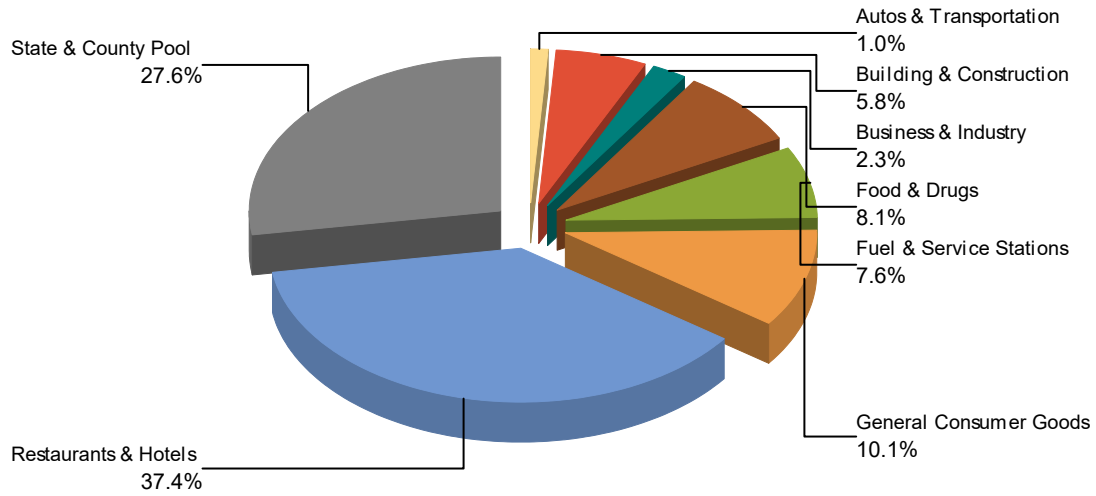
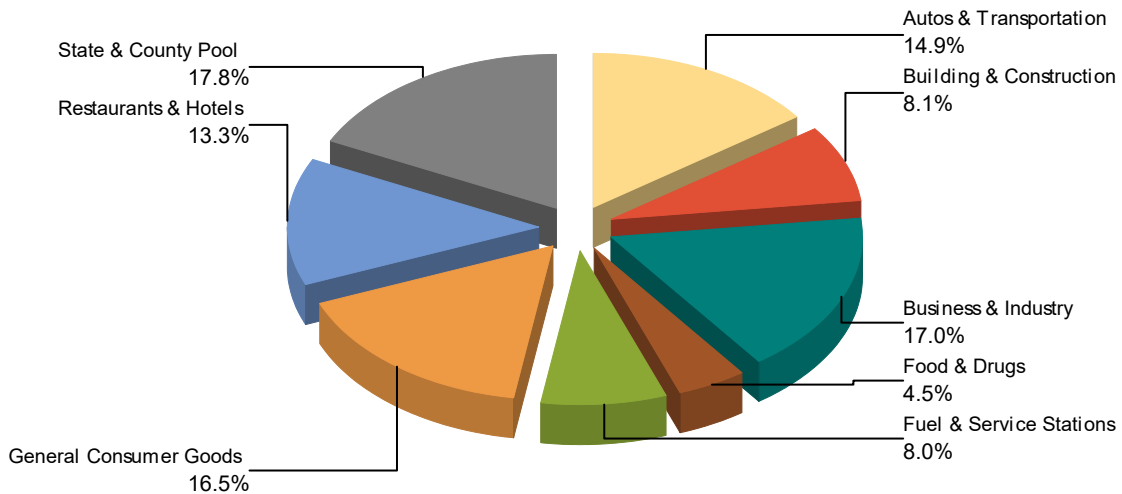


Town of Mammoth Lakes



HdL Client Database Statewide Totals





	ACTUAL RECEIPTS			ADJUSTED FOR ECONOMIC DATA		
	2024	2023	% Change	2024	2023	% Change
Amador County						
Autos And Transportation	324,182	335,123	-3.3%	318,287	331,801	-4.1%
Building And Construction	833,669	908,851	-8.3%	827,813	909,633	-9.0%
Business And Industry	562,765	598,754	-6.0%	547,511	585,056	-6.4%
Food And Drugs	451,818	434,635	4.0%	438,712	448,381	-2.2%
Fuel And Service Stations	717,081	769,071	-6.8%	739,937	773,681	-4.4%
General Consumer Goods	825,216	870,555	-5.2%	815,665	864,945	-5.7%
Restaurants And Hotels	804,830	812,459	-0.9%	801,376	786,922	1.8%
Transfers & Unidentified	32,435	18,636	74.0%	26,791	15,258	75.6%
County & State Pool	1,446,140	1,436,683	0.7%	1,492,727	1,470,339	1.5%
	5,998,137	6,184,766	-3.0%	6,008,819	6,186,017	-2.9%
Inyo County						
Autos And Transportation	364,715	408,959	-10.8%	369,440	408,078	-9.5%
Building And Construction	430,303	479,765	-10.3%	429,997	480,852	-10.6%
Business And Industry	188,148	279,047	-32.6%	181,009	255,018	-29.0%
Food And Drugs	380,929	405,465	-6.1%	377,561	403,252	-6.4%
Fuel And Service Stations	1,304,300	1,205,255	8.2%	1,215,502	1,312,900	-7.4%
General Consumer Goods	297,599	289,889	2.7%	285,705	299,721	-4.7%
Restaurants And Hotels	871,192	849,710	2.5%	850,010	810,225	4.9%
Transfers & Unidentified	13,441	13,850	-3.0%	11,084	7,614	45.6%
County & State Pool	1,335,371	1,023,221	30.5%	1,357,041	1,045,482	29.8%
	5,185,998	4,955,160	4.7%	5,077,350	5,023,141	1.1%
Mariposa County						
Autos And Transportation	43,295	46,358	-6.6%	43,123	41,578	3.7%
Building And Construction	137,201	151,391	-9.4%	128,828	148,613	-13.3%
Business And Industry	116,482	103,735	12.3%	112,127	103,975	7.8%
Food And Drugs	205,947	209,520	-1.7%	199,232	211,533	-5.8%
Fuel And Service Stations	370,517	399,807	-7.3%	370,488	368,083	0.7%
General Consumer Goods	73,239	73,362	-0.2%	71,751	72,222	-0.7%
Restaurants And Hotels	1,205,399	1,290,971	-6.6%	1,197,842	1,044,493	14.7%
Transfers & Unidentified	3,330	2,534	31.4%	166	527	-68.6%
County & State Pool	708,016	708,330	0.0%	722,358	718,382	0.6%
	2,863,425	2,986,008	-4.1%	2,845,914	2,709,405	5.0%
Mono County						
Autos And Transportation	42,773	43,303	-1.2%	42,000	43,538	-3.5%
Building And Construction	339,548	339,201	0.1%	337,671	332,099	1.7%
Business And Industry	115,813	99,099	16.9%	101,087	98,677	2.4%
Food And Drugs	392,400	355,144	10.5%	361,433	389,489	-7.2%
Fuel And Service Stations	470,937	470,999	0.0%	456,284	481,390	-5.2%
General Consumer Goods	429,845	455,390	-5.6%	415,226	451,643	-8.1%
Restaurants And Hotels	1,608,477	1,607,230	0.1%	1,600,476	1,594,100	0.4%
Transfers & Unidentified	10,145	11,873	-14.6%	5,789	10,535	-45.1%
County & State Pool	1,285,371	1,217,220	5.6%	1,301,004	1,231,379	5.7%
	4,695,310	4,599,459	2.1%	4,620,969	4,632,850	-0.3%
Tuolumne County						
Autos And Transportation	1,069,863	1,145,654	-6.6%	1,072,917	1,141,535	-6.0%
Building And Construction	1,493,881	1,474,168	1.3%	1,487,338	1,468,461	1.3%
Business And Industry	663,525	574,526	15.5%	648,868	575,280	12.8%
Food And Drugs	643,218	676,114	-4.9%	629,948	692,015	-9.0%
Fuel And Service Stations	1,403,930	1,347,567	4.2%	1,338,361	1,430,413	-6.4%
General Consumer Goods	1,424,250	1,578,139	-9.8%	1,458,706	1,504,055	-3.0%
Restaurants And Hotels	1,268,341	1,243,815	2.0%	1,252,975	1,234,808	1.5%
Transfers & Unidentified	59,202	31,417	88.4%	37,295	41,957	-11.1%
County & State Pool	2,135,596	2,171,479	-1.7%	2,186,403	2,211,427	-1.1%
	10,161,806	10,242,877	-0.8%	10,112,810	10,299,950	-1.8%
*Sierras Totals						
Autos And Transportation	1,844,828	1,979,396	-6.8%	1,845,767	1,966,530	-6.1%
Building And Construction	3,234,602	3,353,377	-3.5%	3,211,646	3,339,658	-3.8%
Business And Industry	1,646,733	1,655,162	-0.5%	1,590,601	1,618,005	-1.7%
Food And Drugs	2,074,313	2,080,877	-0.3%	2,006,886	2,144,670	-6.4%
Fuel And Service Stations	4,266,766	4,192,698	1.8%	4,120,573	4,366,467	-5.6%
General Consumer Goods	3,050,148	3,267,334	-6.6%	3,047,053	3,192,586	-4.6%
Restaurants And Hotels	5,758,239	5,804,185	-0.8%	5,702,678	5,470,547	4.2%
Transfers & Unidentified	118,553	78,309	51.4%	81,125	75,891	6.9%
County & State Pools	6,910,494	6,556,932	5.4%	7,059,533	6,677,009	5.7%
	28,904,676	28,968,270	-0.2%	28,665,862	28,851,363	-0.6%

