# FY24-25 Budget Preliminary Budget – Department Requested

#### **Rob Patterson**

Town Manager May 1, 2024



## **General Fund - Revenue Adjustments**

Fund 100 - General Fund

Revenue Adjustments

Revenue Budget Presentation - April 4th

\$ 32,824,365

Account	Description	Origina	al Amount	Ne	ew Amount	ch	ange amount	Notes
100-000-31470	Special Events Permit	\$	6,000	\$	8,000	\$	2,000	Small Event Fee from \$230 to \$250 for 20
								events
100-000-31615	P&R Facility Rental	\$	-	\$	17,000	\$	17,000	Park and facility rentals by the general public
100-000-31664	Recreation Program Fees	\$	160,000	\$	170,000	\$	10,000	Recreation program, camp and activity fees. Forecasted increase from 2024/25 amended fees
100-000-31668	Amenities Enhancement Prog	\$	-	\$	10,000	\$	10,000	
100-000-31670	Whitmore Master	\$	20,000	\$	24,000	\$	4,000	Whitmore pool admission, rental, lesson and program fees. Forecasted increase from 2024/25 amended fees.
Total Revenue C	Changes					\$	43,000	-
Preliminary Bud	lget - General Fund Revenue					\$	32,867,365	]



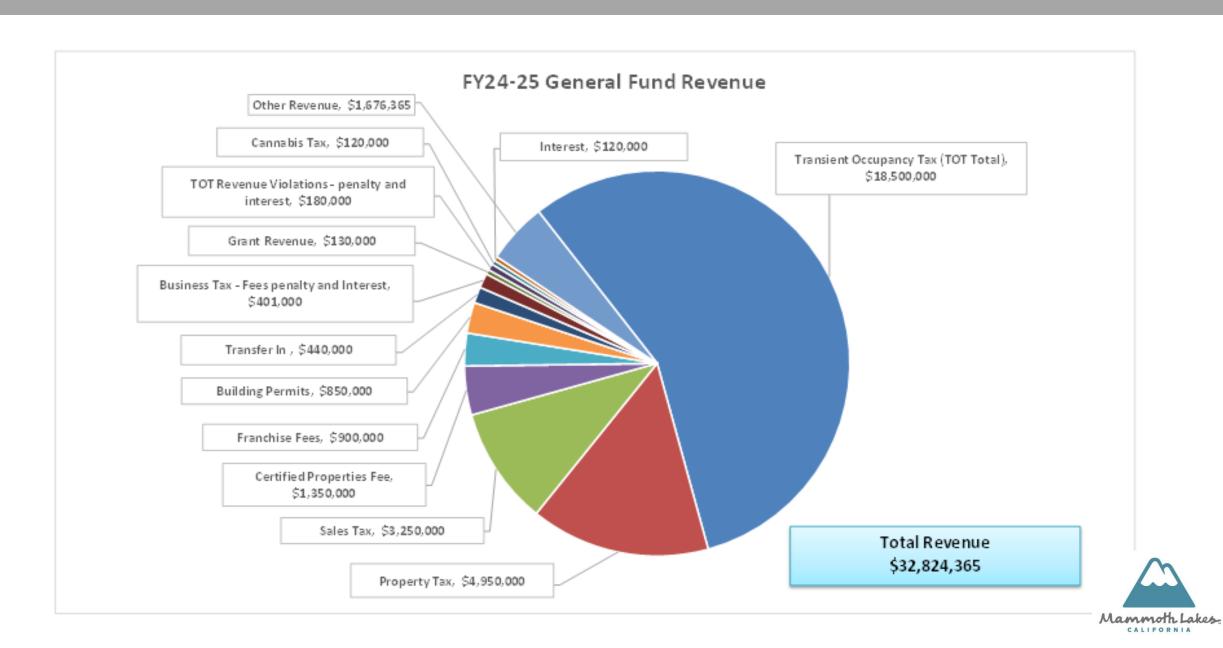
# General Fund - Projected Revenue

#### **Major Revenue Components**

		FY21-22 FY22-23		FY23-24			FY24-25	٧	ariance to		% of Total	
Item		Actual		Actual		Adopted Budget		roposed Budget		FY23-24	%	Revenue
Transient Occupancy Tax (TOT)	\$	26,643,209	\$	29,482,552	\$	18,000,000	\$	18,500,000	\$	500,000	2.8%	56.3%
TOT Revenue Violations	\$	201,286	\$	199,485	\$	100,000	\$	80,000	\$	(20,000)	-20.0%	0.2%
TOT Penalty and Interest	\$	257,665	\$	367,017	\$	150,000	\$	100,000	\$	(50,000)	-33.3%	0.3%
Total TOT Revenue	\$	27,102,161	\$	30,049,055	\$	18,250,000	\$	18,680,000	\$	430,000	2.4%	56.8%
Base of Tax		4.725.024		F 274 264		4 705 000		4.050.000		245.000	F 20/	45.40/
Property Tax	Ş	4,736,931		5,374,261	- 1	4,705,000	- 1	4,950,000	- 1	245,000	5.2%	15.1%
Sales Tax	Ş	3,358,773	Ş	3,766,418	Ş	3,000,000	Ş	3,250,000	Ş	250,000	8.3%	9.9%
