)	-100.00%
Protected 2023-24 TBID Carryover	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
Available TBID Reserves																
TBID Reserve Funding (CDARS)	1,756,791.00												$ 1,756,791.00	$ 2,755,258	($998,466.67)	-36.24%

OVERHEAD

Mammoth Lakes Tourism

2025-26 TBID Budget

Expense Accounts		July	August	September	October	November	December	January	February	March	April	May	June	Total	LY $ Totals	$ Change YOY	% Change YOY
TOML Processing Fee 2%	**62380**	$ 9,800	$ 9,100	$ 6,400	$ 4,900	$ 8,000	$ 20,700	$ 22,500	$ 23,200	$ 20,100	$ 11,200	$ 5,400	$ 6,700	$ 148,000	$ 144,000	$4,000.00	3%
Tourism Infrastructure Commitment	**RESERVE**	$ -	$ -	$ -	$ -	$ 175,000	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 175,000	$ 175,000		
Accounting Services	**62020**	$ 2,750.00	$ 2,500.00	$ 3,000.00	$ 17,000.00	$ 33,000.00	$ 3,000.00	$ 4,000.00	$ 3,000.00	$ 1,750.00	$ 1,900.00	$ 1,900.00	$ 1,900.00	$ 75,700.00	$ 62,100.00	$13,600.00	22%
Legal Services	**62030**	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 6,000.00	$ 9,000.00	($3,000.00)	-33%
Internet Access	**62040**	$ 315.00	$ 315.00	$ 315.00	$ 315.00	$ 315.00	$ 315.00	$ 315.00	$ 315.00	$ 315.00	$ 315.00	$ 315.00	$ 315.00	$ 3,780.00	$ 3,780.00	$0.00	0%
Insurance (non-Health)	**62270**	$ 15,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 15,000.00	$ 14,000.00	$1,000.00	7%
Electricity	**62060**	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 5,400.00	$ 5,400.00	$0.00	0%
Janitorial Services	**62080**	$ 275.00	$ 275.00	$ 275.00	$ 275.00	$ 275.00	$ 275.00	$ 275.00	$ 275.00	$ 275.00	$ 275.00	$ 275.00	$ 275.00	$ 3,300.00	$ 3,000.00	$300.00	10%
Phones - Landlines	**62090**	$ 525.00	$ 525.00	$ 525.00	$ 525.00	$ 525.00	$ 525.00	$ 525.00	$ 525.00	$ 525.00	$ 525.00	$ 525.00	$ 525.00	$ 6,300.00	$ 8,100.00	($1,800.00)	-22%
Phones - Cellular	**62100**	$ 900.00	$ 900.00	$ 900.00	$ 900.00	$ 900.00	$ 900.00	$ 900.00	$ 900.00	$ 900.00	$ 900.00	$ 900.00	$ 900.00	$ 10,800.00	$ 10,800.00	$0.00	0%
Copier Lease & Usage	**62110**	$ 720.00	$ 720.00	$ 720.00	$ 720.00	$ 720.00	$ 720.00	$ 900.00	$ 720.00	$ 720.00	$ 720.00	$ 720.00	$ 720.00	$ 8,820.00	$ 8,820.00	$0.00	0%
Postage Machine Lease	**62130**	$ -	$ 675.00	$ -	$ -	$ 600.00	$ -	$ -	$ 600.00	$ -	$ -	$ 600.00	$ -	$ 2,475.00	$ 2,475.00	$0.00	
Postage	**62140**	$ 800.00	$ 800.00	$ 800.00	$ 800.00	$ 800.00	$ 800.00	$ 800.00	$ 800.00	$ 800.00	$ 800.00	$ 800.00	$ 800.00	$ 9,600.00	$ 4,600.00	$5,000.00	109%
Office Supplies	**62160**	$ 550.00	$ 550.00	$ 550.00	$ 550.00	$ 550.00	$ 550.00	$ 550.00	$ 550.00	$ 550.00	$ 550.00	$ 550.00	$ 550.00	$ 6,600.00	$ 9,000.00	($2,400.00)	-27%
MLT Promtional Items	**62440**	$ 2,500.00	$ -	$ -	$ 2,500.00	$ -	$ -	$ 2,500.00	$ -	$ -	$ 2,500.00	$ -	$ -	$ 10,000.00	$ 10,000.00	$0.00	0%
Bank Charges	**62250**	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 300.00	$ 1,080.00	($780.00)	-72%
Building Repairs & Maintenance	**62320**	$ 200.00	$ -	$ -	$ 200.00	$ -	$ -	$ 200.00	$ -	$ -	$ 200.00	$ -	$ -	$ 800.00	$ 800.00	$0.00	0%
Vehicle Maintenance	**62190**	$ 250.00	$ -	$ -	$ 1,250.00	$ -	$ -	$ 250.00	$ -	$ -	$ 700.00	$ -	$ -	$ 2,450.00	$ 2,450.00	$0.00	0%
Gas	**62200**	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 300.00	$ 3,600.00	$ 6,600.00	($3,000.00)	-45%
Uniforms	**62210**	$ -	$ -	$ -	$ 500.00	$ -	$ -	$ -	$ -	$ 500.00	$ -	$ -	$ -	$ 1,000.00	$ 4,000.00	($3,000.00)	-75%
IT Support	**62220**	$ 1,600.00	$ 1,600.00	$ 1,600.00	$ 1,600.00	$ 1,600.00	$ 1,600.00	$ 1,600.00	$ 1,600.00	$ 1,600.00	$ 1,600.00	$ 1,600.00	$ 1,600.00	$ 19,200.00	$ 16,800.00	$2,400.00	14%
Property Taxes	**62370**	$ 725.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 725.00	$ 725.00	$0.00	0%
Employee Benefits	**61020**	$ -	$ -	$ -	$ 5,000.00	$ 13,590.00	$ -	$ 5,000.00	$ -	$ -	$ 5,000.00	$ -	$ -	$ 28,590.00	$ 28,590.00	$0.00	0%
Employee Professional Development	**62470**	$ -	$ 1,000.00	$ -	$ -	$ 1,000.00	$ -	$ -	$ 1,000.00	$ -	$ -	$ 1,000.00	$ -	$ 4,000.00	$ 10,000.00	($6,000.00)	-60%
Bad Debt Expense	**62390**	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 240.00	$ 240.00	$0.00	0%
Insperity HR Fees	**62450**	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 2,000.00	$ 24,000.00	$ 12,000.00	$12,000.00	100%
Totals:		**$ 40,205**	**$ 22,255**	**$ 18,380**	**$ 40,330**	**$ 240,170**	**$ 32,680**	**$ 43,610**	**$ 36,780**	**$ 31,330**	**$ 30,480**	**$ 17,880**	**$ 17,580**	**$ 571,680**	$ 553,360.00	$18,320.00	3%