* Based on partial data

SIERRAS

ACTUAL/ADJUSTED COMPARISON - BY COUNTY AND MAJOR INDUSTRY GROUP

	ACTUAL RECEIPTS			ADJUSTED FOR ECONOMIC DATA		
	2024	2023	% Change	2024	2023	% Change
*HdL State Totals						
Autos And Transportation	1,366,317,179	1,432,546,565	-4.6%	1,360,067,787	1,432,085,058	-5.0%
Building And Construction	738,786,430	759,517,017	-2.7%	736,972,443	755,674,535	-2.5%
Business And Industry	1,622,825,642	1,599,690,243	1.4%	1,549,992,728	1,525,519,371	1.6%
Food And Drugs	432,372,336	414,810,806	4.2%	413,640,921	424,595,700	-2.6%
Fuel And Service Stations	729,118,579	778,206,468	-6.3%	730,689,989	784,847,151	-6.9%
General Consumer Goods	1,513,938,561	1,568,789,172	-3.5%	1,510,163,958	1,541,532,015	-2.0%
Restaurants And Hotels	1,227,680,966	1,198,478,320	2.4%	1,210,635,559	1,191,432,275	1.6%
Transfers & Unidentified	22,545,399	15,002,552	50.3%	15,140,151	13,843,984	9.4%
County & State Pools	1,593,304,728	1,552,495,437	2.6%	1,632,493,001	1,600,064,879	2.0%
	9,246,889,819	9,319,536,581	-0.8%	9,159,796,537	9,269,594,968	-1.2%

* Based on partial data



MONO COUNTY ALL AGENCIES

SALES TAX TRENDS FOR ALL AGENCIES - BY CALENDAR YEAR

Agency allocations reflect "point of sale" receipts

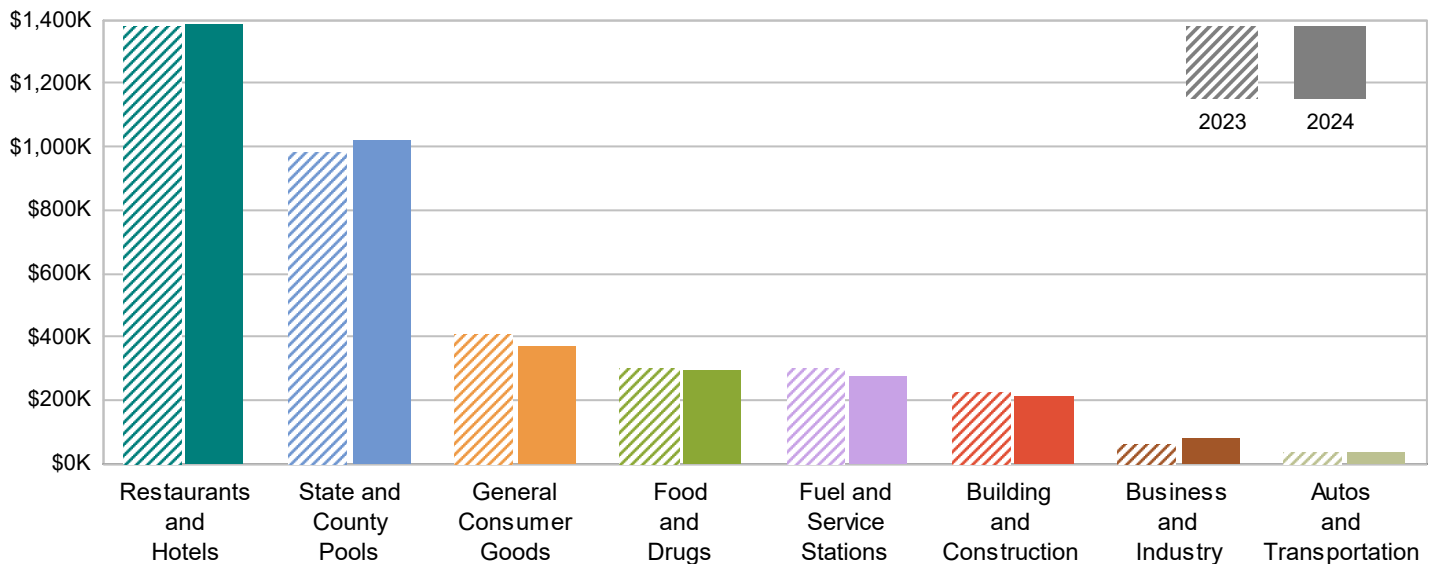
Agency Name	Count	Current Year 2024	Prior Year 2023	Share of County Pool	Actual Receipts % Change	Adjusted % Change
Mono Co. Uninc	252	699,561	623,877	20.5%	+ 12.1%	- 2.7%
Mammoth Lakes	442	2,710,377	2,758,361	79.5%	- 1.7%	- 2.3%
Totals	694	3,409,938	3,382,239	100.0%	+ 0.8%	- 2.4%
Mono Pool	4,462	1,283,212	1,215,111		+ 5.6%	+ 5.7%