Franchise Fees	Ş	918,042	\$	989,217	Ş	900,000	Ş	900,000	Ş	-	0.0%	2.7%
Certified Properties Fee	\$	-	\$	-	\$	-	\$	1,350,000	\$	1,350,000	100.0%	4.1%
Other Revenue												
Building Permits	\$	1,219,892	\$	877,731	\$	800,000	\$	850,000	\$	50,000	6.3%	2.6%
Business Tax (New, Renewal, and Penalties)	\$	393,892	\$	427,688	\$	386,000	\$	401,000	\$	15,000	3.9%	1.2%
Cannabis Tax	\$	158,723	\$	127,765	\$	130,000	\$	120,000	\$	(10,000)	-7.7%	0.4%
Interest	\$	129,617	\$	924,642	\$	120,000	\$	120,000	\$	-	0.0%	0.4%
Grant Revenue	\$	297,213	\$	195,664	\$	228,800	\$	130,000	\$	(98,800)	-43.2%	0.4%
Transfer In	\$	160,027	\$	3,157,449	\$	440,000	\$	440,000	\$	-		1.3%
Misc Revenue	\$	1,665,182	\$	2,344,489	\$	1,611,365	\$	1,676,365	\$	65,000	4.0%	5.1%
Total Budgeted Revenue (General Fund	\$	40,140,453	\$	48,234,380	\$	30,571,165	\$	32,867,365	\$	2,296,200	7.5%	100.0%



## **General Fund - Projected Revenue**



## **Reserve Policy Updates**

#### Reserve Policy



Baseline Revenue is established on an annual basis during the budget process. Baseline Revenue must meet or exceed the General Fund Revenue in the Adopted Budget of the Fiscal Year



FY 24-25 Baseline Revenue \$33,000,000 to be used in the calculation of both REU and OR



Baseline General Fund Revenue: \$30,000,000

Reserve for Economic Uncertainty (REU) Target:	20% of \$33,000,000 =	\$6,600,000	
Operating Reserve (OR) Target:	5% of \$33,000,000 =	\$1,650,000	
Targeted Minimur	n Reserve Balance =	\$8.250,000	

Current balance of REU and OR = \$7,805,962 Required Additional Reserves = \$444,038



Debt Reserve 50% Annual Payment - Lease Revenue Bond (2015) Police Facility - Refinance COP (Average Annual Payment \$315,073 = \$157,540)



Debt Reserve 50% Annual Payment - Taxable Judgment Obligation Bonds (2017) (Average Annual Payment \$1,869,919 = \$934,960

(reflected in this budget)