MARKETING

Mammoth Lakes Tourism

2025-26 TBID Budget

Expense Accounts	July	August	September	October	November	December	January	February	March	April	May	June	Total	LY $ Totals	$ Change YOY	% Change YOY
Air Service 63010-T													$ -			
United Airlines Subsidy	$ 800,000.00	$ -	$ -	$ -	$ 166,346.00	$ -	$1,000,000.00	$ 1,000,000.00	$ -	$ -	$ -	$ 400,000.00	$ 3,366,346.00	$ 2,232,000.00	1,134,346.00	50.82%
Advanced Airlines Subisdy	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -		$ -	$ 767,000.00	(767,000.00)	-100.00%
Air Service Transportation Subsidy & MMH Diversions	$ 2,000.00	$ 2,000.00	$ -	$ -	$ -	$ 7,500.00	$ 7,500.00	$ 7,500.00	$ 2,500.00	$ -	$ -	$ -	$ 29,000.00	$ 25,000.00	4,000.00	16.00%
													$ -			
Total by Month 63010-T	**$ 802,000.00**	**$ 2,000.00**	**$ -**	**$ -**	**$ 166,346.00**	**$ 7,500.00**	**$ 1,007,500**	**$ 1,007,500.00**	**$ 2,500.00**	**$ -**	**$ -**	**$ 400,000.00**	**$ 3,395,346.00**	**$ 3,024,000.00**	371,346.00	12.28%
Research - 63020-T																
Economic Impact/Visitor Volume (DA)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 26,800.00	(26,800.00)	-100.00%
Ad Tracking / Campaign ROI (SMARI)	$ -	$ -	$ -	$ 27,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 27,000.00	$ 54,000.00	$ 54,000.00	0.00	0.00%
Destination Think	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 12,000.00	(12,000.00)	-100.00%
TBD Q3-4 Geo Location Parrtner	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -		
~~TSY Program Management~~	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -		
AirDNA/STR/Occupancy Reporting	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 1,200.00	$ 14,400.00	$ 12,000.00	2,400.00	20.00%
Visa Vue Domestic Data	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 8,078.00	$ -	$ 8,078.00	$ 9,000.00	(922.00)	-10.24%
Tourism Economics	$ -	$ -	$ 8,368.00	$ -	$ -	$ 8,368.00	$ -	$ -	$ 8,368.00	$ -	$ -	$ 8,368.00	$ 33,472.00	$ 32,472.00	1,000.00	3.08%
Intopia	$ 6,602.50	$ -	$ -	$ 6,602.50	$ -	$ -	$ 6,602.50	$ -	$ -	$ 6,602.50	$ -	$ -	$ 26,410.00	$ 28,725.00	(2,315.00)	-8.06%
Total by Month 63020-T	**$ 7,802.50**	**$ 1,200.00**	**$ 9,568.00**	**$ 34,802.50**	**$ 1,200.00**	**$ 9,568.00**	**$ 7,802.50**	**$ 1,200.00**	**$ 9,568.00**	**$ 7,802.50**	**$ 9,278.00**	**$ 36,568.00**	**$ 136,360.00**	**$ 174,997.00**	(37,322.00)	-21.33%
Contract Services - 63040-T																
The Shipyard Monthly Program Management	$ 170,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 170,000.00	$ 170,000.00	0.00	0.00%
TSY Seasonal Campaigns	$ 65,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 65,000.00	$ 65,000.00	0.00	0.00%
The Shipyard In-Market Stewardship Extension Fee	$ 68,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 68,000.00	$ 68,000.00	0.00	0.00%
Total by Month 63040-T	**$ 303,000.00**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ 303,000.00**	**$ 303,000.00**	0.00	0.00%
Collateral Distribution - 63052-T																
Visitor Guide	$ 14,000.00	$ -	$ -	$ -	$ -	$ -	$ 1,000.00	$ -	$ -	$ -	$ 2,000.00	$ -	$ 17,000.00	$ 17,000.00	0.00	0.00%
Misc Shipping	$ -	$ -	$ 1,000.00	$ -	$ -	$ 1,000.00	$ -	$ -	$ 3,000.00	$ -	$ -	$ -	$ 5,000.00	$ 5,000.00	0.00	0.00%
Total By Month 63052	**$ 14,000.00**	**$ -**	**$ 1,000.00**	**$ -**	**$ -**	**$ 1,000.00**	**$ 1,000.00**	**$ -**	**$ 3,000.00**	**$ -**	**$ 2,000.00**	**$ -**	**$ 22,000.00**	**$ 22,000.00**	0.00	0.00%
Giveaway Promotion - 63140-T	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
Total By Month 63140	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	0.00	
Industry Training - 63160 - T																
Visit California Outlook Forum (3)	$ -	$ -	$ -	$ -	$ 2,700.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 2,700.00	$ 2,700.00	0.00	0.00%
ESTO (US Travel) (1)	$ 1,250.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,250.00	$ 1,250.00	0.00	0.00%
DI Annual Convention (1)	$ 1,095.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,095.00	$ 1,095.00	0.00	0.00%
California Travel Summit (1)	$ 1,298.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,298.00	$ 1,298.00	0.00	0.00%
Destination Capitol Hill (US Travel)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 170.00	$ -	$ -	$ -	$ -	$ 170.00	$ 170.00	0.00	0.00%
CalTravel Rally Day/Board Meetings	$ -	$ -	$ 170.00	$ -	$ -	$ 170.00	$ -	$ 680.00	$ -	$ 170.00	$ -	$ -	$ 1,190.00	$ 1,190.00	0.00	0.00%
Skill Training & Team Building	$ -	$ -	$ 250.00	$ -	$ -	$ 250.00	$ -	$ -	$ 250.00	$ -	$ -	$ 250.00	$ 1,000.00	$ 1,000.00	0.00	0.00%
Total By Month 63160	**$ 3,643.00**	**$ -**	**$ 420.00**	**$ -**	**$ 2,700.00**	**$ 420.00**	**$ -**	**$ 850.00**	**$ 250.00**	**$ 170.00**	**$ -**	**$ 250.00**	**$ 8,703.00**	**$ 8,703.00**	0.00	0.00%
Experiential - 63170-T																
Fred Hall Outdoor Show Long Beac + Additional Fishing Show	$ -	$ -	$ -	$ -	$ -	$ -	$ -		$ -	$ -	$ -	$ -	$ -	$ 12,000.00	(12,000.00)	-100.00%
Travel Adventure Show	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			$ -	$ -	$ 8,000.00	(8,000.00)	-100.00%
Total by Month 63170-T	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ 20,000.00**	(20,000.00)	-100.00%
Dues and Subscriptions - 63180 - T																
California Office of Tourism - CWC Association Dues	$ -	$ -	$ 1,250.00	$ -	$ -	$ 1,250.00	$ -	$ -	$ 1,250.00	$ -	$ -	$ 1,250.00	$ 5,000.00	$ 5,000.00	0.00	0.00%
CalTravel Association	$ -	$ 8,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 8,000.00	$ 8,000.00	0.00	0.00%
Destinations International	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 10,145.00	$ -	$ 10,145.00	$ 9,560.00	585.00	6.12%
US Travel Association	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 8,000.00	(8,000.00)	-100.00%
Total By Month 63180	**$ -**	**$ 8,000.00**	**$ 1,250.00**	**$ -**	**$ -**	**$ 1,250.00**	**$ -**	**$ -**	**$ 1,250.00**	**$ -**	**$ 10,145.00**	**$ 1,250.00**	**$ 23,145.00**	**$ 30,560.00**	(7,415.00)	-24.26%
Lodging - 63191-T																
Fred Hall Outdoor Show Long Beach	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 4,000.00	(4,000.00)	-100.00%
Additional Fishing Show	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 4,000.00	(4,000.00)	-100.00%
Travel Adventure Shows (SF)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 2,000.00	(2,000.00)	-100.00%
Visit California Outlook Forum (2)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 3,000.00	$ -	$ -	$ -	$ 3,000.00	$ 3,500.00	(500.00)	-14.29%
ESTO (US Travel) (1)	$ -	$ 1,250.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,250.00	$ 1,000.00	250.00	25.00%
DI Annual Convention (1)	$ 1,450.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,450.00	$ 1,000.00	450.00	45.00%
California Travel Summit (1)	$ -	$ -	$ 1,250.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,250.00	$ 1,000.00	250.00	25.00%
CalTravel/CTS/Rally Day/Board Meetings	$ -	$ 1,000.00	$ -	$ -	$ 1,000.00	$ -	$ -	$ 1,000.00	$ -	$ -	$ 1,000.00	$ -	$ 4,000.00	$ 4,000.00	0.00	0.00%
Total by Month 63191-T	**$ 1,450.00**	**$ 2,250.00**	**$ 1,250.00**	**$ -**	**$ 1,000.00**	**$ -**	**$ -**	**$ 1,000.00**	**$ 3,000.00**	**$ -**	**$ 1,000.00**	**$ -**	**$ 10,950.00**	**$ 20,500.00**	(9,550.00)	-46.59%