TOWN OF MAMMOTH LAKES

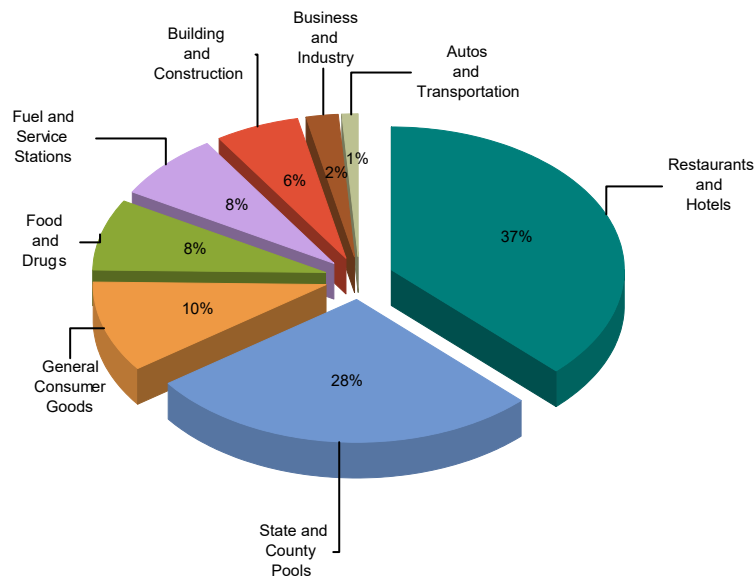
MAJOR INDUSTRY GROUPS

Major Industry Group	Count	2024	2023	\$ Change	% Change
Restaurants and Hotels	116	1,383,132	1,379,783	3,349	0.2%
State and County Pools	-	1,018,767	981,132	37,635	3.8%
General Consumer Goods	155	374,108	409,753	(35,645)	-8.7%
Food and Drugs	17	299,873	305,777	(5,904)	-1.9%
Fuel and Service Stations	20	281,673	304,581	(22,907)	-7.5%
Building and Construction	23	214,573	229,744	(15,171)	-6.6%
Business and Industry	80	83,246	63,901	19,346	30.3%
Autos and Transportation	16	38,479	40,654	(2,175)	-5.3%
Transfers & Unidentified	15	192	5,023	(4,832)	-96.2%
Total	442	3,694,043	3,720,347	(26,304)	-0.7%

2023 Compared To 2024



2024 Percent of Total



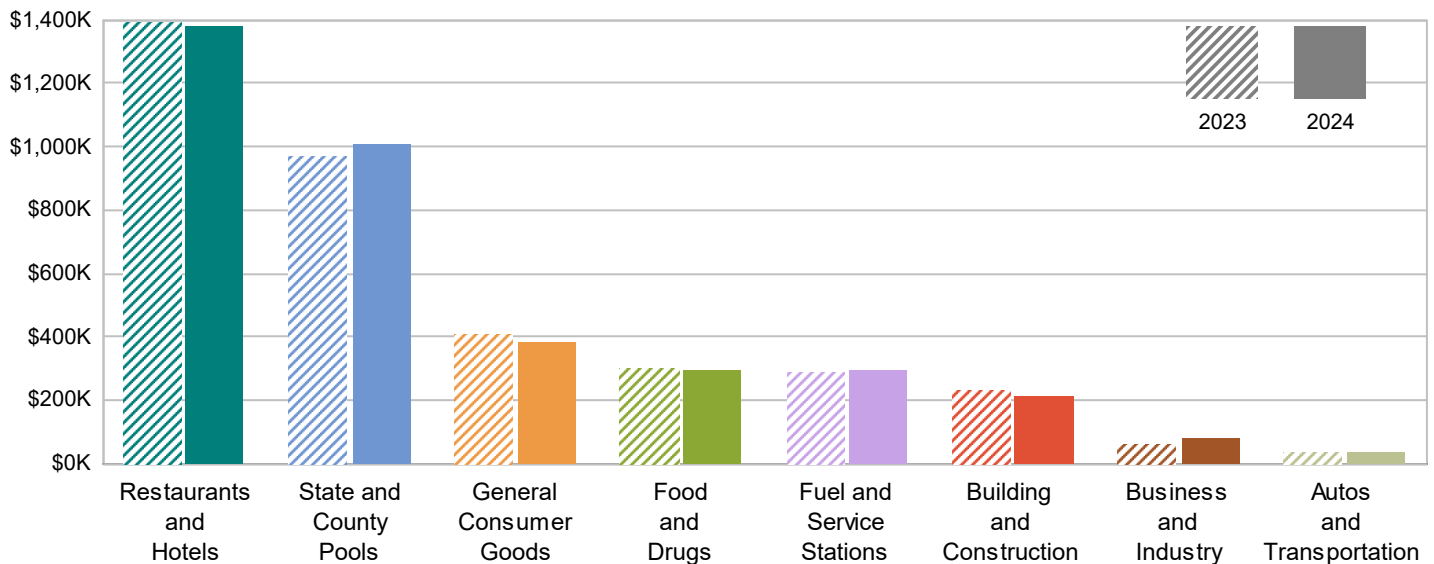


TOWN OF MAMMOTH LAKES

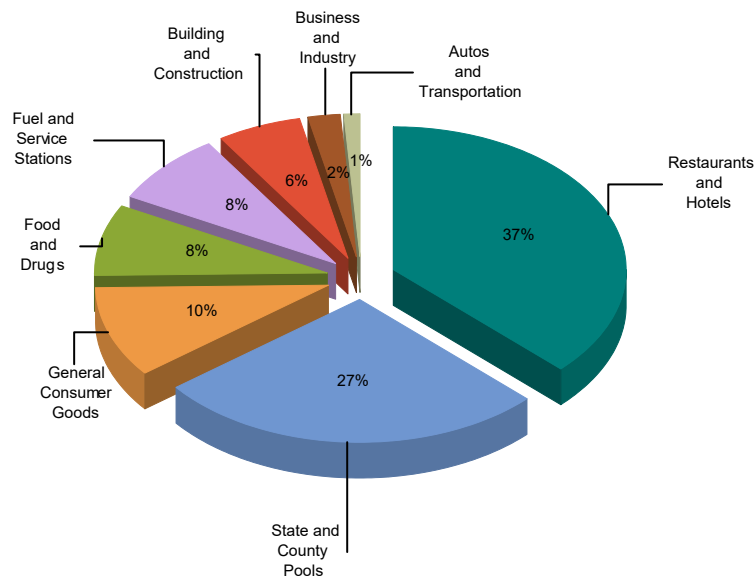
MAJOR INDUSTRY GROUPS

Major Industry Group	Count	2024	2023	\$ Change	% Change
Restaurants and Hotels	116	1,382,288	1,394,455	(12,166)	-0.9%
State and County Pools	-	1,008,390	972,650	35,740	3.7%
General Consumer Goods	155	388,367	413,552	(25,185)	-6.1%
Food and Drugs	17	299,625	305,557	(5,933)	-1.9%
Fuel and Service Stations	20	296,468	294,967	1,501	0.5%
Building and Construction	23	215,761	235,788	(20,027)	-8.5%
Business and Industry	80	83,481	67,798	15,683	23.1%
Autos and Transportation	16	39,864	40,454	(590)	-1.5%
Transfers & Unidentified	15	4,524	5,790	(1,267)	-21.9%
Total	442	3,718,768	3,731,012	(12,244)	-0.3%