Debt Reserves (rounded and fully funded to policy) = \$1,100,000

Total Reserves = \$9,350,000



General Fund Required to fund these Reserves: \$444,038

#### Measure A - Allocations

#### Measure A - Allocation of Transient Occupancy Tax

Budget for Transient Occupancy Tax

\$ 18,500,000

Category	Rate	Amount
Department 100-480 - Tourism	18.076923%	\$ 3,344,200
Department 100-475 - Transit (1)	6.538462%	\$ 1,209,600
Department 100-445 - Housing	6.538462%	\$ 1,209,600
Town General Fund		\$ 12,736,600

#### Notes:

1. Transit has additional funding source called "Transit Fee" which is \$150,000 for FY24-25

The primary expenditure in each category is usually the annual contract amount for the Non-Governmental Agency (NGO) responsible for providing the work plans in each category.

- √ Housing Eastern Sierra Community Housing
- ✓ Tourism Mammoth Lakes Tourism and Mammoth Lakes Chamber of Commerce
- √ Transit Eastern Sierra Transit Authority



# **Housing Allocation Budget**

Item	 Amount
Revenue:	
General Fund Contribution	
General Fund TOT Budget = \$18,500,000	
Allocation (revenue) calculated as +\$18.5M * 6.53846% =	\$ 1,209,600
Total FY24-25 Revenue for 100-445 Housing	\$ 1,209,600
Expenditures:	
Eastern Sierra Community Housing (ESCH) - Contract	\$ 336,000
Staff Time - Town	\$ 209,004
Deed Restriction Monitoring Contract (Hastings)	\$ 11,500
Clerk Services - TOML	\$ 10,000
Advertising & Legal Notices	\$ 1,000
Total FY24-25 Expenditure for 100-445 Housing	\$ 567,504
Transfer to Fund 245 - Housing NOW!	\$ 642,096
Planned Change in Reserve Balance	\$ -



# **Tourism Allocation Budget**

ltem	Amount
Revenue:	
General Fund Contribution	
General Fund TOT Budget = \$18,500,000	
Allocation (revenue) calculated as +\$18.5M * 18.0769% =	\$ 3,344,200
Total FY24-25 Revenue for 100-480 Tourism	\$ 3,344,200
Expenditures:	
Mammoth Lakes Tourism (MLT) - Contract	\$ 1,725,000
Mammoth Lakes Chamber of Commerce - Contract	\$ 300,000
LA Kings - CRC Contract	\$ 100,000
Litigation Support	\$ 100,000
Host Program - TOML	\$ 100,000
Fish Stocking Program - TOML	\$ 50,000
Clerk Services - TOML	\$ 10,000
Total FY24-25 Expenditure for 100-480 Tourism	\$ 2,385,000
Transfer to Fund 245 - Housing NOW!	\$ 959,200
Planned Change in Reserve Balance	\$ -



## Measure A - Allocations

# **Transit Allocation Budget**

Item		Amount
Revenue:		
General Fund Contribution		
General Fund TOT Budget = \$18,500,000		
Allocation (revenue) calculated as +\$18.5M * 6.53846% =	\$	1,209,600
Transit Fee	\$	150,000
Total FY24-25 Revenue for 100-475 Transit	\$	1,359,600
Expenditures:		
Eastern Sierra Transit Authority (ESTA) - Contract	\$	1,093,550
19,058 hours @ \$57.38 per hours (est.)		
Staff - TOML - Bus Stop Cleaning and Snow Removal	\$	30,000
Public Utilities	\$	15,000
Sign Replacement	\$	3,000
Bus Shelter Maintenance	\$ \$ \$	3,000
Maintenance Supplies	\$	500
Total FY24-25 Expenditure for 100-475 Transit	\$	1,145,050
Planned Change in Reserve Balance	\$	214,550



