

Estimated TBID Revenue Fiscal 2024-25

LODGING ALL	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. TOT Revenue	\$2,275,000	\$1,950,000	\$1,365,000	\$1,040,000	\$1,040,000	\$3,770,000	\$4,225,000	\$4,355,000	\$3,770,000	\$2,080,000	\$1,105,000	\$1,300,000	\$28,275,000
Actual Total Revenue	\$16,416,805	\$14,920,601	\$9,702,890	\$7,670,919	\$7,122,800	\$28,691,600	\$31,589,239	\$33,092,117	\$30,071,975	\$15,278,115	\$7,406,502	\$0	\$201,963,563
Est. Total Revenue	\$17,500,000	\$15,000,000	\$10,500,000	\$8,000,000	\$8,000,000	\$29,000,000	\$32,500,000	\$33,500,000	\$29,000,000	\$16,000,000	\$8,500,000	\$10,000,000	\$217,500,000
Est. TBID Revenue @1%	\$175,000	\$150,000	\$105,000	\$80,000	\$80,000	\$290,000	\$325,000	\$335,000	\$290,000	\$160,000	\$85,000	\$100,000	\$2,175,000
Actual Revenue	\$164,168	\$149,206	\$97,029	\$76,709	\$71,228	\$286,916	\$315,892	\$330,921	\$300,720	\$152,781	\$74,065		\$2,019,636
\$ Change Bud to Act	(\$10,832)	(\$794)	(\$7,971)	(\$3,291)	(\$8,772)	(\$3,084)	(\$9,108)	(\$4,079)	\$10,720	(\$7,219)	(\$10,935)	(\$100,000)	(\$155,364)
% Change Bud to Act	-6.19%	-0.53%	-7.59%	-4.11%	-10.97%	-1.06%	-2.80%	-1.22%	3.70%	-4.51%	-12.86%	-100.00%	-7.14%
Cummulative Act to Bud	(\$10,832)	(\$11,626)	(\$19,597)	(\$22,888)	(\$31,660)	(\$34,744)	(\$43,851)	(\$47,930)	(\$37,211)	(\$44,429)	(\$55,364)	(\$155,364)	

Retail	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. Total Revenue	\$9,333,333	\$8,666,667	\$6,000,000	\$4,666,667	\$7,000,000	\$15,000,000	\$14,000,000	\$14,000,000	\$12,333,333	\$8,333,333	\$5,666,667	\$7,666,667	\$112,666,667
Actual Total Revenue	\$8,745,483	\$7,447,073	\$4,920,206	\$3,935,303	\$5,878,665	\$11,366,600	\$12,849,673	\$9,877,408	\$10,712,028	\$8,619,733	\$4,673,126	\$0	\$89,025,299
Est. TBID Revenue @ 1.5%	\$140,000	\$130,000	\$90,000	\$70,000	\$105,000	\$225,000	\$210,000	\$210,000	\$185,000	\$125,000	\$85,000	\$115,000	\$1,690,000
Actual Revenue	\$131,182	\$111,706	\$73,803	\$59,030	\$88,180	\$170,499	\$192,745	\$148,161	\$160,680	\$129,296	\$70,097		\$1,335,379
\$ Change Bud to Act	(\$8,818)	(\$18,294)	(\$16,197)	(\$10,970)	(\$16,820)	(\$54,501)	(\$17,255)	(\$61,839)	(\$24,320)	\$4,296	(\$14,903)	(\$115,000)	(\$354,621)
% Change Bud to Act	-6.30%	-14.07%	-18.00%	-15.67%	-16.02%	-24.22%	-8.22%	-29.45%	-13.15%	3.44%	-17.53%	-100.00%	-20.98%
Cummulative Act to Bud	(\$8,818)	(\$27,112)	(\$43,309)	(\$54,279)	(\$71,099)	(\$125,600)	(\$142,855)	(\$204,694)	(\$229,013)	(\$224,717)	(\$239,621)	(\$354,621)	

Restaurant	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. Total Revenue	\$8,666,667	\$7,333,333	\$5,666,667	\$4,000,000	\$6,333,333	\$11,666,667	\$11,666,667	\$13,333,333	\$12,000,000	\$7,666,667	\$4,000,000	\$5,333,333	\$97,666,667
Actual Total Revenue	\$7,696,437	\$7,497,490	\$5,140,348	\$4,063,195	\$5,200,785	\$11,165,000	\$11,946,465	\$12,855,179	\$12,865,741	\$8,443,133	\$4,292,509	\$0	\$91,166,282
Est. TBID Revenue @1.5%	\$130,000	\$110,000	\$85,000	\$60,000	\$95,000	\$175,000	\$175,000	\$200,000	\$180,000	\$115,000	\$60,000	\$80,000	\$1,465,000
Actual Revenue	\$115,447	\$112,462	\$77,105	\$60,948	\$78,012	\$167,475	\$179,197	\$192,828	\$192,986	\$126,647	\$64,388		\$1,367,494
\$ Change Bud to Act	(\$14,553)	\$2,462	(\$7,895)	\$948	(\$16,988)	(\$7,525)	\$4,197	(\$7,172)	\$12,986	\$11,647	\$4,388	(\$80,000)	(\$97,506)
% Change Bud to Act	-11.19%	2.24%	-9.29%	1.58%	-17.88%	-4.30%	2.40%	-3.59%	7.21%	10.13%	7.31%	-100.00%	-6.66%
Cummulative Act to Bud	(\$14,553)	(\$12,091)	(\$19,986)	(\$19,038)	(\$36,026)	(\$43,551)	(\$39,354)	(\$46,527)	(\$33,540)	(\$21,893)	(\$17,506)	(\$97,506)	