2023 Compared To 2024



2024 Percent of Total





TOWN OF MAMMOTH LAKES

MAJOR GROUP HISTORICAL PERCENT CHANGES

Agency Name	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Autos & Transportation	-7.14	2.98	2.74	14.03	5.61	-0.01	13.60	-29.84	24.42	34.98	-9.59	-5.35
Mono County	-5.03	12.81	0.06	12.14	8.19	-2.05	12.94	-27.49	26.15	35.04	-13.90	-3.53
HdL State PoS	10.02	8.13	10.20	5.30	3.63	4.50	-0.94	-3.65	25.29	8.36	-2.96	-5.03
Building & Construction	15.39	0.40	4.68	8.49	11.58	-0.96	-0.91	9.68	13.12	58.12	-14.29	-6.60
Mono County	27.89	26.60	9.81	1.06	22.76	-14.95	2.49	2.42	27.62	53.33	-10.02	1.68
HdL State PoS	11.28	7.40	9.72	3.67	7.10	9.73	-0.85	4.75	13.26	9.50	-4.78	-2.47
Business & Industry	32.95	-23.13	-7.53	33.98	24.59	50.41	-46.03	28.50	19.97	76.87	-38.80	30.27
Mono County	112.25	9.49	45.25	-15.31	-24.71	48.60	1.01	15.39	22.41	60.70	-54.73	2.44
HdL State PoS	2.42	3.19	5.69	1.77	1.28	4.73	3.93	8.31	21.07	11.20	0.14	1.61
Food & Drugs	9.78	-2.01	2.77	10.27	-0.76	1.30	19.63	4.42	8.94	7.64	-8.85	-1.93
Mono County	11.80	5.86	5.01	10.14	2.86	3.22	18.46	6.16	12.95	4.46	-3.35	-7.20
HdL State PoS	2.89	3.31	3.56	2.91	2.53	4.50	2.68	10.83	4.56	2.47	-1.88	-2.58
Fuel & Service Stations	-6.01	3.22	-6.92	-4.57	4.18	35.30	5.05	-21.59	29.35	19.30	1.35	-7.52
Mono County	11.64	52.89	-2.70	3.11	2.48	25.53	0.69	-21.98	23.15	17.95	-1.96	-5.22
HdL State PoS	-2.55	-1.68	-16.78	-11.45	11.61	16.30	0.47	-27.64	42.19	29.57	-10.66	-6.90
General Consumer Goods	4.47	3.79	-9.96	8.68	1.33	5.24	5.39	-19.79	36.09	9.95	-8.38	-8.70
Mono County	6.29	12.69	-11.73	10.99	0.49	3.81	5.16	-18.15	34.50	8.83	-6.27	-8.06
HdL State PoS	3.81	2.26	3.07	0.86	1.03	2.28	-1.33	-16.49	28.56	4.72	-3.34	-2.03
Restaurants & Hotels	9.16	-0.93	7.53	22.48	12.64	-1.46	5.96	-39.41	46.21	36.86	6.47	0.24
Mono County	12.63	16.77	6.86	20.23	11.76	-0.80	5.57	-37.65	45.09	33.85	4.33	0.40
HdL State PoS	6.32	7.86	8.31	6.38	5.20	4.99	3.93	-30.68	37.80	19.30	5.20	1.61
County & State Pools	0.94	0.23	7.60	10.88	18.81	6.29	21.18	12.42	20.82	-0.43	20.57	3.84
Mono County	-2.68	2.19	4.08	10.81	19.33	4.23	23.11	11.86	21.93	2.20	16.17	5.65
HdL State	11.01	11.66	3.48	8.47	4.96	9.33	16.45	27.56	7.79	3.68	-0.58	1.48
Agency Totals	5.77	0.02	2.06	13.79	10.01	4.97	8.23	-15.76	28.25	20.33	2.91	-0.71
Mono County	10.01	16.17	3.26	11.50	9.23	4.12	9.09	-14.47	28.61	19.69	0.42	-0.26
HdL State PoS	5.22	4.97	3.51	2.59	3.97	6.27	3.02	-4.00	21.65	9.99	-1.94	-1.28