# **Staff Adjustments**

Department	Position	Wage Class	Total Cost	Notes
Admin	PT - Sustaina bility Coordinator	Skilled II	\$ 29,764.60	Further Initiatives
Finance	Revenue Specialist	G139	\$ _	Audit - Certified Properties
	Revenue Lodging Support-PT	Skilled II	\$ 29,765.00	Enforcement - Certified Properties
	Technology & Financial Analysis	G167	\$ 10,031.70	Position Enhancement - New Internal Service
Building	Building Inspector / Plans Examiner	G172	\$ 41,875.55	Expanded Need and Succession Planning
Engineering	Facilities Maint Mgr	M102	\$ 9,039.24	Creation of new internal service
	Assistant Engineer	G167	\$ 5,955.78	Position Enhancement - Expanded Capacity
Public Works	Maintenance Worker - Hybrid		\$ 121,416.00	Parks Summer / Roads Winter
	Maintenance Worker - Hybrid		\$ 121,416.00	Parks Summer / Roads Winter
	Maintenance Worker - Hybrid		\$ 121,416.00	Parks Summer and Winter
	Removal of 4 PT - Parks Maintenace		\$ (91,800.00)	Conversion to FT Hybrid
	Removal of 2 PT - Winter Roads		\$ (59,528.00)	Conversion to FT Hybrid
Parks & Rec				
	Recreation Programs	Various	\$ 47,369.00	Core Program Adjustments
	Whitmore Recreation Area	Various	\$ 48,398.00	Core Program Adjustments
	CRC Operations	Various	\$ 124,832.00	Core Program Adjustments
Airport	PT - General Worker	Level 4	\$ 23,428.00	New Positon
Salary Savings	Town Manager		\$ (52,152.00)	Salary and Benefit Cost reduction
	Admin Services/Finance Director		\$ (63,780.00)	Salary and Benefit Cost reduction
	Community Development Director		\$ (42,267.00)	Salary and Benefit Cost reduction
	Public Works re-organization		\$ (127,277.00)	Salary and Benefit Cost reduction
			\$ 416,777.87	



# **Labor Stats Comparison**

#### **Employee Count Comparison**

Full Time Equivalent (FTE) = 1 FTE is 2,080 hours

	FY24-25	FY23-24	
Employee Statistics	Budget Count	<b>Budget Count</b>	Change
Full Time Employees	93.3	92.0	1.3
Part Time Employees - Measured in Full Time Equivalents (FTE	•		
Admin	0.5	0.0	0.5
Police	0.8	0.8	0.0
Recreation Programs	9.6	9.0	0.6
Parks Maintenance	0.5	1.7	(1.2)
Finance	0.9	0.5	0.4
Arts & Culture	1.0	1.4	(0.4)
Planning & Building	0.0	0.5	(0.5)
Capital Projects	0.8	0.8	0.0
Airport Operations	1.7	0.9	0.8
Measure R - Trails	2.1	1.5	0.6
Outdoor Recreation	1.9	0.9	1.0
Roads & Snow Removal	0.5	1.4	(0.9)
Facilities Maintenance	0.9	0.3	0.6
Total Part Time Employees (FTE)	21.1	19.7	1.4
Total Employee (FTE)	114.4	111.7	2.7