MMSA Lift & Ski School	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
Est. Total Revenue	\$1,200,000	\$1,000,000	\$2,200,000	\$2,000,000	\$5,800,000	\$12,600,000	\$15,200,000	\$15,200,000	\$12,000,000	\$5,000,000	\$1,400,000	\$1,200,000	\$74,800,000
Actual Total Revenue	\$2,207,900	\$2,988,911	\$172,640	\$1,238,330	\$5,320,653	\$15,302,680	\$15,656,940	\$13,891,335	\$12,168,798	\$4,607,560	\$1,408,880	\$0	\$74,964,627
Est. TBID Revenue @2.5%	\$30,000	\$25,000	\$55,000	\$50,000	\$145,000	\$315,000	\$380,000	\$380,000	\$300,000	\$125,000	\$35,000	\$30,000	\$1,870,000
Actual Revenue	\$55,197	\$74,723	\$4,316	\$30,958	\$133,016	\$382,567	\$391,424	\$347,283	\$304,220	\$115,189	\$35,222		\$1,874,116
\$ Change Bud to Act	\$25,197	\$49,723	(\$50,684)	(\$19,042)	(\$11,984)	\$67,567	\$11,424	(\$32,717)	\$4,220	(\$9,811)	\$222	(\$30,000)	\$4,116
% Change Bud to Act	83.99%	198.89%	-92.15%	-38.08%	-8.26%	21.45%	3.01%	-8.61%	1.41%	-7.85%	0.63%	-100.00%	0.22%
Cummulative Act to Bud	\$25,197	\$74,920	\$24,236	\$5,195	(\$6,789)	\$60,778	\$72,201	\$39,485	\$43,705	\$33,894	\$34,116	\$4,116	

Monthly TBID Rev Budget	\$475,000	\$415,000	\$335,000	\$260,000	\$425,000	\$1,005,000	\$1,090,000	\$1,125,000	\$955,000	\$525,000	\$265,000	\$325,000	\$7,200,000
ACTUALS by Month	\$465,994	\$448,097	\$252,253	\$227,645	\$370,436	\$1,007,457	\$1,079,258	\$1,019,193	\$958,606	\$523,913	\$243,772	\$0	\$6,596,625
Budget vs. Actual	(\$9,006)	\$33,097	(\$82,747)	(\$32,355)	(\$54,564)	\$2,457	(\$10,742)	(\$105,807)	\$3,606	(\$1,087)	(\$21,228)	(\$325,000)	(\$603,375)
% Difference Budget to Actual	-1.90%	7.98%	-24.70%	-12.44%	-12.84%	0.24%	-0.99%	-9.41%	0.38%	-0.21%	-8.01%	-100.00%	-8.38%
Cumulative Budget \$\$\$	\$475,000	\$890,000	\$1,225,000	\$1,485,000	\$1,910,000	\$2,915,000	\$4,005,000	\$5,130,000	\$6,085,000	\$6,610,000	\$6,875,000	\$7,200,000	
YTD Actual Cumulative \$\$\$	\$465,994	\$914,092	\$1,166,345	\$1,393,990	\$1,764,426	\$2,771,883	\$3,851,141	\$4,870,334	\$5,828,940	\$6,352,853	\$6,596,625	\$6,596,625	
Cumm Diff Budget to Actual	(\$9,006)	\$24,092	(\$58,655)	(\$91,010)	(\$145,574)	(\$143,117)	(\$153,859)	(\$259,666)	(\$256,060)	(\$257,147)	(\$278,375)	(\$603,375)	
% Difference to Actual	-1.90%	2.71%	-4.79%	-6.13%	-7.62%	-4.91%	-3.84%	-5.06%	-4.21%	-3.89%	-4.05%	-8.38%	
Actual 2023-24	\$436,316	\$380,501	\$324,510	\$249,732	\$387,281	\$857,907	\$1,032,218	\$1,075,512	\$894,616	\$508,979	\$242,902	\$294,650	\$6,685,122
\$ Difference YOY	\$29,678	\$67,596	(\$72,256)	(\$22,087)	(\$16,845)	\$149,550	\$47,040	(\$56,319)	\$63,990	\$14,934	\$870	(\$294,650)	
% Difference YOY	6.80%	17.77%	-22.27%	-8.84%	-4.35%	17.43%	4.56%	-5.24%	7.15%	2.93%	0.36%	-100.00%	
LY Cumulative	\$436,316	\$816,817	\$1,141,327	\$1,391,058	\$1,778,340	\$2,636,247	\$3,668,464	\$4,743,976	\$5,638,592	\$6,147,571	\$6,390,473	\$6,685,122	
Cumulative YOY \$ Change	\$29,678	\$97,274	\$25,018	\$2,931	(\$13,914)	\$135,636	\$182,677	\$126,358	\$190,348	\$205,283	\$206,152	(\$88,497)	
Cummulative % Diff YOY	6.80%	11.91%	2.19%	0.21%	-0.78%	5.15%	4.98%	2.66%	3.38%	3.34%	3.23%	-1.32%	

% of Total	
30.2%	Budget
30.6%	Actual
23.5%	Budget
20.2%	Actual
20.3%	Budget
20.7%	Actual
26.0%	Budget
28.4%	Actual