Gas/Mileage - 63192-T																
Various	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 12,000.00	$ 12,000.00	0.00	0.00%
Total by Month 63192-T	**$ 1,000.00**	**$ 1,000.00**	**$ 1,000.00**	**$ 1,000.00**	**$ 1,000.00**	**$ 1,000.00**	**$ 1,000.00**	**$ 1,000.00**	**$ 1,000.00**	**$ 1,000.00**	**$ 1,000.00**	**$ 1,000.00**	**$ 12,000.00**	**$ 12,000.00**	0.00	0.00%
Flights - 63193-T																
Flights to Tradeshows & Key Stakeholder Meetings	$ 500.00	$ -	$ -	$ 500.00	$ -	$ -	$ 500.00	$ -	$ -	$ 500.00	$ -	$ -	$ 2,000.00	$ -	2,000.00	
	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0.00	
Total by Month 63193-T	**$ 500.00**	**$ -**	**$ -**	**$ 500.00**	**$ -**	**$ -**	**$ 500.00**	**$ -**	**$ -**	**$ 500.00**	**$ -**	**$ -**	**$ 2,000.00**	**$ -**	2,000.00	
Incidentals - 63194-T																
Misc. Incidentals	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 1,200.00	$ 1,200.00	0.00	0.00%
Total by Month 63194-T	**$ 100.00**	**$ 100.00**	**$ 100.00**	**$ 100.00**	**$ 100.00**	**$ 100.00**	**$ 100.00**	**$ 100.00**	**$ 100.00**	**$ 100.00**	**$ 100.00**	**$ 100.00**	**$ 1,200.00**	**$ 1,200.00**	0.00	0.00%
Meals - 63200-T																
Fred Hall Outdoor Show Long Beach	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,500.00	(1,500.00)	-100.00%
Fred Hall Outdoor Show San Diego	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,500.00	(1,500.00)	-100.00%
Travel Adventure Shows (SF)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 750.00	(750.00)	-100.00%
Visit California Outlook Forum (2)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 750.00	$ -	$ -	$ -	$ 750.00	$ 1,000.00	(250.00)	-25.00%
ESTO (US Travel) (1)	$ -	$ 500.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 500.00	$ 500.00	0.00	0.00%
DI Annual Convention (1)	$ 500.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 500.00	$ 500.00	0.00	0.00%
California Travel Summit (1)	$ -	$ -	$ 500.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 500.00	$ 500.00	0.00	0.00%
CalTravel/CTS/Rally Day/Board Meetings	$ -	$ 500.00	$ -	$ -	$ 500.00	$ -	$ -	$ 500.00	$ -	$ -	$ 500.00	$ -	$ 2,000.00	$ 2,000.00	0.00	0.00%
Total by Month 63200-T	**$ 500.00**	**$ 1,000.00**	**$ 500.00**	**$ -**	**$ 500.00**	**$ -**	**$ -**	**$ 500.00**	**$ 750.00**	**$ -**	**$ 500.00**	**$ -**	**$ 4,250.00**	**$ 8,250.00**	(4,000.00)	-48.48%
Production - 63270-T*																
Abbi Agency Community Engagement Marketing	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 100,000.00	(100,000.00)	-100.00%
Local Video/photo Series	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0.00	
Content	$ 35,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 35,000.00	$ 8,400.00	26,600.00	316.67%
USFS Video Permit Fees	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0.00	
MLT Video Assets	$ -	$ 2,000.00	$ -	$ 2,000.00	$ -	$ -	$ 2,000.00	$ -	$ -	$ 2,000.00	$ -	$ 2,000.00	$ 10,000.00	$ 10,000.00	0.00	0.00%
MLT Miscellaneous	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0.00	
The Shipyard: No Small Adventure / Unreal	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0.00	
TSY Seasonal Campapign Creative Asset Execution	$ 50,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 50,000.00	$ 50,000.00	0.00	0.00%
TSY In Market Stweardship Extension Creative Assets	$ 25,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 25,000.00	$ 25,000.00	0.00	0.00%
Seasonal Campaign Production Agency Fee	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 50,000.00	(50,000.00)	-100.00%
Agency Production Travel	$ -	$ -	$ 2,500.00	$ -	$ -	$ 2,500.00	$ -	$ -	$ 2,500.00	$ -	$ -	$ 2,500.00	$ 10,000.00	$ -	10,000.00	
Contingency	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 10,000.00	$ -	$ -	$ -	$ 10,000.00	$ 15,000.00	0.00	0.00%
Total by Month 63270-T	**$ 110,000.00**	**$ 2,000.00**	**$ 2,500.00**	**$ 2,000.00**	**$ -**	**$ 2,500.00**	**$ 2,000.00**	**$ -**	**$ 12,500.00**	**$ 2,000.00**	**$ -**	**$ 4,500.00**	**$ 140,000.00**	**$ 330,900.00**	(190,900.00)	-57.69%
Website Development & Maintenance- 66020 - T																
Growth Platform	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0.00	
Bound - Get Smart Content	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0.00	
Visitor Guide ebook App	$ -	$ -	$ -	$ -	$ -	$ 1,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,000.00	$ 1,000.00	0.00	0.00%
Woofu.com - Visitor Guide Fulfillment App	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 20.00	$ 240.00	$ 240.00	0.00	0.00%
CrowdRiff Licensing	$ 16,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 16,000.00	$ 22,500.00	(6,500.00)	-28.89%
Domain Names (various)	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 600.00	$ 600.00	0.00	0.00%
Total By Month 66020	**$ 16,070.00**	**$ 70.00**	**$ 70.00**	**$ 70.00**	**$ 70.00**	**$ 1,070.00**	**$ 70.00**	**$ 70.00**	**$ 70.00**	**$ 70.00**	**$ 70.00**	**$ 70.00**	**$ 17,840.00**	**$ 24,340.00**	(6,500.00)	-26.71%
Search Engine Optimization (SEO) - 66030 - T																
Total By Month 66030	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**0.00**	
Media - 66060-T**																
MLT Social: Boosted Posts	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 2,400.00	$ 4,000.00	(1,600.00)	-40.00%
In-destination campaigns: Google, Local Messaging	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0.00	
The Shipyard:The REAL Unreal	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0.00	
Rich Media	$ 60,000.00	$ 108,000.00	$ 135,000.00	$ 230,000.00	$ 180,000.00	$ 180,000.00	$ 195,000.00	$ 127,000.00	$ 75,000.00	$ 60,000.00	$ 75,000.00	$ 75,000.00	$ 1,500,000.00	$ 132,386.41	1,367,613.59	1033.05%
Video	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 553,658.45	(553,658.45)	-100.00%
Native Content Partnerships	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 252,038.69	(252,038.69)	-100.00%
Display	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 235,982.91	(235,982.91)	-100.00%
Out of Home	$ -		$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0.00	
Social (non-video)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 192,992.63	(192,992.63)	-100.00%
Air Tactical Marketing	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 247,058.69	(247,058.69)	-100.00%
Search Engine Marketing (SEM)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 135,882.27	(135,882.27)	-100.00%
Total by Month 66060-T	**$ 60,200.00**	**$ 108,200.00**	**$ 135,200.00**	**$ 230,200.00**	**$ 180,200.00**	**$ 180,200.00**	**$ 195,200.00**	**$ 127,200.00**	**$ 75,200.00**	**$ 60,200.00**	**$ 75,200.00**	**$ 75,200.00**	**$ 1,502,400.00**	**$ 1,754,000.05**	(251,600.05)	-14.34%