# **Labor Costs Comparison**

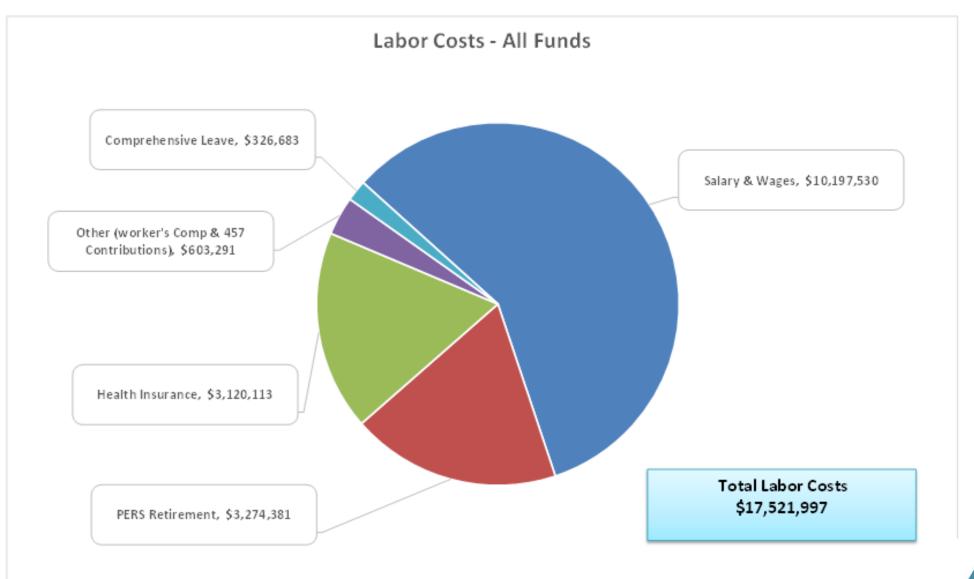
#### **Labor Costs - All Funds**

ltem		FY24-25	FY23-24	Variance by	% of Total
		udget Total	Budget Total	Item	Labor
Salary & Wages	\$	10,197,530	\$ 9,574,241	6.5%	58.2%
PERS Retirement	\$	3,274,381	\$ 3,291,963	-0.5%	18.7%
Health Insurance	\$	3,120,113	\$ 2,836,509	10.0%	17.8%
Other (worker's Comp & 457 Contributions)	\$	603,291	\$ 672,190	-10.2%	3.4%
Comprehensive Leave	\$	326,683	\$ 379,024	-13.8%	1.9%
	\$	17,521,997	\$ 16,753,927	4.6%	100.0%
		Variance	\$ 768,070		
		%	4.58%		

Breakdown of Labor Increase	Amount	% total increase	Notes
New Employees (Full Time and Part Time)	\$ 416,778	54.3%	Salary, PERS, Health Insurance, 457 Contributions
Merit Increases (5% step for developing employees)	\$ 221,056	28.8%	Salary and PERS
Employee Contract - Salary Adjustments	\$ 190,044	24.7%	2-3% depending on employee MOU
Health Insurance	\$ 87,385	11.4%	Changes in Health Insurance Cost
Worker's Comp and 457 Contributions	\$ (94,206)	-12.3%	Changes in Worker's Compensation Cost
Comprehensive Leave	\$ (52,988)	-6.9%	Dan's retirement
	\$ 768,070		