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TOWN OF MAMMOTH LAKES

MAJOR INDUSTRY GROUPS - 13 YEAR HISTORY

Sales Tax by Major Industry Group

Restaurants And Hotels

Count: 116

State & County Pools

General Consumer Goods

Count: 155

Food And Drugs

Count: 17

Fuel And Service Stations

Count: 20

Building And Construction

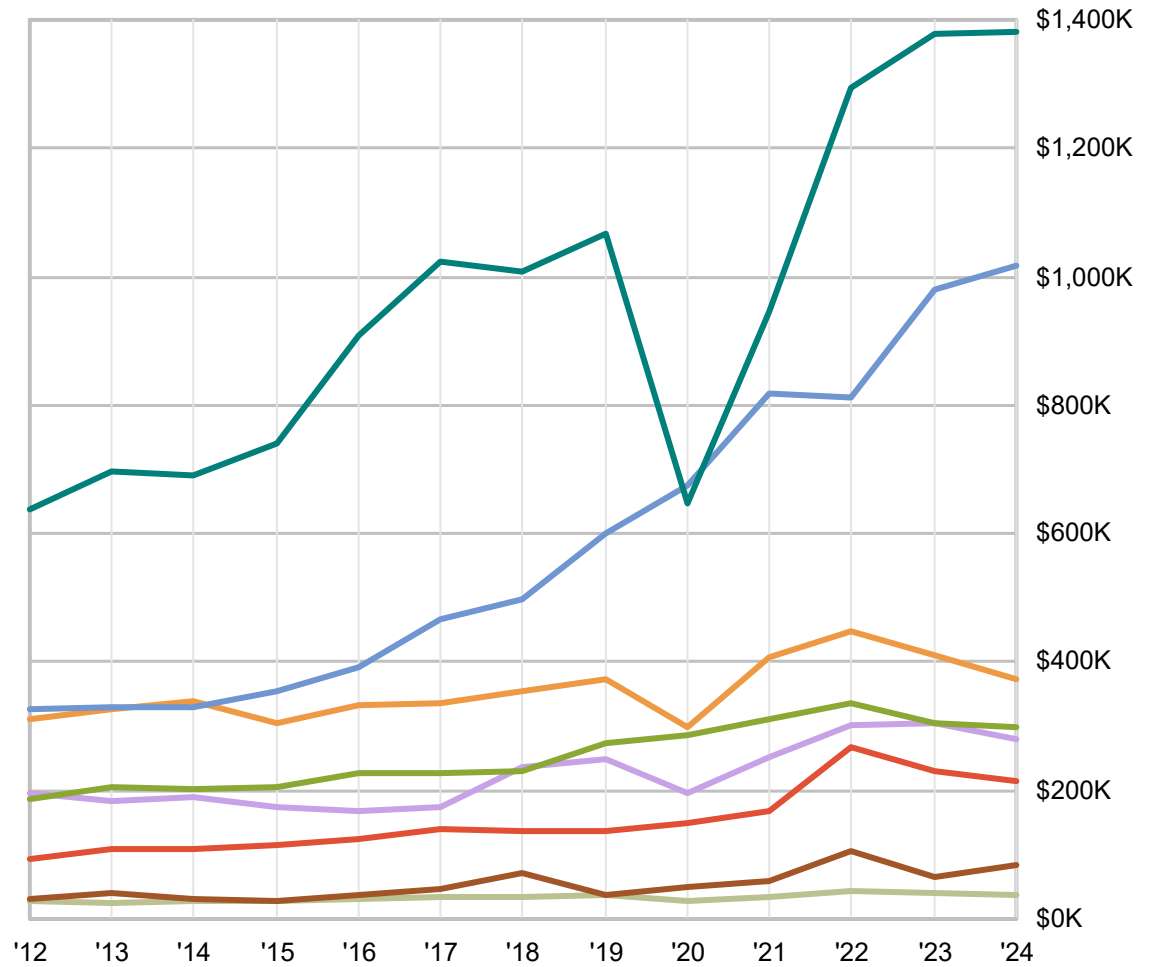
Count: 23

Business And Industry

Count: 80

Autos And Transportation

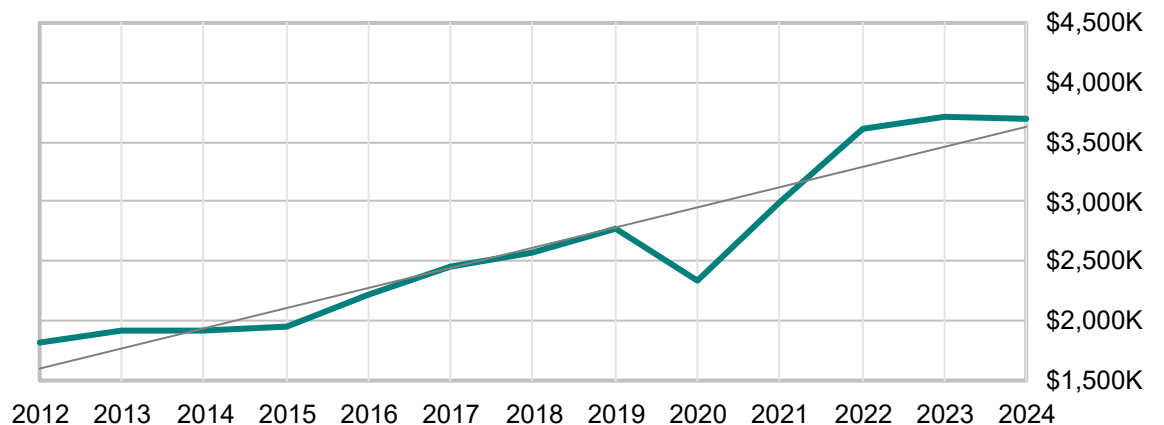
Count: 16



Agency Trend

Mammoth Lakes

13 Year Trend: +126.8%



Periods shown reflect the period in which the sales occurred - Point of Sale

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Per Capita Sales

Mammoth Lakes

Count: 442

South Lake Tahoe

Count: 1,048

Truckee

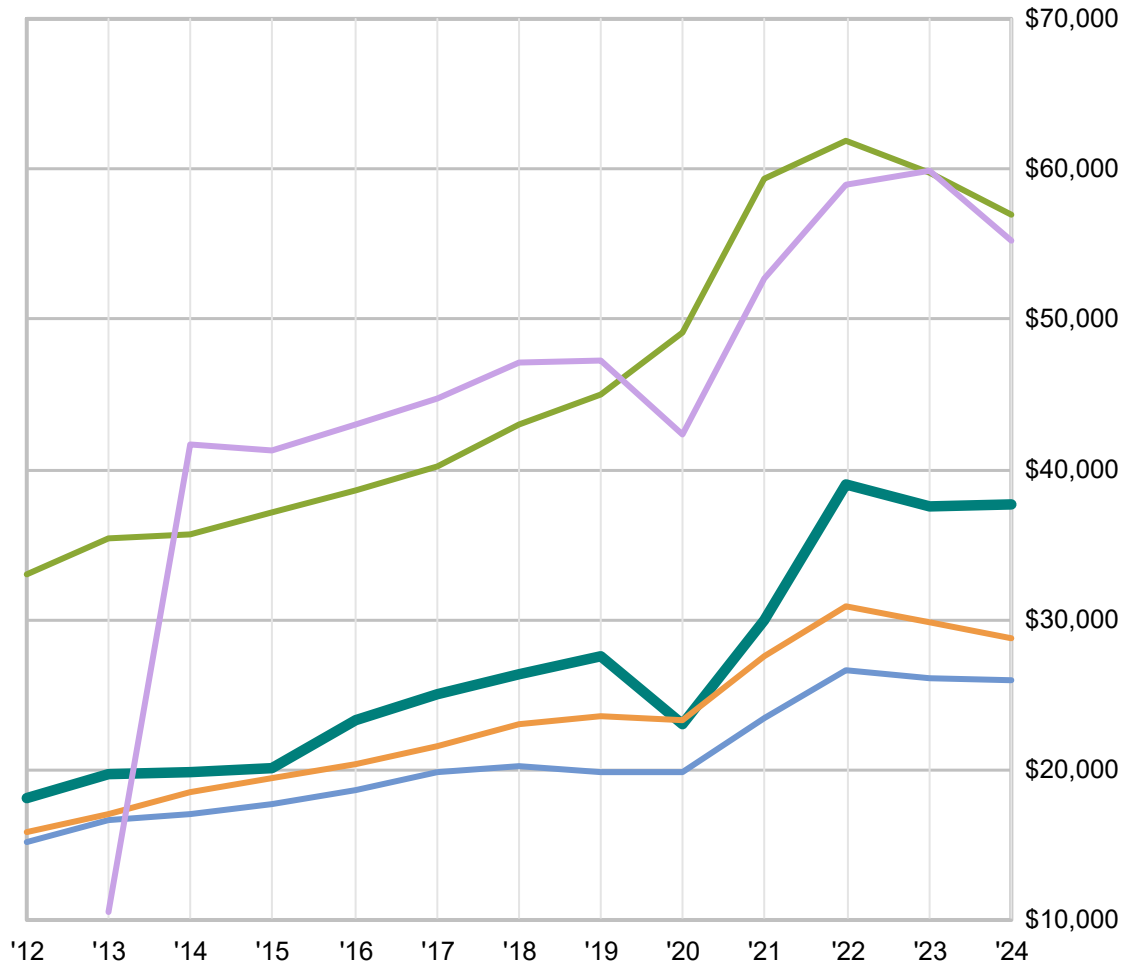
Count: 968

Big Bear Lake

Count: 529

Bishop

Count: 369



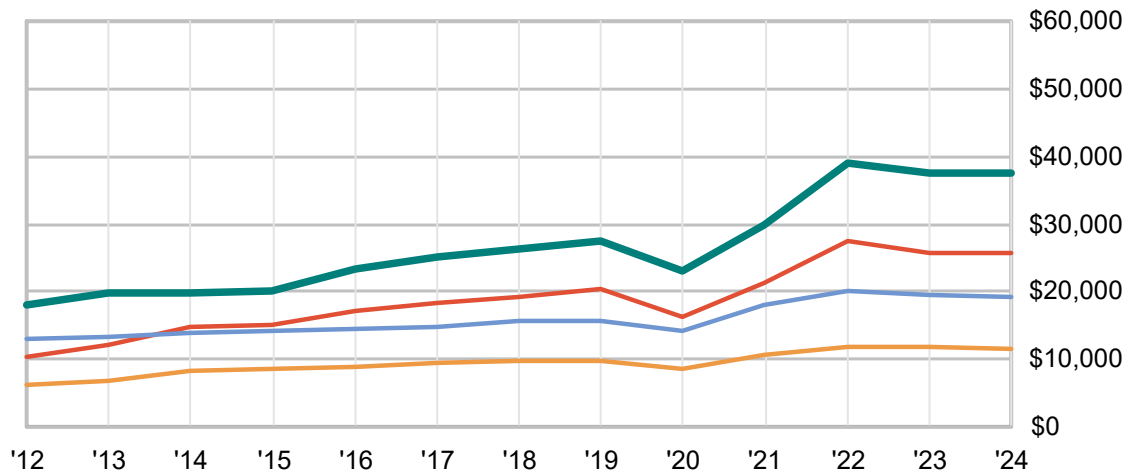