Hardware/Software - 66120-T																
Miscellaneous	$ 200.00	$ -	$ 200.00	$ -	$ -	$ 200.00	$ -	$ -	$ 200.00	$ -	$ -	$ 200.00	$ 1,000.00	$ 1,000.00	0.00	0.00%
Ipads	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0.00	
Dropbox	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 500.00	$ 2,160.00	0.00	0.00%
Adobe License	$ 190.00	$ 190.00	$ 190.00	$ 190.00	$ 190.00	$ 190.00	$ 190.00	$ 190.00	$ 190.00	$ 190.00	$ 190.00	$ 190.00	$ 2,280.00	$ 2,280.00	0.00	0.00%
Total By Month 66120	**$ 490.00**	**$ 290.00**	**$ 490.00**	**$ 290.00**	**$ 290.00**	**$ 390.00**	**$ 190.00**	**$ 190.00**	**$ 390.00**	**$ 190.00**	**$ 190.00**	**$ 390.00**	**$ 3,780.00**	**$ 5,440.00**	(1,660.00)	-30.51%
Hosting - 66130-T																
iDSS (platform) Send - Email Marketing	$ 12,000.00	$ 3,000.00	$ -	$ 3,000.00	$ -	$ -	$ 4,000.00	$ -	$ -	$ -	$ -	$ 4,000.00	$ 26,000.00	$ 14,000.00	12,000.00	85.71%
Sprout Social Analytics	$ 167.00	$ 167.00	$ 167.00	$ 167.00	$ 167.00	$ 167.00	$ 167.00	$ 167.00	$ 167.00	$ 167.00	$ 167.00	$ 167.00	$ 2,004.00	$ 1,188.00	816.00	68.69%
Survey Monkey	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,000.00	(1,000.00)	-100.00%
Monday	$ 57.00	$ 57.00	$ 57.00	$ 57.00	$ 57.00	$ 57.00	$ 57.00	$ 57.00	$ 57.00	$ 57.00	$ 57.00	$ 57.00	$ 684.00	$ 684.00	0.00	0.00%
Tempest Wesbiste hosting	$ 4,800.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 4,800.00	$ 4,800.00	0.00	0.00%
Total By Month 66130	**$ 17,024.00**	**$ 3,224.00**	**$ 224.00**	**$ 3,224.00**	**$ 224.00**	**$ 224.00**	**$ 4,224.00**	**$ 224.00**	**$ 224.00**	**$ 224.00**	**$ 224.00**	**$ 4,224.00**	**$ 33,488.00**	**$ 21,672.00**	11,816.00	54.52%
	$ 1,337,779.50	**$ 129,334.00**	**$ 153,572.00**	**$ 272,186.50**	**$ 353,630.00**	**$ 205,222.00**	**$ 1,219,586.5**	**$ 1,139,834.00**	**$ 109,802.00**	**$ 72,256.50**	**$ 99,707.00**	**$ 523,552.00**	**$ 5,616,462.00**	**$ 5,730,859.05**	(114,397.05)	-2.00%