## **Labor Costs**



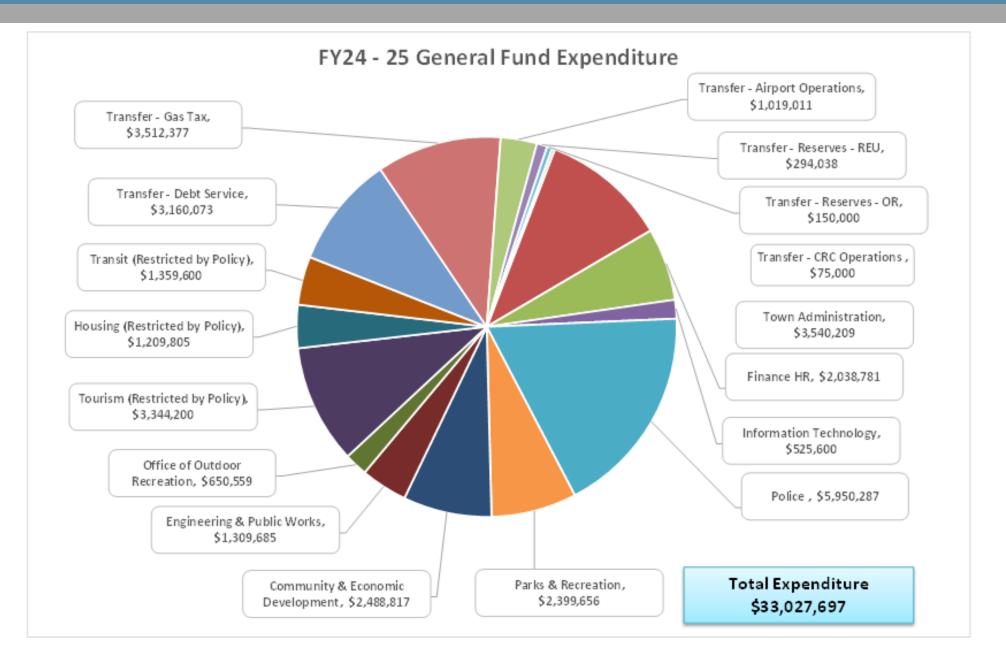


# General Fund – Expenditure summary by Department

	FY21-22				FY23-24		FY24-25		Variance to Prior Year		
Department		Actual	FY:	22-23 Actual		Budget		Budget		Budget	
DEPT 410 - TOWN COUNCIL	\$	138,125	\$	194,586	\$	255,694	\$	261,876	\$	6,182	2.4%
DEPT 412 - LEGAL SERVICES	\$	277,591	\$	212,397	\$	225,000	\$	225,000	\$	-	0.0%
DEPT 413 - TOWN ADMINISTRATION	\$	573,130	\$	619,708	\$	698,575	\$	644,588	\$	(53,988)	-7.7%
DEPT 414 - TOWN CLERK	\$	335,621	\$	358,019	\$	387,806	\$	391,732	\$	3,926	1.0%
DEPT 415 - FINANCE	\$	1,386,671	\$	1,418,079	\$	1,506,857	\$	1,660,631	\$	153,774	10.2%
DEPT 416 - GENERAL SERVICES	\$	1,616,879	\$	1,253,026	\$	1,830,956	\$	2,017,013	\$	186,057	10.2%
DEPT 417 - HUMAN RESOURCES	\$	291,336	\$	383,127	\$	376,453	\$	378,150	\$	1,697	0.5%
DEPT 418 - INFORMATION SERVICES	\$	525,705	\$	557,601	\$	525,600	\$	525,600	\$	-	0.0%
DEPT 420 - POLICE SERVICES	\$	4,527,650	\$	5,096,686	\$	5,716,289	\$	5,950,287	\$	233,998	4.1%
DEPT 432 - RECREATION PROGRAMS	\$	811,031	\$	921,970	\$	1,124,759	\$	1,169,519	\$	63,761	5.7%
DEPT 434 - WHITMORE POOL & REC AREA	\$	331,217	\$	388,517	\$	402,542	\$	387,547	\$	(14,995)	-3.7%
DEPT 436 - ARTS & CULTURE	\$	-	\$	55,608	\$	98,160	\$	102,332	\$	4,172	100.0%
DEPT 438 - PARKS, BLDGS & TRAIL MAINT	\$	716,727	\$	726,606	\$	826,844	\$	842,590	\$	15,746	1.9%
DEPT 440 - PLANNING DIVISION	\$	1,240,216	\$	1,335,462	\$	1,276,951	\$	1,265,847	\$	53,659	4.2%
DEPT 442 - BUILDING DIVISION	\$	703,303	\$	809,806	\$	869,116	\$	977,584	\$	108,469	12.5%
DEPT 444 - CODE COMPLIANCE	\$	114,605	\$	121,946	\$	140,289	\$	143,053	\$	2,764	2.0%
DEPT 445 - HOUSING PROGRAMS & PLANNING	\$	1,859,209	\$	1,819,554	\$	1,176,895	\$	1,209,805	\$	32,910	2.8%
DEPT 460 - ENG, PUBLIC WORKS & ADMIN	\$	540,015	\$	893,163	\$	1,011,869	\$	996,354	\$	(15,515)	-1.5%
DEPT 464 - FACILITIES MAINTENANCE	\$	123,505	\$	156,762	\$	170,759	\$	313,331	\$	142,572	83.5%
DEPT 467 - OFFICE OF OUTDOOR RECREATION	\$	250,400	\$	-	\$	621,380	\$	650,559	\$	29,179	100.0%
DEPT 475 - TRANSIT SERVICES	\$	2,017,091	\$	1,184,605	\$	1,311,900	\$	1,359,600	\$	47,700	3.6%
DEPT 480 - TOURISM & BUSINESS DEVELOPMENT	\$	5,801,303	\$	5,222,506	\$	3,253,800	\$	3,344,200	\$	90,400	2.8%
INTERFUND TRANSFER	_	17,762,279	\$	18,928,668	\$	6,737,307	\$	8,210,499	\$	1,473,192	21.9%
Sub-Total	\$	24,181,330	\$	23,729,732	\$	23,808,493	\$	24,817,199	\$	1,092,469	4.6%
Transfer Out	\$	17,762,279	\$	18,928,668	\$	6,737,307	\$	8,210,499	\$	1,473,192	21.9%
Total General Fund	\$	41,943,609	\$	42,658,399	\$	30,545,800	\$	33,027,697	\$	2,565,661	8.4%