Per Capita Sales

Mammoth Lakes

Mono County

Sierras

California



Regional per capita calculations based on partial data

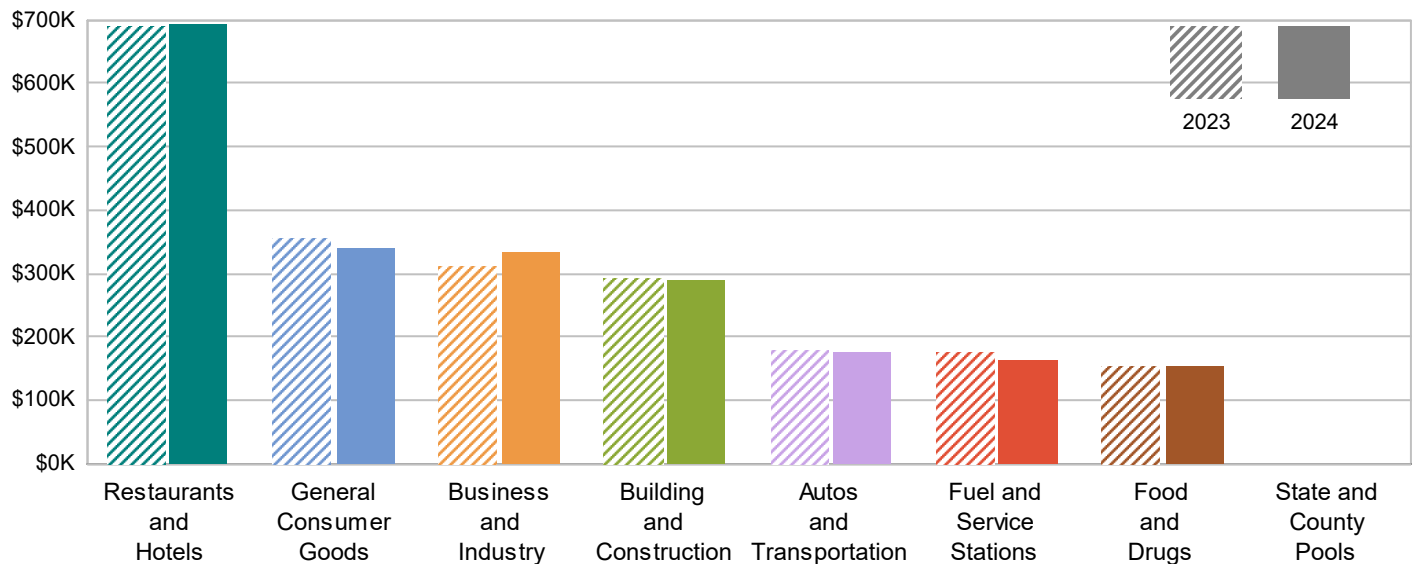
Periods shown reflect the period in which the sales occurred - Point of Sale

CITY OF MAMMOTH LAKES MEASURE R

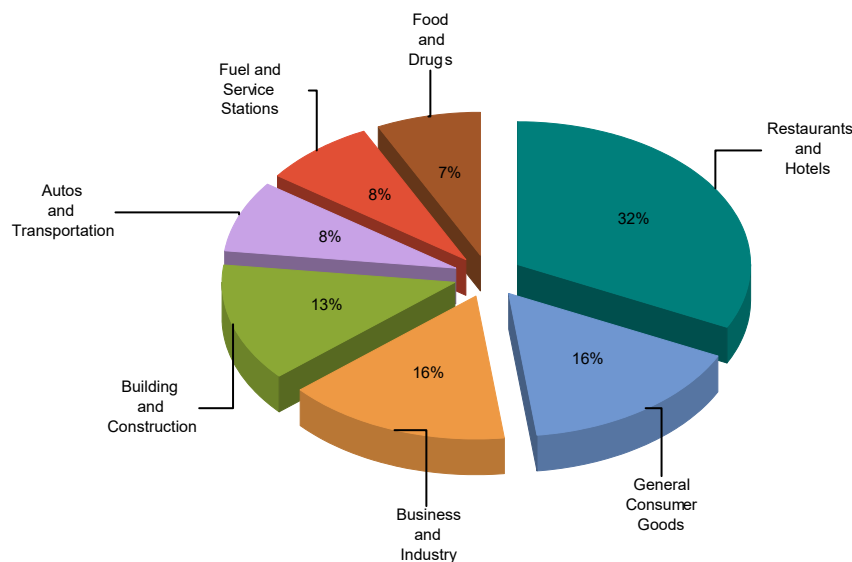
MAJOR INDUSTRY GROUPS

Major Industry Group	Count	2024	2023	\$ Change	% Change
Restaurants and Hotels	105	692,887	689,290	3,597	0.5%
General Consumer Goods	1,857	341,216	357,269	(16,052)	-4.5%
Business and Industry	2,118	335,856	313,478	22,378	7.1%
Building and Construction	301	289,384	294,170	(4,786)	-1.6%
Autos and Transportation	442	176,530	181,546	(5,015)	-2.8%
Fuel and Service Stations	43	164,856	178,323	(13,467)	-7.6%
Food and Drugs	72	155,802	154,208	1,594	1.0%
Transfers & Unidentified	1,068	23,410	21,992	1,418	6.4%
State and County Pools	-	0	0	0	-N/A-
Total	6,006	2,179,942	2,190,275	(10,333)	-0.5%