SALES

Mammoth Lakes Tourism

2025-26 TBID Budget

Expense Accounts	July	August	September	October	November	December	January	February	March	April	May	June	Total	LY $ Totals	$ Change YOY	% Change YOY
Promotional items - 64150-T																
	$ -	$ -	$ 2,000.00	$ -	$ -	$ -	$ -	$ -	$ 2,000.00	$ -	$ -	$ -	$ 4,000.00			
Total by Month 63052-T	$ -	$ -	$ 2,000.00	$ -	$ -	$ -	$ -	$ -	$ 2,000.00	$ -	$ -	$ -	**$ 4,000.00**	**$ 4,000.00**	$0.00	0%
International Sales Missions - 64010-T	$ -	$5,000	$ -	$8,000	$ -	$ -	$5,000	$ -	$7,000	$ -	$10,000	$ -	$ 35,000.00			
Total by Month	$ -	$ 5,000	$ -	$ 8,000	$ -	$ -	$ 5,000	$ -	$ 7,000	$ -	$ 10,000	$ -	**$ 35,000.00**	**$ 30,000.00**	$5,000.00	17%
Lodging- 64041- T	$ -	$ 2,000	$ -	$ 4,000	$ -	$ -	$ 4,000	$ -	$ 4,000	$ -	$ 4,000	$ -	$ 18,000.00			
Total by Month	$ -	$ 2,000	$ -	$ 4,000	$ -	$ -	$ 4,000	$ -	$ 4,000	$ -	$ 4,000	$ -	**$ 18,000.00**	**$ 12,000.00**	$6,000.00	50%
Gas / Milage - 64042-T	$ -	$ 250	$ -	$ 250	$ -	$ -	$ 250	$ -	$ 250	$ -	$ 500	$ -	$ 1,500.00			
Total by Month	$ -	$ 250	$ -	$ 250	$ -	$ -	$ 250	$ -	$ 250	$ -	$ 500	$ -	**$ 1,500.00**	**$ 1,500.00**	$0.00	0%
Airfare - 64043-T	$ -	$ 3,000	$ -	$ 3,000	$ -	$ -	$ 3,000	$ -	$ 3,000	$ -	$ 3,000	$ -	$ 15,000.00			
Total by Month	$ -	$ 3,000	$ -	$ 3,000	$ -	$ -	$ 3,000	$ -	$ 3,000	$ -	$ 3,000	$ -	**$ 15,000.00**	**$ 9,000.00**	$6,000.00	67%
Incidentals - 64044-T	$ -	$ 250	$ -	$ 250	$ -	$ -	$ 250	$ -	$ 250	$ -	$ 500	$ -	$ 1,500.00			
Total by Month	$ -	$ 250	$ -	$ 250	$ -	$ -	$ 250	$ -	$ 250	$ -	$ 500	$ -	**$ 1,500.00**	**$ 1,500.00**	$0.00	0%
Meals - 64050-T	$ -	$ 1,000	$ -	$ 2,000	$ -	$ -	$ 1,000	$ -	$ 2,000	$ -	$ 2,000	$ -	$ 8,000.00			
Total by Month	$ -	$ 1,000	$ -	$ 2,000	$ -	$ -	$ 1,000	$ -	$ 2,000	$ -	$ 2,000	$ -	**$ 8,000.00**	**$ 6,000.00**	$2,000.00	33%
Memberships Dues - 64060-T	$ 4,000	$ 4,000	$ -	$ -	$ -	$ -	$ 4,000	$ -	$ 4,000	$ -	$ -	$ -	$ 16,000.00			
Total by Month	$ 4,000	$ 4,000	$ -	$ -	$ -	$ -	$ 4,000	$ -	$ 4,000	$ -	$ -	$ -	**$ 16,000.00**	**$ 8,000.00**	$8,000.00	100%
Advertising - 64070-T		$ -	$ 2,000	$ -	$ 2,000	$ -		$ -	$ 2,000	$ -	$ 2,000	$ -	$ 8,000.00			
Total by Month	$ -	$ -	$ 2,000	$ -	$ 2,000	$ -	$ -	$ -	$ 2,000	$ -	$ 2,000	$ -	**$ 8,000.00**	**$ 12,000.00**	($4,000.00)	-33%
Printing, Shipping - 64080-T	$ -	$ -	$ 2,500	$ -	$ -	$ -		$ -	$ 1,000	$ -		$ -	$ 3,500.00			
Total by Month	$ -	$ -	$ 2,500	$ -	$ -	$ -	$ -	$ -	$ 1,000	$ -	$ -	$ -	**$ 3,500.00**	**$ 7,500.00**	($4,000.00)	-53%
Sponsorships - 64100 -T	$ 3,500	$ -	$ 500	$ 3,500	$ 500	$ -	$ 500	$ -	$ 500	$ -	$ -	$ -	$ 9,000.00			
Total by Month	$ 3,500	$ -	$ 500	$ 3,500	$ 500	$ -	$ 500	$ -	$ 500	$ -	$ -	$ -	**$ 9,000.00**	**$ 27,000.00**	($18,000.00)	-67%
Agency Fees - 64090-T													$ -			
Black Diamond (UK)	$ 70,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 70,000.00	$ 70,000.00	$0.00	0%
Gate 7 (Australia)	$ 90,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 90,000.00	$ 90,000.00	$0.00	0%
MSI (Germany)	$ 35,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 35,000.00	$ 35,000.00	$0.00	0%
AviaReps (Italy / Spain)	$ 30,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 30,000.00	$ 30,000.00	$0.00	0%
Sartha Global (India)	$ 45,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 45,000.00	$ 45,000.00	$0.00	0%
Chinese, Mexico,Canada projects	$ 25,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 25,000.00	$ 75,000.00	($50,000.00)	
Altantic Link (Scandinavian Agency)	$ 25,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 25,000.00	$ 25,000.00	$0.00	0%
													$ -			
Total by Month 63052-T	$ 320,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 320,000.00**	**$ 370,000.00**	($50,000.00)	-14%
Fam Trips - 64110-T													$ -			
Airfare / Airport Transfers	$ -	$ -	$ 500.00	$ 500.00	$ -	$ -	$ 500.00	$ 500.00		$ 500.00	$ 500.00	$ -	$ 3,000.00	$ 3,000.00	$0.00	0%
Rooms	$ -	$ 500.00	$ 1,000.00	$ 1,000.00	$ -	$ -	$ 2,000.00	$ 2,000.00	$ 1,000.00	$ 1,000.00	$ 500.00	$ -	$ 9,000.00	$ 8,500.00	$500.00	6%
Meals	$ -	$ -	$ 1,000.00	$ 1,000.00	$ -	$ -	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ -	$ 7,000.00	$ 6,500.00	$500.00	8%
Activities	$ -	$ -	$ 500.00	$ 500.00	$ -	$ -	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ -	$ 3,500.00	$ 3,500.00	$0.00	0%
												$ -				
Total by Month 64110-T	$ -	$ 500.00	$ 3,000.00	$ 3,000.00	$ -	$ -	$ 4,000.00	$ 4,000.00	$ 2,500.00	$ 3,000.00	$ 2,500.00	$ -	**$ 22,500.00**	**$ 21,500.00**	$1,000.00	5%
	$ 327,500.00	**$ 16,000.00**	**$ 10,000.00**	**$ 24,000.00**	**$ 2,500.00**	**$ -**	**$ 22,000.00**	**$ 4,000.00**	**$ 28,500.00**	**$ 3,000.00**	**$ 24,500.00**	**$ -**	**$ 462,000.00**	**$ 510,000.00**	**($48,000.00)**	**-9%**