## General Fund – Expense Distribution





# Gas Tax Fund (210)

Gas Tax Fund Revenue by Category

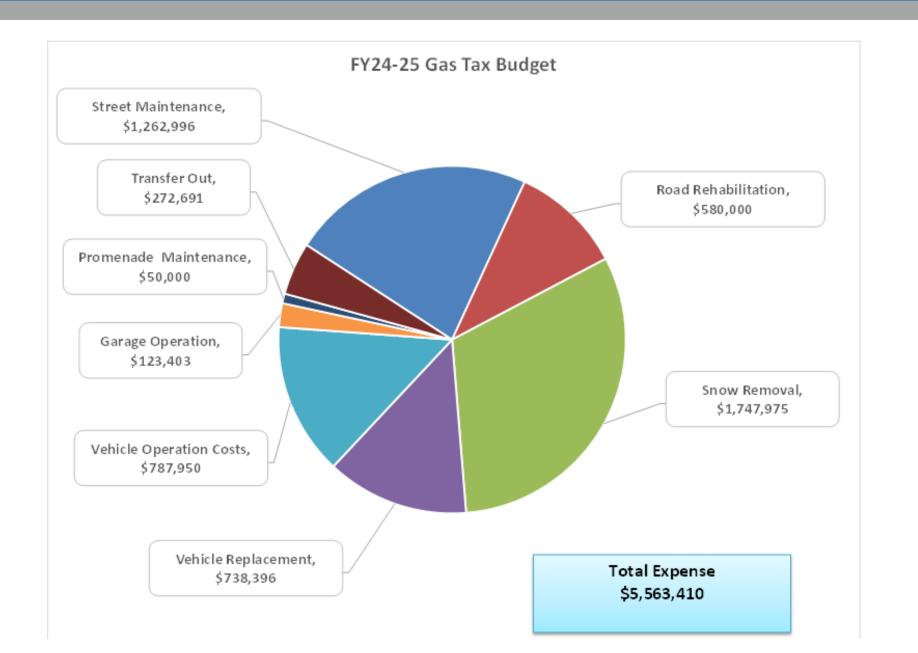
Item	FY20-21 Actual		FY21-22 Actual			FY22-23 Actual		FY23-24 Budget		FY24-25 Budget		Variance to Prior Year Budget		
	П													
Gas Tax	\$	223,898	\$	220,269	\$	1,879,508	\$	230,342	\$	230,342	\$	-	0.0%	
Gas Tax - Snow Removal	\$	1,531,985	\$	1,495,924	\$	-	\$	2,400,000	\$	1,550,000	\$	(850,000)	-35.4%	
Gas Tax - SB1	\$	161,785	\$	162,561	\$	120,338	\$	187,691	\$	187,691	\$	-	0.0%	
Total Gas Tax	\$	1,917,669	\$	1,878,754	\$	1,999,845	\$	2,818,033	\$	1,968,033	\$	(850,000)	-30.2%	
Transfer In - General Fund & Garage		3,040,926		3,506,199		2,612,520		2,672,520		3,572,377	\$	899,857	33.7%	
Misc Revenue		137,112		168,058		57		23,000		23,000	\$	-	0.0%	
Total Gas Tax Revenue	\$	5,095,707	\$	5,553,011	\$	4,612,422	\$	5,513,553	\$	5,563,410	\$	49,857	0.9%	