2023 Compared To 2024



2024 Percent of Total



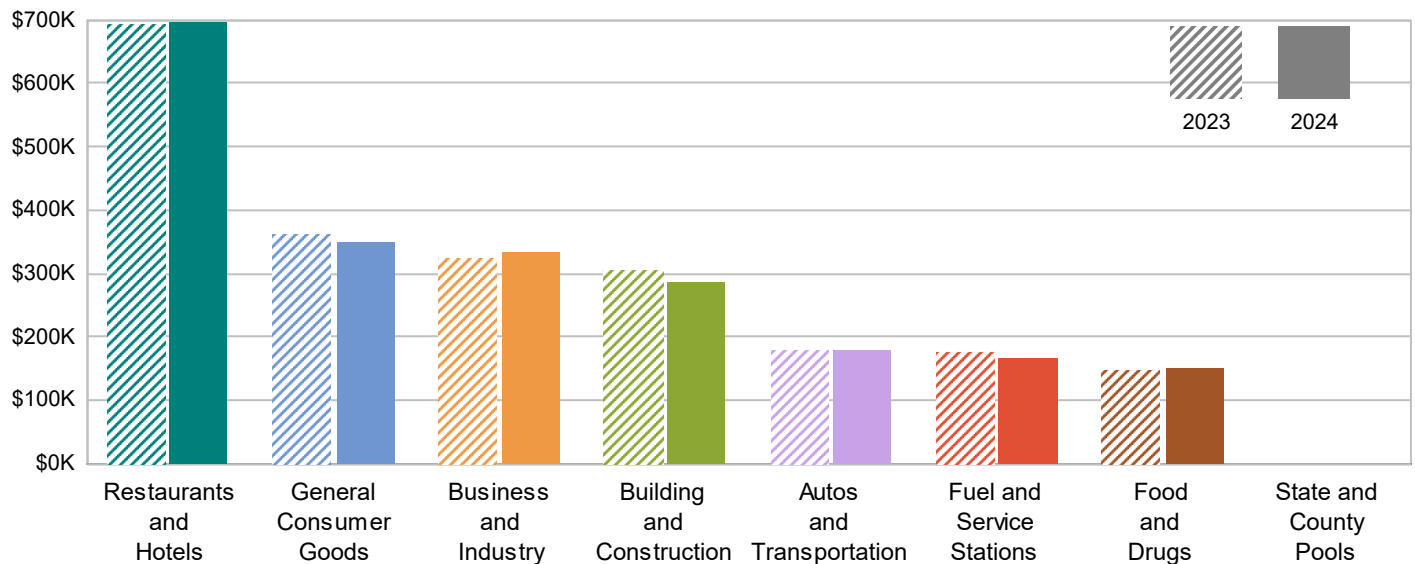


CITY OF MAMMOTH LAKES MEASURE R

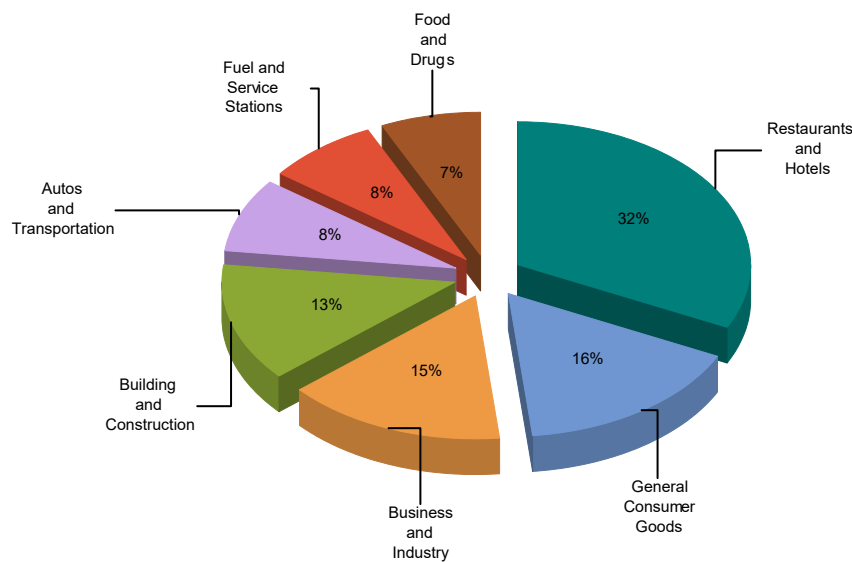
MAJOR INDUSTRY GROUPS

Major Industry Group	Count	2024	2023	\$ Change	% Change
Restaurants and Hotels	105	696,432	694,412	2,020	0.3%
General Consumer Goods	1,857	350,572	364,449	(13,876)	-3.8%
Business and Industry	2,118	333,891	325,763	8,128	2.5%
Building and Construction	301	286,584	305,611	(19,027)	-6.2%
Autos and Transportation	442	179,120	179,608	(488)	-0.3%
Fuel and Service Stations	43	167,295	176,008	(8,713)	-5.0%
Food and Drugs	72	152,563	149,033	3,530	2.4%
Transfers & Unidentified	1,068	26,245	23,703	2,542	10.7%
State and County Pools	-	0	0	0	-N/A-
Total	6,006	2,192,702	2,218,587	(25,885)	-1.2%