COMMUNICATIONS/PR

Mammoth Lakes Tourism

2025-26 TBID Budget

Expense Accounts	July	August	September	October	November	December	January	February	March	April	May	June	Total	LY $ Totals	$ Change YOY	% Change YOY
FAM Airfare - 65011	$ 1,000.00	$ 1,000.00	$ -	$ -	$ -	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ -	$ -	$ -	$ 6,000.00			
Total by Month 65011-T	$ 1,000.00	$ 1,000.00	$ -	$ -	$ -	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ -	$ -	$ -	**$ 6,000.00**	**$ 6,000.00**	0.00	0%
FAM Lodging - 65012	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 18,000.00			
Total by Month 65011-T	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	$ 1,500.00	**$ 18,000.00**	**$ 18,000.00**	0.00	0%
FAM Meals - 65013	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 12,000.00			
Total by Month 65011-T	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	$ 1,000.00	**$ 12,000.00**	**$ 12,000.00**	0.00	0%
FAM Transportation - 65015	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 6,000.00			
Total by Month 65011-T	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	**$ 6,000.00**	**$ 6,000.00**	0.00	0%
Ambassador Fees - 65016	$ 500.00	$ -	$ -	$ 500.00	$ -	$ -	$ 500.00	$ -	$ -	$ 500.00	$ -	$ -	$ 2,000.00			
Total by Month 65011-T	$ 500.00	$ -	$ -	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ -	$ 500.00	$ -	$ -	**$ 3,500.00**	**$ 6,000.00**	(2,500.00)	-42%
STAFF Lodging - 65012	$ -	$ -	$ -	$ 800.00	$ -	$ -	$ 800.00	$ 800.00	$ 800.00	$ 800.00	$ -	$ -	$ 4,000.00			
Total by Month	$ -	$ -	$ -	$ 800.00	$ -	$ -	$800	$800	$ 800.00	$800	$ -	$0	**$ 4,000.00**	**$ 4,000.00**	0.00	0%
STAFF Gas/Mileage - 65022	$ -	$ -	$ -	$ 500.00	$ -	$ -	$ -	$ -	$ 500.00	$ -	$ -	$ -	$ 1,000.00			
Total by Month	$ -	$ -	$ -	$ 500.00	$ -	$ -	$ -	$ -	$ 500.00	$ -	$ -	$ -	**$ 1,000.00**	**$ 2,400.00**	(1,400.00)	-58%
STAFF Airfare - 65023	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,000.00	$ 1,000.00	$ -	$ 1,000.00	$ -	$ -	$ 3,000.00			
Total by Month	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,000.00	$ 1,000.00	$ -	$ 1,000.00	$ -	$ -	**$ 3,000.00**	**$ 2,500.00**	500.00	20%
STAFF Transportation - 65028	$ -	$ -	$ -	$ 150.00	$ -	$ -	$ 150.00	$ 150.00	$ -	$ 150.00	$ -	$ -	$ 600.00			
Total by Month	$ -	$ -	$ -	$ 150.00	$ -	$ -	$ 150.00	$ 150.00	$ -	$ 150.00	$ -	$ -	**$ 600.00**	**$ 600.00**	0.00	0%
STAFF Meals - 65030	$ 50.00	$ 50.00	$ 50.00	$ 200.00	$ 50.00	$ 50.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 50.00	$ 50.00	$ 1,350.00			
Total by Month	$ 50.00	$ 50.00	$ 50.00	$ 200.00	$ 50.00	$ 50.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 50.00	$ 50.00	**$ 1,350.00**	**$ 1,350.00**	0.00	0%
Press Events - 65090																
California	$ -	$ -	$ -	$ 1,500.00	$ -	$ 1,000.00	$ -		$ -	$ 1,500.00	$ -	$ -	$ 4,000.00	$ 3,849.00		
National	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,500.00	$ 1,500.00	$ -	$ -	$ -	$ -	$ 3,000.00	$ 3,000.00		
Total by Month	$ -	$ -	$ -	$ 1,500.00	$ -	$ 1,000.00	$ 1,500.00	$ 1,500.00	$ -	$ 1,500.00	$ -	$ -	**$ 7,000.00**	**$ 6,849.00**	151.00	2%
Dues/Subscriptions - 65040																
SATW	$ -	$ -	$ -	$ -	$ -	$ -	$ 350.00	$ -	$ -	$ -	$ -	$ -	$ 350.00	$ 350.00		
PRSA	$ -	$ -	$ -	$ -	$ -	$ -		$ -	$ -	$ -	$ 175.00	$ -	$ 175.00	$ 175.00		
Total by Month	$ -	$ -	$ -	$ -	$ -	$ -	$ 350.00	$ -	$ -	$ -	$ 175.00	$ -	**$ 525.00**	**$ 525.00**	0.00	0%