#### Gas Tax Fund Expenditures by Category

Department	FY20-21 Actual		FY21-22 Actual			FY22-23 Actual	FY23-24 Budget	FY24-25 Budget	Variance to Prior Year Budget		
Street Maintenance	\$	1,499,890	\$	999,718	\$	1,071,593	\$ 1,374,151	\$ 1,262,996	\$	(111,155)	-8.1%
Road Rehabilitation	\$	68,208	\$	44,363	\$	5,577	\$ 580,000	\$ 580,000	\$	-	0.0%
Snow Removal	\$	1,145,689	\$	2,246,726	\$	1,550,909	\$ 1,602,878	\$ 1,747,975	\$	145,097	9.1%
Vehicle Replacement	\$	738,020	\$	770,364	\$	738,396	\$ 738,396	\$ 738,396	\$	(0)	0.0%
Vehicle Operation Costs	\$	677,500	\$	1,201,992	\$	1,073,789	\$ 681,100	\$ 787,950	\$	106,850	15.7%
Garage Operation	\$	174,984	\$	150,225	\$	76,684	\$ 122,637	\$ 123,403	\$	766	0.6%
Promenade Maintenance	\$	48,323	\$	33,727	\$	-	\$ 51,000	\$ 50,000	\$	(1,000)	-2.0%
Operational Costs	\$	4,352,615	\$	5,447,115	\$	4,516,948	\$ 5,150,162	\$ 5,290,719	\$	140,557	2.7%
Transfer Out - Assessment District Snow	\$	77,251	\$	112,096	\$	-	\$ 279,308	\$ 85,000	\$	(194,308)	-69.6%
Transfer Out - SB1 & Road funds for Capita	\$	1,210,000	\$	50,000	\$	-	\$ 187,691	\$ 187,691	\$	-	0.0%
Total Transfers Outs	\$	1,287,251	\$	162,096	\$	-	\$ 466,999	\$ 272,691	\$	(194,308)	-41.6%
Total Gas Tax Expenditures	\$	5,639,866	\$	5,609,211	\$	4,516,948	\$ 5,617,161	\$ 5,563,410	\$	(53,751)	-1.0%



## Gas Tax - Expense Distribution





## Debt & Future Capital Fund (990)

#### Town of Mammoth Lakes - Debt Schedule

		II	NITIAL DEBT	Current	Α	NNUAL PAYMENT				SOURCE OF
DEBT	PURPOSE		AMOUNT	Balance		FY24-25	TERM	END DATE	INTEREST RATE	PAYMENT
Lease Revenue Bond (2015)	Refinance COP and Police Facility Funding	\$	3,550,000	\$ 2,179,000	\$	315,073	15 Years	FY2029-30	3.51%	General Fund Fund 100
Installment Sales Agreement (2017)	Multi Use Facility	\$	5,500,000	\$ 3,445,000	\$	610,994	10 Years	FY2027-28	2.23%	Measure R Fund 216
Taxable Judgment Obligation Bonds (2017)	MILA Debt	\$	23,995,000	\$ 19,830,000	\$	1,869,919	18 Years	FY2035-36	1.750% increasing 0.25% each Year to a maximum interest rate of 4.375%	General Fund Fund 100
Vehicle Replacement - Internal Loan	Operating Cash during econocmic crisis 2012	\$	4,369,207	\$ 1,271,207		\$340,000 accelerated to \$820,000	No Term	Est. FY23-24	0.00%	General Fund Fund 100
CFD 2001-1 Refunding Bonds, (2016)	North Village Development	\$	6,626,919	\$ 5,066,352	\$	510,448	17 Years	FY2033-34	3.31%	North Village Assessment District Fund 854
Total		\$	44,041,126		\$	3,646,434				
	General Fund Debt Measure R Debt Assessment District Debt				\$ \$ \$	2,524,991 610,994 510,448				