2023 Compared To 2024



2024 Percent of Total



CITY OF MAMMOTH LAKES MEASURE R

MAJOR INDUSTRY GROUPS - 13 YEAR HISTORY

Sales Tax by Major Industry Group

Restaurants And Hotels

Count: 105

General Consumer Goods

Count: 1,857

Business And Industry

Count: 2,118

Building And Construction

Count: 301

Autos And Transportation

Count: 442

Fuel And Service Stations

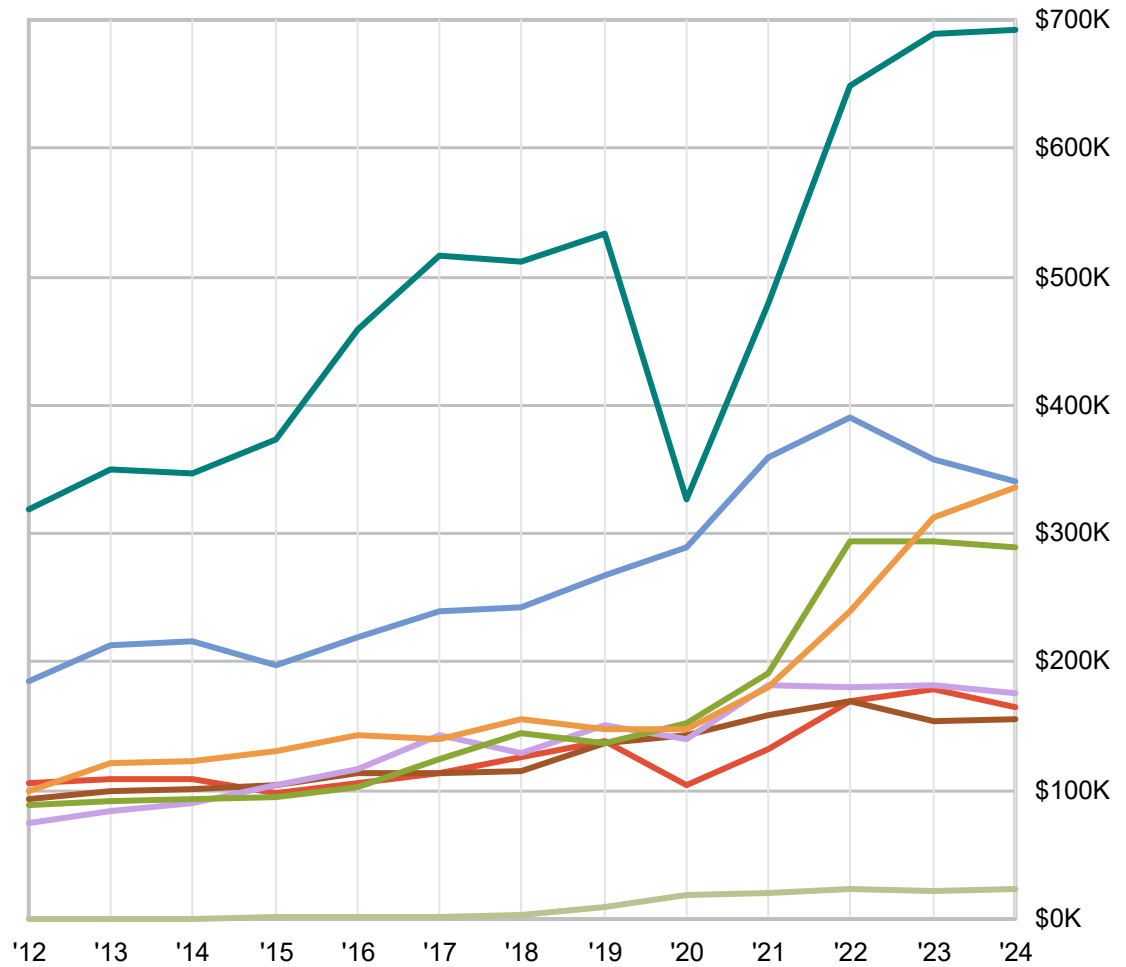
Count: 43

Food And Drugs

Count: 72

Transfers & Unidentified

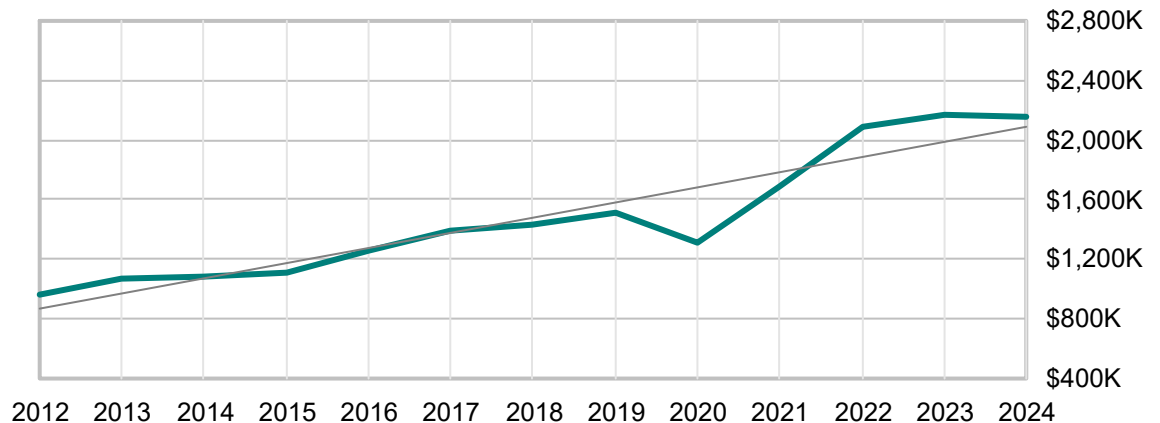
Count: 1,068



Agency Trend

Mammoth Lakes Measure R

13 Year Trend: +142.5%



Periods shown reflect the period in which the sales occurred - Point of Sale

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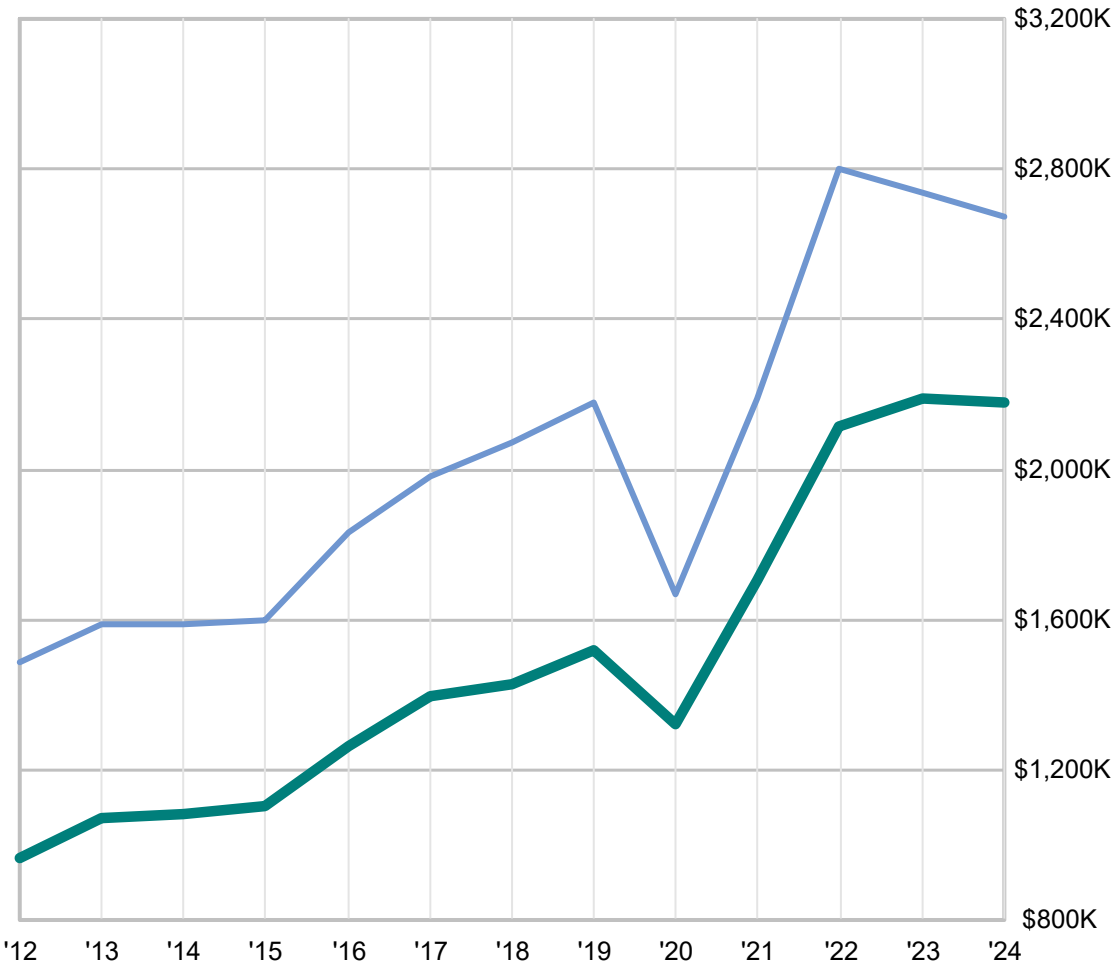


CITY OF MAMMOTH LAKES MEASURE R

AGENCY COMPARISONS

Mammoth Lakes Measure R
Count: 6,006

Mammoth Lakes
Count: 442



Periods shown reflect the period in which the sales occurred - Point of Sale