Sponsorship - 65050																
Mammoth Track Club and California Fall Colors	$ 4,000.00	$ -	$ -	$ -	$ 10,000.00	$ 10,000.00	$ 10,000.00	$ -	$ -	$ -	$ -	$ -	$ 34,000.00			
Total by Month	$ 4,000.00	$ -	$ -	$ -	$ 10,000.00	$ 10,000.00	$ 10,000.00	$ -	$ -	$ -	$ -	$ -	**$ 34,000.00**	**$ 34,000.00**	0.00	0%
Agency - 65080																
Agency Fee	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 84,000.00			
Agency Costs	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
Total by Month	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	$ 7,000.00	**$ 84,000.00**	**$ 84,000.00**	0.00	0%
Crib Condo Expenses - 65200																
HOA	$ 1,150.00	$ 1,150.00	$ 1,150.00	$ 1,150.00	$ 1,150.00	$ 1,150.00	$ 1,150.00	$ 1,150.00	$ 1,150.00	$ 1,150.00	$ 1,150.00	$ 1,150.00	$ 13,800.00	$ 12,480.00		
Insurance	$ 400.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,000.00	$ -	$ -	$ -	$ 1,400.00	$ 1,400.00		
Property Taxes	$ 6,500.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 6,500.00	$ 6,500.00		
Repairs and Maintenance	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 5,400.00	$ 7,200.00		
Supplies	$ -	$ -	$ -	$ -	$ -	$ -	$ 100.00	$ 100.00	$ 100.00	$ -	$ -	$ -	$ 300.00	$ 300.00		
Utilities	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 450.00	$ 5,400.00	$ 5,400.00		
Crib Condo Expenses Other	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -		
Total by Month	$ 8,950.00	$ 2,050.00	$ 2,050.00	$ 2,050.00	$ 2,050.00	$ 2,050.00	$ 2,150.00	$ 2,150.00	$ 3,150.00	$ 2,050.00	$ 2,050.00	$ 2,050.00	**$ 32,800.00**	**$ 33,280.00**	(480.00)	-1%
Promotional - 65060																
Promotional Items / Gifts					$ -		$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,500.00		
utreach and Education (Community Coffee)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 12,000.00		
Trail Magic Promotion	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,000.00	$ -	$ 1,000.00	$ 2,400.00		
Influencer Fees	$ 3,575.00	$ 3,575.00	$ 3,575.00	$ 3,575.00	$ 3,575.00	$ 3,575.00	$ 3,575.00	$ 3,575.00	$ 3,575.00	$ 3,575.00	$ 3,575.00	$ 3,575.00	$ 42,900.00	$ 66,000.00		
Video/Photography	$ 750.00	$ -	$ -	$ 750.00	$ -	$ -	$ 750.00	$ -	$ -	$ 750.00	$ -	$ -	$ 3,000.00	$ 9,000.00		
Total by Month 65060-T	$ 4,325.00	$ 3,575.00	$ 3,575.00	$ 4,325.00	$ 3,575.00	$ 3,575.00	$ 4,325.00	$ 3,575.00	$ 3,575.00	$ 4,325.00	$ 4,575.00	$ 3,575.00	**$ 46,900.00**	**$ 90,900.00**	(44,000.00)	-48%
	$ 28,825.00	**$ 16,675.00**	**$ 15,675.00**	**$ 20,025.00**	**$ 26,175.00**	**$ 28,175.00**	**$ 31,975.00**	**$ 20,875.00**	**$ 19,225.00**	**$ 20,525.00**	**$ 16,850.00**	**$ 15,675.00**	**$ 260,675.00**	$ 308,404.00	(47,729.00)	-15%

SPECIAL EVENTS

Mammoth Lakes Tourism

2025-26 TBID Budget

Expense Accounts	July	August	September	October	November	December	January	February	March	April	May	June	Total	LY $ Totals	$ Change YOY	% Change YOY
Advertising - 67135																
Laura Patterson Design Work	$ -	$ -	$ -	$ -	$ -	$ 250.00	$ -	$ -	$ -	$ 250.00	$ -	$ -	**$ 500.00**	$ -	$500.00	
Large Events Poster Printing (300 qty)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**	$ -	$0.00	
Events Brochure Distributon - Certified 50K	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 3,000.00	$ -	$ -	$ -	**$ 3,000.00**	$ 3,000.00	$0.00	
Events Brochure Printing	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 5,000.00	$ -	$ -	$ -	**$ 5,000.00**	$ 5,000.00	$0.00	
Campground Host Program	$ -	$ -	$ -	$ -	$ -		$ -	$ -	$ -	$ -	$ -	$ -	**$ -**	$ -	$0.00	
Promotional Items	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**	$ -	$0.00	
Local Print/Radio/Other for Events	$ 5,000.00	$ 5,000.00	$ 2,500.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 2,500.00	$ 2,500.00	**$ 17,500.00**	$ 20,000.00	($2,500.00)	-13%
Mammoth Lakes Music Series	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**	$ -	$0.00	
Targeted Advertising	$ 2,350.00	$ 2,350.00	$ 2,350.00	$ -	$ -	$ -	$ -	$ -	$ -	$ 4,000.00	$ 4,000.00	$ 4,000.00	**$ 19,050.00**	$ 2,000.00	$17,050.00	853%
Event Surveys	$ 1,500.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 1,500.00**	$ 20,000.00	($18,500.00)	-93%
	$ 8,850.00	**$ 7,350.00**	**$ 4,850.00**	**$ -**	**$ -**	**$ 250.00**	**$ -**	**$ -**	**$ 8,000.00**	**$ 4,250.00**	**$ 6,500.00**	**$ 6,500.00**	**$ 46,550.00**	**$ 50,000.00**	($3,450.00)	-7%

COMMUNITY ENGAGEMENT

Mammoth Lakes Tourism

2025-26 TBID Budget

Expense Accounts	July	August	September	October	November	December	January	February	March	April	May	June	Total	LY $ Totals	$ Change YOY	% Change YOY
Community Engagement - 69000-T														$ 67,800.00		
Outreach																
Community Nights (skate nights, other)	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	$ 500.00	**$ 6,000.00**			
Community Coffee	$ 650.00	$ 650.00	$ 650.00	$ 650.00	$ 650.00	$ 650.00	$ 650.00	$ 650.00	$ 650.00	$ 650.00	$ 650.00	$ 650.00	**$ 7,800.00**			
Mobilozophy platform	$ -	$ -	$ -	$ 1,800.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 1,800.00**			
Meals	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	$ 200.00	**$ 2,400.00**			
Industry Trainings & Meetings																
CalTravel Summit	$ -	$ -	$ -	$ 1,199.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 1,199.00**			
Outlook Forum	$ -	$ 849.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 849.00**			
CalTravel Advocacy Day	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**			
Yosemite Gateway Partners	$ 25.00	$ -	$ 25.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 50.00**			
Lodging																
CalTravel Summit	$ -	$ -	$ -	$ 1,300.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 1,300.00**			
Outlook Forum	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,200.00	$ -	$ -	$ -	**$ 1,200.00**			
CalTravel Advocacy Day	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 1,100.00	$ -	**$ 1,100.00**			
LA Kings Mammoth Lakes Road Trip	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 500.00	$ -	$ -	$ -	**$ 500.00**			
Travel expenses																
Gas/Mileage	$ -	$ -	$ -	$ 170.00	$ -	$ -	$ -	$ -	$ 675.00	$ -	$ 400.00	$ -	**$ 1,245.00**			
Meals	$ -	$ -	$ -	$ 200.00	$ -	$ -	$ -	$ -	$ 350.00		$ 200.00	$ -	**$ 750.00**			
Parking	$ -	$ -	$ -	$ 100.00	$ -	$ -	$ -	$ -	$ 250.00	$ -	$ 150.00	$ -	**$ 500.00**			
Marketing - 69020-T																
Community Engagement campaign local	$ 2,000.00	$ 2,000.00	$ 3,000.00	$ 3,000.00	$ 3,000.00	$ 3,000.00	$ 3,000.00	$ 3,000.00	$ 3,000.00	$ 3,000.00	$ 3,000.00	$ 3,000.00	**$ 34,000.00**			
Abbi Agency - Community engagement	$ -	$ -	$ 35,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 35,000.00**			
Social ads	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	**$ 600.00**			
Research - 69030-T														$ -	$0.00	
Destination Think dues	$ 12,500.00	$ -	$ -	$ -	$ -	$ -	$ 12,500.00	$ -	$ -	$ -	$ -	$ -	**$ 25,000.00**	$ -	$25,000.00	
Future Partners - resident sentiment survey	$ -	$ -	$ -	$ 11,000.00	$ -	$ -	$ -	$ 11,000.00	$ -	$ -	$ -	$ -	**$ 22,000.00**	$ -	$22,000.00	
The Shipyard - resident sentiment agency fee	$ -	$ -	$ -	$ -	$ -	$ 5,000.00	$ -	$ -	$ -	$ -	$ -	$ -	**$ 5,000.00**	$ -	$5,000.00	
Production																
Annual Report - printing/shipping	$ -	$ -	$ -	$ -	$ -	$ 7,000.00	$ -	$ -	$ -	$ -	$ -	$ -	**$ 7,000.00**			
Resident sentiment posters	$ -	$ -	$ -	$ -	$ 1,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 1,000.00**			
Community night posters	$ -	$ -	$ -	$ 1,000.00	$ -	$ -	$ -	$ 1,000.00	$ -	$ -	$ -	$ -	**$ 2,000.00**			
Sponsorships																
Chamber of Commerce gala	$ -	$ -	$ 5,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 5,000.00**			
Clean Up the Lake	$ -	$ 25,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 25,000.00**			
Mammoth Lakes History Museum - History	$ 15,800.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 15,800.00**			
Stewardship partnerships (Trashy	$ 100.00	$ 100.00	$ 1,100.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	$ 50.00	**$ 1,750.00**			
CWC support placeholder	$ -			$ -			$ -			$ -			**$ -**			
Supplies - 69040-T																
TEC Color Craft - Locals' sticker	$ -	$ -	$ -	$ -	$ 3,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 3,000.00**			
Outreach events supplies	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	$ 100.00	**$ 1,200.00**			
	$ 31,925.00	**$ 29,449.00**	**$ 45,625.00**	**$ 21,319.00**	**$ 8,550.00**	**$ 16,550.00**	**$ 17,050.00**	**$ 16,550.00**	**$ 7,525.00**	**$ 4,550.00**	**$ 6,400.00**	**$ 4,550.00**	**$ 210,043.00**	**$ 67,800.00**	$142,243.00	210%

ANTICIPATED TBID REVENUE
Mammoth Lakes Tourism
2025-26 TBID Budget

	July	August	September	October	November	December	January	February	March	April	May	June	Total	LY $ Totals	$ Change YOY	% Change YOY
Lodging	$ 175,000	$ 150,000	$ 105,000	$ 80,000	$ 80,000	$ 290,000	$ 350,000	$ 360,000	$ 315,000	$ 170,000	$ 90,000	$ 110,000	**$ 2,275,000**	$ 2,085,000	190,000.00	9%
Retail	$ 135,000	$ 120,000	$ 80,000	$ 65,000	$ 95,000	$ 180,000	$ 200,000	$ 200,000	$ 185,000	$ 125,000	$ 85,000	$ 115,000	**$ 1,585,000**	$ 1,577,800	7,200.00	0%
Restaurant	$ 120,000	$ 115,000	$ 85,000	$ 65,000	$ 85,000	$ 175,000	$ 185,000	$ 210,000	$ 180,000	$ 115,000	$ 60,000	$ 80,000	**$ 1,475,000**	$ 1,389,200	85,800.00	6%
Ski Area	$ 60,000	$ 70,000	$ 50,000	$ 35,000	$ 140,000	$ 390,000	$ 390,000	$ 390,000	$ 325,000	$ 150,000	$ 35,000	$ 30,000	**$ 2,065,000**	$ 1,690,000	375,000.00	22%
TBID Segment Revenue	**$ 490,000**	**$ 455,000**	**$ 320,000**	**$ 245,000**	**$ 400,000**	**$ 1,035,000**	**$ 1,125,000**	**$ 1,160,000**	**$ 1,005,000**	**$ 560,000**	**$ 270,000**	**$ 335,000**	**$ 7,400,000**	$ 6,742,000	658,000.00	10%
TBID Penalties & Interest	$ 2,500	$ 4,500	$ 5,500	$ 4,500	$ 4,500	$ 4,500	$ 8,500	$ 9,000	$ 6,500	$ 3,500	$ 2,500	$ 3,500	**$ 59,500**			
TBID Tiers 1 & 2	$ -	$ -	$ -	$ -	$ -	$ 3,000	$ 4,750	$ 750	$ -	$ -	$ -	$ -	**$ 8,500**			
TBID Interest on Investments	$ -	$ 1,100	$ -	$ 3,500	$ 1,200	$ 4,750	$ 7,000	$ 8,000	$ 6,000	$ 2,000	$ 1,000	$ 1,000	**$ 35,550**			
TBID Prior Year Payments	$ 15,000	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ 15,000**			
Outside Air Subsidy Funds	$ -	$ -	$ -	$ -	$ 510,000	$ -	$ -	$ -	$ -	$ -	$ -	$ 550,000	**$ 1,060,000**			
TBID Reserve Use to Balance Budget	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**	$ 1,441,505	(1,441,505.00)	-100%
TOTAL	$ 997,500	$ 915,600	$ 645,500	$ 498,000	$ 1,315,700	$ 2,082,250	$ 2,270,250	$ 2,337,750	$ 2,022,500	$ 1,125,500	$ 543,500	$ 1,224,500	**$ 8,578,550**	$ 7,741,505	837,045.00	11%
TBID Reserve Funding (Money Market)	**1,756,791.00**												**$ 1,756,791**			